



## NOTICE OF MEETING

22<sup>nd</sup> District Agricultural Association Board of Directors  
**Tuesday, May 12, 2026 at 9:30 a.m.**

### Boardroom

Del Mar Fairgrounds  
2260 Jimmy Durante Boulevard  
Del Mar, California 92014

*While the 22nd District Agricultural Association Board of Director's meeting will be conducted in person, per Government Code section 11133, the 22nd DAA will also provide for remote participation by Board members and members of the public. If you prefer to participate remotely, please check the 22nd DAA's website ([Public Information](#)) for the Zoom link and/or Zoom dial-in instructions on how to participate and/or view this meeting.*

### OUR PURPOSE

We are a timeless community treasure where all can flourish, connect, and interact through year-round exceptional experiences.

### OUR MISSION

We connect our community through shared interests, diverse experiences, and service to one another in an inclusive, accessible, and safe place with an emphasis on **entertainment, recreation, agriculture, and education.**

### 22nd DAA BOARD OF DIRECTORS

Sam Nejabat, Chair  
Lisa Barkett, Vice Chair  
Mark Arabo, Director  
Phil Blair, Director  
Donna DeBerry, Director  
Kathlyn Mead, Director  
Ted Miyahara, Director  
Elsa Morales-Roth, Director  
Frederick Schenk, Director

Secretary-Manager  
Becky Bartling  
Chief Executive Officer

22nd DAA Counsel  
Joshua Caplan  
Office of the California Attorney General

## **OUR GOALS**

### **THE LENS**

Treat the campuses of the fairgrounds as one ecosystem where all activities are complementary and aligned with the purpose, mission, vision and values of the 22nd DAA and the Del Mar Fairgrounds.

### **BUSINESS PLAN**

Acknowledging the short-term need to plan for fiscal recovery and stabilization, create a 5-to-10-year business plan that rebuilds a strong financial base, contemplates new business activities and partnerships, provides program accessibility, and leads to a thriving Del Mar Fairgrounds.

### **MASTER PLAN**

Create an environmentally and fiscally responsible land use plan for the Del Mar Fairgrounds, aligning with purpose, mission, vision, and values of the organization.

### **COMMUNITY ENGAGEMENT**

Incorporate community engagement within the Business Plan and Master Plan processes to enhance understanding and expand opportunities.

---

Persons wishing to attend the meeting and who may require special accommodations pursuant to the provisions of the Americans with Disabilities Act are requested to contact the office of the Chief Executive Officer, (858) 755-1161, at least five working days prior to the meeting to ensure proper arrangements can be made.

Items listed on this Agenda may be considered in any order, at the discretion of the chairperson. This Agenda, and all notices required by the California Bagley-Keene Open Meeting Act, are available at [www.delmarfairgrounds.com/](http://www.delmarfairgrounds.com/). Public comments on agenda items will be accepted during the meeting as items are addressed.



**22<sup>nd</sup> District Agricultural Association Board of Directors  
MEETING AGENDA  
May 12, 2026 at 9:30 a.m.**

1. **CALL TO ORDER** – CHAIR SAM NEJABAT  
All matters noticed on this agenda, in any category, **may be considered for action as listed**. Any items not so noticed may not be considered. Items listed on this agenda may be considered in any order, at the discretion of the Board Chair.
  
2. **ROLL CALL**
  
3. **PUBLIC COMMENT ON MATTERS NOT ON THE AGENDA**  
This item is for public comment on issues **NOT** on the current agenda. No debate by the Board shall be permitted on such public comments and no action will be taken on such public comment items at this time, as law requires formal public notice prior to any action on a docket item. Speaker’s time is limited to **two** minutes and may be modified based on the number of public speakers. No speaker may cede their time to another speaker.
  
4. **CONSENT CALENDAR** [Action Item]  
All matters listed under the Consent Calendar are operational matters about which the Board has governing policies, implementation of which is delegated to the CEO. They will be enacted in one motion. There will be no discussion of these items prior to the time the Board of Directors votes on the motion, unless members of the board, staff, or public request specific items to be discussed separately and/or removed from this section. Any member of the public who wishes to discuss Consent Calendar items should notify the Chair of the Board at the time requested and be recognized by invitation of the Chair to address the Board.
  - **Minutes, Regular Meeting – April 14, 2026** 9-12
  - **Minutes, Regular Meeting – April 24, 2026** 13-14
  - **Contract Awards & Approvals** 15-28

**Standard Agreements**

<b>Contract</b>	<b>Contractor</b>	<b>Purpose</b>	<b>Term</b>	<b>Not to Exceed</b>
24-020 AM1	Priority Building Services LLC	Janitorial services	5/16/2024 – 5/15/2027	\$378,910.00 (AM1)
26-015 Rebid 1	Sunbelt Rentals	Heavy equipment rentals	5/14/2026 – 3/31/2028	\$920,296.00
26-034	Stage Tech	Video production for Grandstand & Paddock stages	6/1/2026 – 7/15/2026	\$74,050.00

5. **EXECUTIVE REPORT** – CEO Becky Bartling [Information Item] Verbal
- **Presentation by Don Diego Scholarship Foundation**
  - **Operational Announcements**
    - Presentation by Legends Global on the San Diego County Fair and Del Mar Thoroughbred Club race meets PowerPoint
  - **Industry News & Updates**
6. **GENERAL BUSINESS**
- A. **Fair Operations Committee Report** – Kathlyn Mead, Chair 29-30  
PowerPoint
- 2026 San Diego County Fair preview presentation [Information Item]
  - Announce additional Grandstand concert offerings [Information Item]
  - 1. Consideration and vote to delegate authority to Chair Nejabat to approve contracts that exceed the CEO’s Delegation of Authority, beginning May 13, 2026 through the next regularly scheduled and noticed District board meeting [Action Item]
- B. **DMTC Liaison Committee Report** – Mark Arabo, Chair 31  
32-50  
PowerPoint
- DMTC audited financial statements [Information Item]
  - Presentation by Josh Rubinstein on activities for the upcoming Del Mar Thoroughbred Club summer race meet [Information Item]
  - Update on video boards, elevators, and escalators [Information Item]
  - Horse Racing Industry News & Information [Information Item]
- C. **Finance Committee Report** – Mark Arabo, Chair 51-60
- 1. Discussion and vote on whether to extend the contract terms for Legends Global to December 31, 2031 (the Finance Committee recommends not extending the option) [Action Item]
  - Value audit and RWI review [Information Item] 61-63
  - Update on District insurance policy selections for 2026-2027 [Information Item] 64-67
- D. **Master Site Planning Committee Meeting Report** – Sam Nejabat, Chair 68
- 1. Discussion and vote on whether to terminate the Exclusive Negotiating Rights Agreement with the City of Del Mar for affordable housing site due diligence [Action Item]
  - 2. Discussion and vote to appoint CEO Bartling to the California Construction Authority Board of Directors [Action Item]
  - Update on City of Del Mar’s San Dieguito Lagoon levee, habitat enhancement, and trail project [Information Item] 69-74
- E. **Board of Directors’ one-way requests for placement of information or action items on an agenda for a future meeting of the District’s Board of Directors** [Information Item]
7. **MATTERS OF INFORMATION**
- **Correspondence** 75-77
  - **Updated committee assignments as of April 30, 2026** 78-83
  - **Review of Contracts Executed per CEO Delegation of Authority** 84-143
    - Standard Agreements up to \$50,000  
26-008 Duthie Power Services; 26-029 Tiffanie Macias; 26-033 Tanya Keyes; 26-035 Eagle Paving LLC; 26-036 Terra Bella Nursery
    - Event Agreements  
26-1616 CBF Productions; 26-1617 Pinery Christmas Trees; 26-1646 Mad Hatter Experience; 26-1677 Legends Global (Show Imaging Banquet); 26-1678 Legends Global (9/11 Day Fundraiser); 26-1679 Legends Global (La Jolla Institute of Immunology); 26-1680 Legends Global (Del Norte High School Dance)

- 2026 San Diego County Fair Agreements  
 26-1214 Margaret Alice Tyler; 26-1216 University of California Agriculture and Natural Resources – San Diego County; 26-1217 Sean C. Johnson dba Brute Force Games; 26-1218 San Diego Beekeeping Society; 26-1220 San Diego Fine Woodworkers Association; 26-1222 SCAN Health Plan; 26-1223 County of San Diego Registrar of Voters; 26-1225 Narcotics Anonymous; 26-1228 San Diego County Sheriff's Office Crime Prevention Unit; 26-1230 League of Women Voters San Diego; 26-1231 Toward Maximum Independence; ~~26-1232 California Community Colleges Chancellor's Office~~; 26-1233 Gigi's Playhouse San Diego; 26-1234 Green Acres Nursery, Inc.; 26-1235 Kodama Forest; 26-1236 Desert RV Service & Towing; 26-1237 Mecca Temple #34 Daughters of the Nile; 26-1238 Lakeside Amateur Radio Club; 26-1239 California Secretary of State; 26-1240 Volunteers of America, Southwest California, Incorporation; 26-1241 Doberman Pinscher Club of Southern California; 26-1242 New LVL; 26-1243 Nido Aguila SD; 26-1244 I Love A Clean San Diego; 26-1245 Girl Scouts San Diego
- 2026 San Diego County Fair Grandstand Entertainment Agreements  
 26-1022 717 Touring, LLC f/s/o Warren Zeiders; 26-1034 Demi Lovato
- 2026 San Diego County Fair Paddock Entertainment Agreements  
 26-1036 Habstrakt Touring, LLC f/s/o Habstrakt; 26-1037 Saka; 26-1038 Fly
- 2026 San Diego County Fair Other Entertainment Agreements  
 26-1051 Abel Jacome; 26-1052 Social Artistry LLC; 26-1053 Social Artistry; 26-1054 M.A.N.D.A.T.E. Records Inc; 26-1056 DOGZ Events, LLC; 26-1057 Full Contact Racing, LLC; 26-1058 BOOM! Percussion Entertainment LLC; 26-1059 Big Fish Little Fish SoCal; 26-1060 Animal Cracker Conspiracy, Inc; 26-1061 The Wilder Show; 26-1062 FIREnICE Entertainment; 26-1063 Mango and Dango The Flying Umbrella Ship; 26-1064 The Little Mermen LLC; 26-1065 Jeff L Martin; 26-1066 Swifty Swine; 26-1067 Isaac Louie f/s/o Louie Foxx LLC; 26-1068 Drew Miller; 26-1069 San Diego Bluegrass Society; 26-1070 Great American Entertainment Co; 26-1071 Its Justincredible LLC; 26-1072 Circus Luminescence LLC; 26-1074 Oasis Camel Dairy LLC; 26-1075 Wrestle Warehouse; 26-1076 So Cal Corgi Nation; 26-1077 Charity Fair Horse Show; 26-1080 San Diego Archers; 26-1082 Del Sur Kennel Club, Inc; 26-1083 San Diego Coastal Agility; 26-1084 Jennifer Hodge dba Irresponsibly Drawn, LLC; 26-1086 CB Music Productions, LLC f/s/o Dream Like Taylor; 26-1087 David Spitzfaden; 26-1088 Dellinger Entertainment; 26-1089 Robb Huff; 26-1090 San Diego African American Museum of Fine Art; 26-1091 Jimmy Becker; 26-1092 Michael Pinning; 26-1093 David Maldonado; 26-1094 Trevor Plume f/s/o The Guest Room; 26-1096 Jessica Martin; 26-1097 Elena Fabri; 26-1098 Fireworks & Stage FX America, LLC dba Fireworks America; 26-1099 West Star Entertainment Group f/s/o Lookin' For Trouble; 26-1100 Andrew Frangos; 26-1102 Larry Young; 26-1103 Tom Griesgraber; 26-1105 Angi Hart f/s/o Hot Lava Tribute to the B-52s; 26-1107 George Slayter f/s/o The Sandcasters; 26-1108 Cameron Gelvezon f/s/o Falling Sun Band; 26-1110 Sara Krause-Whyte; 26-1113 Vic Moraga; 26-1118 Acoustic Spot Talent f/s/o Eric Bumb; 26-1119 Diego Rodriguez f/s/o Sweet Myths
- 2026 San Diego County Fair Judging Agreements  
 26-425 Dwight Navis; 26-426 Aaron Neville; 26-427 Beth Van Boxtel; 26-428 Betty Corvey; 26-429 Deborah Magnuson; 26-430 Diane Ruiz Duncanson; 26-431 Emily Troxell; 26-432 Jim Price; 26-433 Joan Sieber; 26-434 Kathleen Hider; 26-435 Linda Clark; 26-436 Margaret Ann McCay; 26-437 Marsha Bode; 26-438 Max Turner; 26-439 Monica Lewis; 26-440 Nancy Curtis; 26-441 Natalie Stout; 26-442 Penny Smiley; 26-443 Steven Nakamura; 26-444 Virginia West; 26-445 Kimberly Alexander; 26-446 Megan Allison; 26-447 Joel Anada; 26-448 Julie Barlow; 26-449 John Beaudry; 26-450 Diana Bergman; 26-451 Kathryn Blakenship; 26-452 Mike Bostwick; 26-453 Patrick Caughey; 26-454 Fred Ceballos; 26-455 John Clements; 26-456 Marilyn Cornell; 26-457 Betty Corvey; 26-458 Andrea Doonan; 26-459 Claire Ehrlinger; 26-460 Anne

Emilie-Gold; 26-461 Birdie Fountain; 26-462 Koby Hall; 26-463 Jackie Higgins; 26-464 Kevin Jeffery; 26-465 Linda Jones; 26-466 Kathryn Kanaan; 26-467 Dave Kennedy; 26-468 Carolyn Kinnon; 26-469 Janet Kister; 26-470 Claudia Kuepper; 26-471 Michelle Landis; 26-472 Glee Logsdon; 26-473 Marian Marum; 26-474 Holly McMullen; 26-475 Abby Moldenhauer; 26-476 John Noble; 26-477 Minerva Ramirez; 26-478 Diane Regin; 26-479 Alva Rivera; 26-480 Julia Roberts; 26-481 Carrie Seeman; 26-482 Jackie Seidman; 26-483 Min Shan; 26-484 Jeanine Sharkey; 26-485 Carol Silva; 26-486 Liz Silva; 26-487 Mariah Smith; 26-488 Susi Torre-Bueno; 26-489 Lucy Warren; 26-490 Andrew Wilson; 26-491 Paul Palacios; 26-492 Suzanne Johnson; 26-493 Dawn Standke; 26-494 Kenny Andersen; 26-DW001 Steffanie Dotson; 26-DW002 Kevin Deal; 26-DW003 Stephen Caudana; 26-DW004 Del Cover; 26-DW005 Russ Filbeck; 26-DW006 Mark Stook; 26-DW007 Roger Solheid; 26-DW008 Kevin Sheehan; 26-DW009 Patrick Quinn; 26-DW010 Jim Simpson; 26-DW011 Robert Jacobson; 26-DW-012 Larry Szafranic; 26-DW013 Don Owen; 26-DW014 David John; 26-DW-015 Mick Yarbrough; 26-DW-016 Ray Calloway; 26-DW017 Allan Lewis; 26-FA001 Alla Bartoshchuk; 26-FA002 Annika Nelson; 26-FA003 Duke Windsor; 26-FA004 Elizabeth McGhee; 26-FA005 Heidi Brar; 26-FA006 Jason Gould; 26-FA007 Jim Ellsberry; 26-FA008 Linda Doll; 26-FA009 Manuelita Brown; 26-FA010 Michelle Montjoy; 26-FA011 Patric Stillman; 26-FA012 Ryan Bulis; 26-FA013 Steve Dilley; 26-FA014 Tiffany Beres; 26-GM001 Irv Brown; 26-GM002 Jim Parrish; 26-GM003 Lisbet Thoresen; 26-GM004 Mark Kaufman; 26-GM005 Mike Harlow; 26-GM006 Ray Pearce; 26-GM007 J.C. Dumas Goldworks Gallery; 26-GM008 Cori Wilson Goldworks Gallery; 26-HA001 Amy Malone; 26-HA002 Anne MacFarland; 26-HA003 Carol Fuller; 26-HA004 Carolyn Buckner; 26-HA005 Cathy Wick; -HA006 Cynthia BisSevon; 26-HA007 Elizabeth Reiser; 26-HA008 Erik Johannesen; 26-HA009 Eva Peterson; 26-HA010 Haydee Juarez; 26-HA011 Jan Lagrone; 26-HA012 Janet Lopez; 26-HA013 Joyce Mate; 26-HA014 Julie Brubaker; 26-HA015 Karen Froehner; 26-HA016 Karen Stanford; 26-HA017 Kathy Proctor; 26-HA018 Kimberley Graf; 26-HA019 Leslie Wilton; 26-HA020 Linda Knott; 26-HA021 Logan Kendall; 26-HA022 Logan Mitchell; 26-HA023 Mary Culver; 26-HA024 Mercy Baron; 26-HA025 Rebecca Kennedy; 26-HA026 Renate Kamm; 26-HA027 Rosi Pagarigan; 26-HA028 Sandi Miller; 26-HA029 Sara Heckman; 26-HA030 Sheryl Harding; 26-HA031 Susan Trump; 26-HA032 Susan Yamate; 26-HA033 Therese Thomas; 26-HA034 Viola Sullivan; 26-PH001 Aaron Serafino; 26-PH002 Alexander Kunz; 26-PH003 Anthony Washington; 26-PH004 Barbara Fletcher; 26-PH005 Bob Hill; 26-PH006 Craig Carlson; 26-PH007 Cynthia Sinclair; 26-PH008 David Veit; 26-PH009 Don Barletti; 26-PH010 Donna Cosentino; 26-PH011 Greg Kalajian; 26-PH012 Greg Klamt; 26-PH013 Hal Wells; 26-PH014 Jacqueline Ramirez; 26-PH015 Jennifer Wolf; 26-PH016 Jim Doyle; 26-PH017 Jodie Hulden; 26-PH018 John Watts; 26-PH019 Judith Preston; 26-PH020 Julian Jolliffe; 26-PH021 Kurt Lightfoot; 26-PH022 Lee Kohse; 26-PH023 Melinda Holden; 26-PH024 Michael Spengler; 26-PH025 Mickey Strand; 26-PH026 Monica Royal; 26-PH027 Oliver Asis; 26-PH028 Osia Ora-Strasner; 26-PH029 Ron Garrison; 26-PH030 Ron Ham; 26-PH032 Sam Chen; 26-PH033 Stephen Bay; 26-PH034 Stephen Burns; 26-PH035 Susan Hill; 26-PH036 Theresa Jackson; 26-PH037 Will Gibson; 26-SS001 James Spittal; 26-SS002 John Perez; 26-SS003 Elena Chirkova; 26-SS004 Dave Ferrin; 26-SS005 Deborah Ferrin; 26-SS006 Deborah Weiss-Calamar; 26-SS007 Gabrielle Beebee; 26-SS008 Jill Candelaria; 26-SS009 Joyce Mate; 26-SS010 Keri McNamara; 26-SS011 Kristin Morales; 26-SS012 Lynn Buettner; 26-SS013 Merle Lambeth; 26-SS014 Nicole Weiss-Calamar; 26-SS015 Olga Tenyakova; 26-SS016 Phyllis Swanson; 26-SS017 Pierre Bounaud; 26-SS018 Tom Candelaria; 26-SS019 Toni Green; 26-SS020 Wenthy Joan Wood; 26-SS021 Andy Redding; 26-SS022 Camille Worthington; 26-SS023 James Spittal; 26-SS024 Jeanine Naviaux; 26-SS025 Kathy Worley; 26-SS026 Liberty Adair; 26-SS027 Mark Owen; 26-SS028 Michael Coy; 26-SS029 Randy Zubieta; 26-SS030 Roger Taylor; 26-SS031 Todd Myers; 26-SS032

Michael Chodorow; 26-SS033 Beau Kimbrel; 26-SS034 Cyndi Hawkes; 26-SS035 Marjory Adcock; 26-SS036 Patty Tait; 26-SS037 Wendy Smith; 26-SS038 Jennifer Moreno; 26-SS039 Ashi Fachler; 26-SS040 Cristina Krause; 26-SS041 Deborah Weiss-Calamar; 26-SS042 Gaby Beebee; 26-SS043 Jeanine Spraul; 26-SS044 Nicole Weiss-Calamar; 26-SS045 Paul Shilling; 26-SS046 Steve Schlesinger; 26-SS047 Lucia Adama Chea; 26-SS048 Gabrielle Beebee; 26-SS049 Will Olmstead

- **Review of Contracts Executed by Chief Operations Officer** 144-170
  - Standard Agreements Approved by Board of Directors on April 14, 2026  
23-001 AM2 United Site Services of California, Inc.; 23-007 AM2 Raphael's Party Rentals; 23-008 AM2 IPC Industries dba Prestige Golf Carts; 23-021 AM3 Harris & Associates; 23-041 AM3 Audio Design Rentals, Inc.; 23-042 AM2 Stage Tech; 24-023 AM1 Tayman Industries, Inc. dba Republic Services, Inc.; 24-031 AM1 K&M Pest Solutions; 26-023 Show Imaging Inc.; 26-025 R.W.B. Party Props, Inc.; 26-026 Shoreline Land Care, Inc. dba Landcare Logic
  - Standard Agreements Under \$50,000 and Less Than 1 Year (Delegated Authority)  
26-019 KM Creative Solutions; 26-021 Kathy Wadham; 26-032 Siegan Design; 26-803 San Diego College of Continuing Education Foundation – Employee Training Institute
  - 2026 San Diego County Fair Agreements  
26-1212 GFWC / Mira Mesa Women's Club, Inc.; 26-1213 Fox Point Farms LLC; 26-1215 Farm Fresh To You; 26-1219 Irma Esquer Roman; 26-1221 Gideons International; 26-1224 County of San Diego District Attorney's Office; 26-1226 California Highway Patrol; 26-1227 Canine Support Teams
  - 2026 San Diego County Fair Grandstand Entertainment Agreements  
26-1005 Frias Entertainment f/s/o Los Tucanes de Tijuana; 26-1011 Frias Entertainment f/s/o Capibaras; 26-1012 Frias Entertainment f/s/o Conjuntos Primavera
  - 2026 San Diego County Fair Other Entertainment Agreements  
26-1055 OutAt Inc; 26-1095 Country Dancing Em; 26-1101 Alexander Charles f/s/o 542 Brass; 26-1104 San Diego's Balboa Park Puppet Guild; 26-1106 Marissa McRoberts f/s/o Marissa McRoberts Band; 26-1109 John Compton; 26-1111 Billy Moon LLC; 26-1112 Mark Lopez f/s/o Santana Soul; 26-1114 William Jones f/s/o Salinas Road; 26-1115 John Academia f/s/o John Academia and the Jazz Cats; 26-1116 Mike Staples f/s/o FM Conspiracy; 26-1117 Beau LePaige
  - 2026 San Diego County Fair Commercial Vendor Agreements  
26-1618 Distribution Olivia Inc; 26-1620 Cal Spec Enterprises Inc. DBA Calbath Renovations; 26-1621 Chill-N-Reel; 26-1622 Come Up Kings LLC; 26-1623 Crystal Psychic Reader; 26-1624 DaVinci Teeth Whitening of Centennial; 26-1625 Down To Ferment; 26-1627 Express Flooring; 26-1629 Florida's Best Inc; 26-1630 Gamerave.com; 26-1631 Gridiron Fan; 26-1632 Happy Day Pony Ride; 26-1633 Ikon Associates; 26-1634 Mahlon Moore (Elephants Etc.); 26-1635 O'Shun's Orchard LLC; 26-1636 Ocean Sales LTD. (Power Blade); 26-1637 Ocean Sales LTD (Sole Oasis); 26-1638 Ocean Sales Ltd.; 26-1639 Paul's Products; 26-1640 Redfern Ent. Inc.; 26-1640 Redfern Ent. Inc. (BING); 26-1647 Brogdon Concessions Inc.; 26-1648 Euroshine USA, Inc.; 26-1650 Bling Empire Co LLC; 26-1651 Cali Great Solutions LLC; 26-1652 Creative LegacyX; 26-1653 Child Evangelism Fellowship; 26-1654 Fallbrook Gem and Mineral Society; 26-1655 Happy Cheeks Face Painting; 26-1657 MDS Products; 26-1658 Rock of Israel; 26-1661 Cayamoon; 26-1666 West Coast Innovations Int'l; 26-1667 West Coast Rocks; 26-1668 Castillos Inc.; 26-1669 Castillo's Wireless Sunglasses; 26-1670 Castillo's Wireless Sunglasses; 26-1671 Garlic & Brine; 26-1683 Adela San Diego; 26-1684 Arabia Essence; 26-1685 GE Roofing Inc., dba A-1 Rain Gutters; 26-1686 Francesco Palmieri; 26-1687 HappyYoyo LLC; 26-1688 Something Jewelry; 26-1691 Fireside Pine, LLC; 26-1693 Redfern Ent. Inc.; 26-1694 Euroshine USA, Inc.

- 2026 San Diego County Fair Concession Agreements  
26-1335 Family A Fair (Pink's Hot Dog); 26-1390 Alicia's Mexican / Kitchen; 26-1397 Unique (Thoroughfair); 26-1398 Unique (Infield); 26-1399 Unique (Exhibit); 26-1396 Trinity; 26-1438 Roaming Raceway; 26-1692 Fun Biz Concessions Inc.; 26-1690 Fair Pretzels LLC; 26-1682 B and E Concessions LLC; 26-1676 PSQ Products; 26-1675 On Trend Apparel; 26-1674 Duggans Concessions; 26-1673 Little T Concessions; 26-1672 N Style Entertainment & Rentals LLC; 26-1665 WB Mobile Concessions; 26-1664 Vartanian Concessions Mgmt; 26-1663 Freund Family Foods; 26-1662 Chicken Charlies Enterprises; 26-1660 Trinity Concessions; 26-1659 Soto's Concessions DBA Francesco's Cucina Italina; 26-1656 Maverick Concepts; 26-1649 Brander Enterprises Inc.; 26-1645 Smart Age; 26-1643 Rock's Concessions

8. **CLOSED EXECUTIVE SESSION (NOT OPEN TO THE PUBLIC)**

Pursuant to the authority of Government Code section 11126(a), (b), and (e) the Board of Directors will meet in closed executive sessions. The purpose of these executive sessions is:

- A. To confer with and receive advice from legal counsel regarding potential litigation involving the 22nd DAA. Based on existing facts and circumstances, there is significant exposure to litigation against the 22nd DAA. (Govt. Code, § 11126, subd. (e).)
- B. To confer with and receive advice from legal counsel, regarding potential litigation involving the 22nd DAA. Based on existing facts and circumstances, the Board will decide whether to initiate litigation. (Govt. Code, § 11126, subd. (e).)
- C. Personnel: the Board will meet in closed session to consider those items permitted under Government Code section 11126(a) related to the CEO.
- D. To confer with counsel, discuss, and consider the following pending litigation to which the 22<sup>nd</sup> DAA is a party, Brad Oates v. 22<sup>nd</sup> District Agricultural Association, San Diego County Superior Court, Case No. 26CU021197C
- E. To confer with counsel, discuss, and consider the following pending litigation to which the 22<sup>nd</sup> DAA is a party. Melinda Carmichael v. 22<sup>nd</sup> District Agricultural Association, et. al., San Diego County Superior Court, Case No. 25-CU-047040C.

9. **RECONVENE TO OPEN SESSION**

Report on actions, if any, taken by the Board in closed executive session.

10. **ADJOURNMENT**



**22<sup>nd</sup> DISTRICT AGRICULTURAL ASSOCIATION**  
**Board of Directors Meeting**  
Del Mar Fairgrounds  
2260 Jimmy Durante Boulevard, Del Mar, CA 92014  
**April 14, 2026**

**MINUTES**

*The following minutes are a summary of the Board action and proceedings. For a full transcript please click on the link below or visit the [delmarfairgrounds.com](https://www.delmarfairgrounds.com) website:  
<https://www.delmarfairgrounds.com/p/public-information1>*

**OFFICERS PRESENT**

Sam Nejabat, Chair  
Lisa Barkett, Vice Chair

**DIRECTORS PRESENT**

Mark Arabo  
Phil Blair (via Zoom)  
Donna DeBerry  
Kathlyn Mead  
Ted Miyahara  
Elsa Morales-Roth  
Frederick Schenk (via Zoom)

**OTHERS PRESENT**

Joshua Caplan, Deputy Attorney General (Counsel)  
Carlene Moore, Chief Executive Officer (CEO)  
Tristan Hallman, Chief Communications Officer (CCO)  
Katie Mueller, Chief Operations Officer (COO)  
Mike Seyle, Chief Administrative Officer (CAO)

**CALL TO ORDER**

Chair Nejabat called the meeting to order at 9:35 a.m. and welcomed new Board members Elsa Morales-Roth and Ted Miyahara, who replace Michael Gelfand and Joyce Rowland on the 22<sup>nd</sup> DAA Board of Directors.

**ROLL CALL**

Chair Nejabat, Vice Chair Barkett, and Directors Arabo, Blair, DeBerry, Mead, Miyahara, Morales-Roth, and Schenk were all present.

**PUBLIC COMMENT ON MATTERS NOT ON THE AGENDA** (see pages 7-23 of transcript)

Russ Penniman, Donna Ruhm, Lee Roschek, Rafael Delgadillo, Irene Martinez, Joyce Rowland, Jamie Rivera, Jane Cartmill, Allison Prater, Martha Sullivan

**RECESS TO CLOSED EXECUTIVE SESSION**

The Board recessed Closed Executive Session at 10:00 a.m.

### **RECONVENE TO OPEN SESSION**

The Board reconvened to Open Session at 2:08 p.m. Chair Nejabat stated that the District Board of Directors considered the advice of Counsel on the items listed on the Closed Session portion of the agenda and has nothing to report. The Board also evaluated the performance of its CEO consistent with government code, and voted 8-1 in favor of the termination of CEO Moore. Chair Nejabat, Vice Chair Barkett, and Directors Arabo, DeBerry, Mead, Miyahara, Morales-Roth, and Schenk voted in favor of termination, while Director Blair voted against termination. The Board voted 9-0 to name Chair Nejabat as interim CEO of the District for a 10-day period.

The Board recessed for a break at 2:10 p.m. and returned at 2:20 p.m. to resume the meeting. Director Blair, Director Schenk, and Ms. Moore did not return to the meeting following Closed Executive Session.

### **CONSENT CALENDAR**

PUBLIC COMMENT ON CONSENT CALENDAR (see page 25 of transcript)

None

Vice Chair Barkett moved to approve the Consent Calendar. Director Arabo seconded the motion. Chair Nejabat, Vice Chair Barkett, and Directors Arabo, DeBerry, Mead, Miyahara, and Morales-Roth all voted in favor. The motion carried 7-0.

### **EXECUTIVE REPORT**

- Don Diego Scholarship Foundation Executive Director Ashley McCaughan reported that 67 high school seniors applied for scholarships this year, and the foundation is awarding more than \$100,000 in scholarships. The Don Diego Gala will be held in the Turf Club at the Fairgrounds on June 10, the opening day of the San Diego County Fair.
- HITS Senior Vice President Pam Walther previewed the Del Mar National Horse Show, with Dressage events taking place April 16-19, and Hunter/Jumper shows scheduled April 29 through May 3.
- Chad Gregory and Chris McConnaughey of Legends Global presented an overview of their hospitality and guest experience initiatives.

PUBLIC COMMENT ON EXECUTIVE REPORT (see page 50-51 of transcript)

Laura DeMarco

Director Arabo left the Boardroom after the Executive Report and participated via Zoom for the remainder of the meeting.

### **GENERAL BUSINESS**

#### Item 8-A: Fair Operations Committee Report

Chair Nejabat referred to the report on pages 135-137 of the meeting packet.

Item 8-A-1: Consideration and vote to approve dates and theme concepts for the 2027 and 2028 San Diego County Fairs

Committee Chair Mead and COO Mueller presented the proposed San Diego County Fair dates and theme concepts for 2027 and 2028. The 2027 Fair would be 21 days long with a theme concept of chocolate, and the 2028 Fair would be 22 days long with magic and illusions as the theme concept.

COO Mueller announced three new Grandstand concerts: Griz and Sippy, Bret Michaels and Night Ranger, and Gabriel “Fluffy” Iglesias.

PUBLIC COMMENT ON ITEM 8-A-1 (see pages 61-62 of transcript)

Lynne Kaimuloa

Director Mead moved to approve the 2027 and 2028 San Diego County Fair dates and theme concepts. Vice Chair Barkett seconded the motion. Chair Nejabat, Vice Chair Barkett, and Directors Arabo, DeBerry, Mead, Miyahara, and Morales-Roth all voted in favor. The motion carried 7-0.

Item 8-B: Finance Committee Report

Committee Chair Arabo explained that the District has the option to exercise the final five-year option of the food and beverage services agreement with Legends Global, or begin a competitive bidding process for a new contract. The District must provide six months (180 days) of notice to Legends Global in either scenario.

PUBLIC COMMENT ON ITEM 8-B (see pages 65-69 of transcript)

Shaun Beard, Arturo, Victoria Ward

Item 8-B-1: Consideration and vote on whether to (a) approve the District’s 2026-2027 insurance policies renewals, or (b) delegate authority to Director Arabo to work with staff to review, select, and procure insurance policies for 2026-27 and report back on those selections to the District’s Board of Directors at the May 2026 Board meeting

Director Mead moved to delegate authority to Director Arabo to work with staff to review, select, and procure insurance policies for 2026-2027 and report back on those selections to the District’s Board of Directors at the May 2026 Board meeting. Director DeBerry seconded the motion. Chair Nejabat, Vice Chair Barkett, and Directors Arabo, DeBerry, Mead, Miyahara, and Morales-Roth all voted in favor. The motion carried 7-0.

Item 8-C: People & Culture Committee Report

Chair Nejabat referred to the report on pages 143-149 of the meeting packet, and announced that the Board governance education and organizational culture workshop scheduled for April 27 would be postponed. Committee Chair Mead had nothing further to report.

PUBLIC COMMENT ON ITEM 8-C (see page 77 of transcript)

None

Item 8-D: Provide feedback on draft amendments to Policy 3.11 Board Advocacy and Community Relations (formerly Communications Policy)

Chair Nejabat referred to the report on pages 150-157 of the meeting packet, and explained that the amended policy would be brought back to the Board for consideration at a future meeting.

PUBLIC COMMENT ON ITEM 8-D (see page 78 of transcript)

None

Item 8-E: Consideration of Draft Initial Study/Mitigated Negative Declaration of the City of Del Mar's San Dieguito Lagoon Levee, Habitat Enhancement, and Trail Project

Chair Nejabat referred to the report on pages 158-164 of the meeting packet.

District Supervising Environmental Planner Dustin Fuller explained that the proposed project to address sea level rise would involve a large area of the Fairgrounds' Red Lot parking area, and the District will submit a comment letter to the City of Del Mar by May 17. City of Del Mar Principal Planner Amanda Lee reported that the timing of construction has not been determined, and introduced coastal scientist Brian Leslie and coastal engineer James Evans of GHD. Leslie and Evans presented an overview of the project, which would entail creating a vegetated berm doubling as a public trail, and making space for more marshland to improve flood protection in the area. After gathering stakeholder input, the City of Del Mar will develop a final project design before entering the permitting and funding stages.

PUBLIC COMMENT ON ITEM 8-E (see pages 103-106 of transcript)

Carol Kerridge, Laura DeMarco

**MATTERS OF INFORMATION**

Correspondence can be found on pages 165-167 of the meeting packet. Contracts executed per the CEO's delegated authority can be found on pages 168-226 of the meeting packet.

**ADJOURNMENT**

There being no further business to discuss, Chair Nejabat adjourned the meeting at 3:46 p.m.

---

Sam Nejabat  
Interim Chief Executive Officer



**22<sup>nd</sup> DISTRICT AGRICULTURAL ASSOCIATION**  
**Board of Directors Meeting**  
Del Mar Fairgrounds  
2260 Jimmy Durante Boulevard  
Del Mar, CA 92014  
**April 24, 2026**

**MINUTES**

*The following minutes are a summary of the Board action and proceedings. For a full transcript please click on the link below or visit the [delmarfairgrounds.com](http://delmarfairgrounds.com) website:*

<https://www.delmarfairgrounds.com/p/public-information1>

**OFFICERS PRESENT**

Sam Nejabat, Chair  
Lisa Barkett, Vice Chair

**DIRECTORS PRESENT**

Mark Arabo  
Donna DeBerry  
Kathlyn Mead  
Ted Miyahara (via Zoom)  
Elsa Morales-Roth  
Frederick Schenk

**OTHERS PRESENT**

Joshua Caplan, Deputy Attorney General (Counsel) (via Zoom)  
Becky Bartling, Chief Executive Officer (CEO)  
Tristan Hallman, Chief Communications Officer (CCO)  
Katie Mueller, Chief Operations Officer (COO)  
Mike Seyle, Chief Administrative Officer (CAO)

**DIRECTORS ABSENT**

Phil Blair

**CALL TO ORDER**

Chair Nejabat called the meeting to order at 9:35 a.m.

**ROLL CALL**

Chair Nejabat, Vice Chair Barkett, and Directors Arabo, DeBerry, Mead, Miyahara, Morales-Roth, and Schenk were all present. Director Blair was absent.

**PUBLIC COMMENT ON NON-AGENDA ITEMS**

Karen Goldstein, Cherilyn Besson

**RECESS TO CLOSED EXECUTIVE SESSION**

The Board recessed to Closed Executive Session at 9:45 a.m.

**RECONVENE TO OPEN SESSION**

The Board reconvened to Open Session at 11:28 a.m. Chair Nejabat stated that the District Board of Directors considered the advice of Counsel on the items listed on the Closed Session portion of the agenda and has nothing to report.

During Closed Session, the Board voted 8-0 to appoint Rebecca Bartling as Chief Executive Officer of the District. Chair Nejabat, Vice Chair Barkett, and Directors Arabo, DeBerry, Mead, Miyahara, Morales-Roth, and Schenk all voted in favor of the appointment. Director Blair did not vote.

**ADJOURNMENT**

There being no further business to discuss, Chair Nejabat adjourned the meeting at 11:30 a.m.

---

Becky Bartling  
Chief Executive Officer

SUBJECT TO BOARD APPROVAL

# ITEM 4 – Consent Calendar

May 12, 2026

## Expense Contracts

Standard Agreements Exercising Option Years				
<b>Contract #:</b> 24-020 AM1	<b>Contractor:</b> Priority Building Services LLC	<b>Acquisition Method:</b> IFB	<b>Term:</b> 5/16/2024 - 5/15/2027	<b>Not to Exceed:</b> AM1 \$378,910.00 (Total Contract Value = \$1,378,910.00)
<b>Purpose:</b> To provide Fairtime and Events janitorial services				

Standard Agreements from Competitive Solicitation				
<b>Contract #:</b> 26-015 Rebid1	<b>Contractor:</b> Sunbelt Rentals, Inc	<b>Acquisition Method:</b> IFB	<b>Term:</b> 5/14/2026 - 3/31/2028	<b>Not to Exceed:</b> \$920,296.00
<b>Purpose:</b> To provide Heavy Equipment Rental Services				

Standard Agreements Exempt from Competitive Solicitation				
<b>Contract #:</b> 26-034	<b>Contractor:</b> Stage Tech	<b>Categorical Exemption / Exception:</b> Exception – Absolute Compatibility	<b>Term:</b> 6/1/2026 - 7/15/2026	<b>Not to Exceed:</b> \$74,050.00
<b>Purpose:</b> To provide video production for the 2026 SDCF for the Grandstand & Paddock stages. Contractor currently provides the LED Wall rentals from a separate contract.				

**STANDARD AGREEMENT - AMENDMENT**

STD 213A (Rev. 4/2020)

 CHECK HERE IF ADDITIONAL PAGES ARE ATTACHED \_\_\_\_\_ PAGES

AGREEMENT NUMBER

24-020

AMENDMENT NUMBER

1

Purchasing Authority Number

GL#: 600100-10

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

22nd District Agricultural Association (District) / Del Mar Fairgrounds (Fairgrounds)

CONTRACTOR NAME

Priority Building Services LLC

2. The term of this Agreement is:

START DATE

May 16, 2024

THROUGH END DATE

May 15, 2027

3. The maximum amount of this Agreement after this Amendment is:

\$1,378,910.00

One Million Three Hundred Seventy Eight Thousand Nine Hundred Ten Dollars and Zero Cents.

4. The parties mutually agree to this amendment as follows. All actions noted below are by this reference made a part of the Agreement and incorporated herein:

The purpose of this Amendment is to exercise the first one-year option; extending the contract term by one year and increasing the dollar amount by \$378,910.00. The maximum amount of the Agreement is hereby increased from \$1,000,000.00 to \$1,378,910.00 The Through End Date is hereby amended from May 15, 2026 to May 15, 2027.

Amendment Effective Date: May 15, 2026.

*All other terms and conditions shall remain the same.**IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.***CONTRACTOR**

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)

Priority Building Services LLC

CONTRACTOR BUSINESS ADDRESS

1524 W. Mable Street

CITY

Anaheim

STATE

CA

ZIP

92802

PRINTED NAME OF PERSON SIGNING

Eddie Rocha

TITLE

Manager

CONTRACTOR AUTHORIZED SIGNATURE

DATE SIGNED

**STATE OF CALIFORNIA**

CONTRACTING AGENCY NAME

22nd District Agricultural Association (District) / Del Mar Fairgrounds (Fairgrounds)

CONTRACTING AGENCY ADDRESS

2260 Jimmy Durante Boulevard

CITY

Del Mar

STATE

CA

ZIP

92014

PRINTED NAME OF PERSON SIGNING

Rebecca Bartling

TITLE

Chief Executive Officer

CONTRACTING AGENCY AUTHORIZED SIGNATURE

DATE SIGNED

CALIFORNIA DEPARTMENT OF GENERAL SERVICES APPROVAL

EXEMPTION (If Applicable)

FAC §4051 .a. 1

**EXHIBIT A  
 SCOPE OF WORK**

**1. SERVICES OVERVIEW**

- A. This Agreement is the result of a competitive solicitation incorporated by reference and made part of this Agreement.
- B. The contract term shall be for two (2) years with the possibility of three (3) One-year options to renew, at the sole and absolute discretion of the 22nd DAA. The initial contract term is anticipated to begin May 16, 2024 and run through May 15, 2026. The last option year expires May 15, 2029. The contract is subject to annual evaluation and certification that the contractor has met all contract requirements. The 22nd DAA may decide, in its sole and absolute discretion, whether to exercise any contract option under the contract.
- C. Priority Building Services, LLC, hereinafter referred to as the ("Contractor"), agrees to provide to the 22<sup>nd</sup> District Agricultural Association / Del Mar Fairgrounds, hereinafter referred to as ("District"), with services as described herein:

The Contractor shall provide janitorial cleaning services as outlined below to support the San Diego County Fair (Fair) and other large events throughout the year.

- D. The services shall be performed at the District located at 2260 Jimmy Durante Blvd., Del Mar, CA 92014.
- E. The services shall be provided to support the San Diego County Fair and our interim events throughout the year such as FoodieLand Night Market, Good Guys, KAABOO, and alike. The Fair runs about three to four weeks beginning in early-to-mid June and ending Fourth of July weekend. The 2024 Fair runs from June 12<sup>th</sup> through July 7<sup>th</sup>. A high volume of staff are needed to cover increased demand in services starting a week prior to the Fair, everyday during the run of the Fair, on days the Fair is closed to the public (Mondays and Tuesdays), and approximately two weeks post the Fair. Services shall begin in May.
- F. Contractor must be able to respond to District's staffing requirements. Staffing shall consist of no more than 8-hour shifts per workday for each cleaning staff. Overtime shall not be incurred due to insufficient staffing by Contractor. Any merit raises, bonuses, or other employee salary, or benefit increases, deemed necessary by Contractor during the term of this Agreement, are at the sole expenses of the Contractor.
- G. The Project Representatives during the term of this Agreement will be:

22 <sup>nd</sup> District Agricultural Association	Contractor: Priority Building Services, LLC
Name: Brad Mason, Facilities Director	Name: Eddie Rocha, Manager
Address: 2260 Jimmy Durante Boulevard Del Mar, CA 92014	Address: 1524 W. Mable Street Anaheim, CA 92802
Phone: (858) 308-2215	Phone: (714) 255-2963
e-mail: <a href="mailto:bmason@sdfair.com">bmason@sdfair.com</a>	e-mail: <a href="mailto:eddie@priorityservices.net">eddie@priorityservices.net</a>

## EXHIBIT A SCOPE OF WORK

The parties may change their Project Representative upon providing ten (10) business days written notice to the other party. Said changes shall not require an Amendment to this Agreement.

### 2. WORK TO BE PERFORMED:

#### A. Background and Goals

The San Diego County Fair is open to the public and runs for twenty (20) days in 2024, utilizing the entire Fairgrounds property. The San Diego Fair takes place from June 12th through July 7<sup>th</sup> in 2024 and will run for 20-25 days in subsequent years, at approximately a similar date range. The San Diego Fair is closed to the public on Mondays and Tuesdays; however, cleaning services are required on those days, at a reduced capacity and a week prior the start of the Fair and approximately two weeks after.

The estimated attendance during Fair-Time is approximately 1,000,000 patrons over twenty (20) days. The average attendance per day is approximately 45,000 patrons. Weekday attendance could be as low as 40,000 patrons per day and weekend days attendance could be as high as 70,000 patrons or more per day. Attendance varies depending on weather, entertainment, promotions, and day of the week. During the Fair, the District hosts various types of events and exhibits including agricultural education, concessions, festivals, concerts, animal shows, entertainment, sporting events, etc.

#### B. Tasks and Deliverables

##### (1) Tasks:

Services shall include cleaning, disinfecting, and maintaining District restrooms, buildings, and fairgrounds tables and benches (seating areas), and other areas as assigned.

Contractor shall provide all labor necessary to effectively clean and disinfect all areas of the Del Mar Fairgrounds outlined in the 'Janitorial Labor Sample' listed below, in a timely manner.

The District will provide all consumable supplies such as, paper products, waste receptacles, waste receptacle sleeves and liners, soap, disinfectant and cleaning tools.

Contractor shall provide a determined number of staff for everyday of the during the run of the Fair. The District will determine the number of staff the Contractor will provide and hours of operation for any given day. The District cannot guarantee a minimum and/or maximum number of hours. All scheduling of Contractor's services will be determined and managed by the District's Facilities Department.

There are ten (10) zones, depicted in the Janitorial Zone Map below, with 22 buildings and 15 seating areas for which the Contractor shall provide janitorial services: The Activity Center, Arena Complex, Avenue/Charmin Restrooms, Backside Housing

## **EXHIBIT A SCOPE OF WORK**

Restrooms & Showers, Backstage, Bing Crosby Hall, Carnival Restrooms, Exhibit Hall, First Aid Restrooms, Grandstand East, Grandstand West, Infield Restrooms, Livestock Building, Mission Tower, O'Brien Hall, O'Brien Gate Restrooms, Paddock Tavern Restrooms, Paddock 17 Hands Restrooms, Seaside Pavilion, The Sound, West Lawn Restrooms, and Wyland Hall.

**(2) Task Deliverables:**

Contractor is responsible for the following performance components, including, but not limited to:

- a. Contractor shall provide facility and venue attendant services to maintain all restrooms and building interiors at the start of each day of the Fair (approx. 11:00am) and up to one (1) hour after the close of the Fair (Sun., Wed. and Thur. 11:00pm and Fri. and Sat. 12:00am) or as directed by the District, and shall provide required staffing as needed for other interim events.
- b. Contractor shall clean, disinfect, and stock all restroom facilities, including cleaning sinks, toilets, floors, and picking-up and removing trash.
- c. Contractor shall remove all trash and food items from dining tables, benches, and bleachers. Contractor shall wipe down and disinfect all tables, benches, and bleachers.
- d. Contractor shall maintain building floors, clean-up spills, clean glass doors, mirrors, and empty and reline waste receptacles.
- e. Contractor shall deploy fixed staff to remain in high-traffic restroom(s) and building interiors, as determined necessary by the District.
- f. Contractor shall deploy roaming staff to clean less-frequented restrooms and buildings as well as provide coverage for fixed staff that may be on break, in order to ensure continuous coverage.
- g. Contractor shall pick up trash in the immediate area outside of restroom and/or building facilities.
- h. Contractor shall provide a reduced janitorial crew for the backside Housing Area (Zone 9) on Mondays and Tuesdays (June 12<sup>th</sup> through July 7<sup>th</sup> for 2024 – six (6) days), pre and post Fair services as needed.
- i. Contractor shall provide daily timesheets to District for each and all shifts employees worked. Timesheets must be reviewed, approved, and signed by District's Facilities Management daily, and submitted with invoices for payment.
- j. Contractor shall provide daily photos to verify acceptable cleanliness standards are met and maintained throughout each day.

**STANDARD AGREEMENT**

STD 213 (Rev. 04/2020)

AGREEMENT NUMBER

26-015

GL ACCOUNT NUMBER (If Applicable)

GL#: 600100-10

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

22nd District Agricultural Association (District) / Del Mar Fairgrounds (Fairgrounds)

CONTRACTOR NAME

Sunbelt Rentals, Inc

2. The term of this Agreement is:

START DATE

May 14, 2026

THROUGH END DATE

March 31, 2028

3. The maximum amount of this Agreement is:

\$920,296.00

Nine Hundred Twenty Thousand Two Hundred Ninety Six Dollars and Zero Cents

4. The parties agree to comply with the terms and conditions of the following exhibits, which are by this reference made a part of the Agreement.

Exhibits	Title	Pages
Exhibit A	Scope of Work	3
Exhibit B	Budget Detail and Payment Provisions	3
Exhibit B, Attachment I	Price Tables	15
Exhibit C	General Terms and Conditions	5
Exhibit D	Special Terms & Conditions	5
Exhibit D, Attachment I	Insurance Requirements	4
Exhibit E	Preventing Storm Water Pollution	1
Exhibit F	22nd DAA Resource Conservation Policy	1

*IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.***CONTRACTOR**

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)

Sunbelt Rentals, Inc

CONTRACTOR BUSINESS ADDRESS

1799 Innovation Point

CITY

Fort Mill

STATE

SC

ZIP

29715

PRINTED NAME OF PERSON SIGNING

Stephanie Ransone

TITLE

Senior Contracts Manager

CONTRACTOR AUTHORIZED SIGNATURE

DATE SIGNED

**EXHIBIT A  
SCOPE OF WORK**

**1. SERVICES OVERVIEW**

- A. This Agreement is the result of a competitive solicitation that is incorporated by reference and made part of this Agreement.
- B. The contract term shall be for Twenty (22) months with the possibility of Three (3) one-year options to renew. The contract is subject to annual evaluation and certification that the contractor has met all contract requirements. The District may decide, in its sole and absolute discretion, whether to exercise any contract option under the contract.
- C. Sunbelt Rentals, Inc. hereinafter referred to as the Contractor, agrees to provide to the 22<sup>nd</sup> District Agricultural Association / Del Mar Fairgrounds, hereinafter referred to as District, with services as described herein:

Contractor shall provide heavy duty miscellaneous truck and equipment rentals. Rental equipment needs are described in the Pricing Table.

- D. Contractor will deliver and pick-up all equipment rentals at the District located at 2260 Jimmy Durante Blvd., Del Mar, CA 92014.
- E. The services shall be provided as requested by District management.
- F. Contractor shall ensure that any staff assigned to this project does not work outside normal business hours or incur overtime to complete the tasks outlined in this Agreement.
- G. Contractor agrees that all work must be performed to meet safety regulations as established by Occupational Safety and Health Administration (OSHA)
- H. The Project Representatives during the term of this Agreement will be:

22 <sup>nd</sup> District Agricultural Association	Sunbelt Rentals, Inc.
Name: Brad Mason, Facilities Director	Name: Charles Graff
Address: 2260 Jimmy Durante Boulevard Del Mar, CA 92014	Address: 1799 Innovation Point Fort Mill, SC 29715
Phone: 858-755-1161 Ext 4285	Phone: 619-201-1130
e-mail: bmason@sdfair.com	e-mail: charles.graff@sunbeltrentals.com

The parties may change their Project Representative upon providing ten (10) business days written notice to the other party. Said changes shall not require an Amendment to this Agreement.

**2. BACKGROUND**

The San Diego County Fair is open to the public for approximately four (4) weeks annually, typically beginning in early June and concluding around the first week of July. The Fair generally follows a similar date range in subsequent years.

## **EXHIBIT A SCOPE OF WORK**

In preparation for the Fair, a two (2) to three (3) week period prior to opening day is required for move-in, site preparation, construction, and event setup activities. Heavy equipment rental services must be available during this pre-Fair period, throughout the public operating dates of the Fair, and for approximately one (1) week following the Fair's close to support breakdown, removal, and site restoration activities.

### **3. WORK TO BE PERFORMED**

#### **Equipment Rental**

1. Contractor shall provide all rental equipment in good working condition.. Equipment shall be less than five (5) years old and include all safety features and meet all manufacturer specifications as well as all applicable state and federal safety regulations. Contractor shall ensure that each piece of equipment has been properly inspected, maintained, and certified for safe operation prior to delivery, and shall provide documentation of such inspections and maintenance records to the District upon request. Equipment shall be clean, complete with any necessary attachments, and suitable for the intended tasks.
2. Contractor shall deliver rental equipment within twenty-four (24) hours of a request from authorized District personnel, and in the case of emergency, within two (2) hours, to the best of Contractor's ability. "Delivery" includes off-loading, assembling and positioning equipment.
3. District shall not be responsible for payment for any equipment downtime resulting from defective or non-functioning equipment. Contractor shall provide repair or replacement of any faulty equipment within twenty-four (24) hours of notification. All equipment delivered under this Agreement shall be subject to inspection and acceptance by District Facilities Management.
4. Contractor shall provide equipment delivery and make service technicians available seven (7) days a week, as needed by the District, to ensure timely support and operation of all rented equipment.
5. Contractor shall provide training to District staff on the safe operation of aerial equipment upon request. Training shall be scheduled at mutually agreed times and conducted by qualified personnel in accordance with the equipment manufacturer's instruction and all applicable safety regulations.
6. Contractor shall maintain the full equipment list specified in the Pricing Tables and ensure its availability for the entire duration of the San Diego County Fair, including a minimum of two (2) weeks prior to the commencement of the Fair.
7. If any equipment is not delivered by the agreed-upon date, a deduction of \$100 per day, per piece of equipment, will be assessed and deducted from the rental payment until the equipment is delivered. This deduction will not apply to delays

## EXHIBIT A SCOPE OF WORK

caused by unavoidable circumstances beyond the contractor's control, such as severe weather, natural disasters, or other force majeure events.

8. The District is not financially liable for normal wear, tear, and cleaning of rental equipment/machinery.
9. Contractor shall remove equipment as requested by District authorized personnel. "Removal" includes; disassembling, loading and transporting the equipment. Any equipment remaining on-site more than three (3) days after requested removal date shall be subject to a storage fee applied as credit on invoice, or otherwise negotiated on a case-by-case basis.
10. The Del Mar Fairgrounds is located within environmentally sensitive wetlands. Therefore, any equipment/machinery that is leaking fluid (battery, coolant, diesel, gas, hydraulic, motor oil, power steering, transmission etc.) will immediately be either repaired or removed from District property by Contractor.
11. Contractor agrees that any additional or substituted equipment not listed shall be billed at rates equal to or similar to the rates on the pricing table. District shall not pay for excessive price increases/mark-ups for equipment not listed in the pricing table. Contractor further agrees to provide a discount of no less than ten percent (10%) off the Contractor's published rate.
12. Contractor shall provide a written quote for approval by the Facilities Director, **prior** to the initiation of any equipment substitution or additional services. The quoted price must be comparable to the original rate or discounted as required in the above section. A unique Purchase Order number for each substituted equipment or additional services must be obtained and referenced on the invoice submitted for payment.

### 4. PERFORMANCE BOND

Contractor shall furnish a Performance Bond in an amount equal to one hundred percent (100%) of the total contract price for heavy equipment rental services under this Agreement. The Performance Bond shall guarantee Contractor's full and faithful performance of all obligations, including timely delivery, maintenance, replacement of equipment as needed, and compliance with all contract terms and specifications.

The Performance Bond shall be issued by a surety company admitted and authorized to conduct business in the State of California and acceptable to the District. The bond shall remain in full force and effect for the duration of the Agreement and any applicable rental, service, or warranty periods.

No work shall commence until the required Performance Bond has been received and approved by the District. The District reserves the right to withhold payments or terminate the Agreement in the event Contractor fails to maintain an active and valid Performance Bond.

**STANDARD AGREEMENT**

STD 213 (Rev. 04/2020)

AGREEMENT NUMBER

26-034

GL ACCOUNT NUMBER (If Applicable)

GL#: 550100-40

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

22nd District Agricultural Association (District) / Del Mar Fairgrounds (Fairgrounds)

CONTRACTOR NAME

Stage Tech, Inc.

2. The term of this Agreement is:

START DATE

June 1, 2026

THROUGH END DATE

July 15, 2026

3. The maximum amount of this Agreement is:

\$74,050.00

Seventy-Four Thousand Fifty Dollars and Zero Cents

4. The parties agree to comply with the terms and conditions of the following exhibits, which are by this reference made a part of the Agreement.

Exhibits	Title	Pages
Exhibit A	Scope of Work	4
Exhibit B	Budget Detail and Payment Provisions	3
Exhibit C	General Terms and Conditions	5
Exhibit D	Special Terms & Conditions	5
Exhibit D, Attachment I	Insurance Requirements	4
Exhibit E	Preventing Storm Water Pollution	1
Exhibit F	22nd DAA Resource Conservation Policy	1

*IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.***CONTRACTOR**

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)

Stage Tech, Inc.

CONTRACTOR BUSINESS ADDRESS

14523 Marquardt Ave.

CITY

Santa Fe Springs

STATE

CA

ZIP

90670

PRINTED NAME OF PERSON SIGNING

Charley Guest

TITLE

President

CONTRACTOR AUTHORIZED SIGNATURE

DATE SIGNED

**EXHIBIT A  
SCOPE OF WORK**

**A. SERVICES OVERVIEW**

1. Stage Tech Inc., hereinafter referred to as Contractor, agrees to provide the 22<sup>nd</sup> District Agricultural Association / Del Mar Fairgrounds, hereinafter referred to as District, with services described herein:

Contractor shall furnish all necessary qualified personnel, equipment, materials, and technical expertise required to deliver professional video production services using the Contractor's LED walls in support of live entertainment and related programming for the Grandstand and Paddock stages for the 2026 San Diego County Fair (Fair).

2. District will provide Contractor with the schedule of shows requiring video production services.
3. The services shall be performed at the Del Mar Fairgrounds located at 2260 Jimmy Durante Blvd. Del Mar, CA 92014.
4. The Project Representatives during the term of this Agreement will be:

22 <sup>nd</sup> District Agricultural Association	Stage Tech Inc.
Name: Henry Rivera	Name: Robert Lance
Address: 2260 Jimmy Durante Blvd, Del Mar, CA 92014	Address: 14523 Marquardt Ave. Santa Fe Springs, CA 90670
Phone: 858-792-4281	Phone: 657-315-8669
e-mail: <a href="mailto:hrivera@sdfair.com">hrivera@sdfair.com</a>	e-mail: <a href="mailto:robertlance@stage-tech.com">robertlance@stage-tech.com</a>

The parties may change their Project Representative upon providing ten (10) business days written notice to the other party. Said changes shall not require an Amendment to this Agreement.

**B. WORK TO BE PERFORMED BY CONTRACTOR**

**1. Background and Goals**

The annual Fair is open to the public and runs for approximately 4 weeks, which is anticipated to begin in June and ends in early July. The Fair is typically closed to the public on Mondays and Tuesdays, except when July 4th and its observed holiday falls on one of these days.

The Fair utilizes the entire Del Mar Fairgrounds property and features a wide variety of entertainment, exhibitions, and live performances. The Grandstand Stage and Paddock Stage serve as key venues for concerts and performances throughout the Fair.

The goal of this Agreement is to ensure the successful video production services that enhance the guest experience, support live stage programming, and meet the technical and aesthetic standards of a large-scale public event.

## EXHIBIT A SCOPE OF WORK

### 2. General Requirements:

Contractor shall provide the following services and meet all conditions outlined below:

- a. Contractor is responsible for all labor, equipment, and technical expertise necessary for the maintenance and operation of all video production systems.
- b. All equipment must be in good operational condition and is subject to inspection and acceptance by District management.
- c. If any equipment is found to be defective, Contractor must repair or replace it within a maximum of three (3) hours of notification by District.
- d. District shall not pay for downtime due to defective equipment. Contractor shall assume full responsibility for ensuring equipment reliability and continuity of service.
- e. Contractor shall ensure compliance with all applicable safety regulations, permits, and laws, including OSHA standards.
- f. Contractor shall coordinate closely with District Production Staff and scheduled Acts to ensure seamless integration of systems.
- g. Contractor must maintain the ability to connect to a variety of video sources, including feeds from the District and Acts performing as part of each show.

### 3. Professional Video Production Services

#### A. Grandstand Stage

Contractor shall supply all necessary equipment, materials, and technical expertise necessary to operate the Grandstand LED walls provided by Contractor and to deliver comprehensive video production services for all scheduled shows as directed by District. Services shall include, without limitation, staffing for video switching, playback, live show operation, and coordination with District Production staff throughout the duration of the fair. Contractor shall provide the following personnel, equipment, and capabilities for each Grandstand show, including but not limited to:

- a. Technical Director (TD) – Responsible for overseeing all aspects of the video production and ensuring seamless integration with District Production staff and Acts. The TD shall serve as the primary point of contact for video operations. The TD shall be onsite prior to the load-in of each scheduled show. Call times will vary depending on each show.
- b. Switching
- c. Two (2) Front of House cameras. District provides operator.
- d. Two (2) PTZ cameras and/or handheld camera
- e. Video playback system
- f. All required infrastructure and cabling
- g. All equipment needed to perform video production services
- h. Capability to connect to different sources
- i. Liaison to coordinate between District Production Staff and Acts.

**District anticipates seventeen (17) shows on the Grandstand Stage for the 2026 Fair, including the July 4th Fireworks Spectacular, requiring video production services.**

**EXHIBIT A  
SCOPE OF WORK**

**B. Paddock Stage**

- a. The contractor shall provide a qualified Video Supervisor to oversee all video-related production activities for the Paddock LED wall.

Equipment Requirements shall include but are not limited to the following:

- a. Contractor shall provide all necessary cabling required for proper installation and operation of the system.
- b. Contractor shall provide a multi-format video switcher and associated CPU suitable for managing all required video and outputs.

**District anticipates twenty (20) shows for the 2026 Fair on the Paddock Stage requiring video production services.**

Contractor shall provide the personnel and equipment listed for each scheduled show, unless otherwise directed by the District. Requirements may vary depending on the type of Show and the number of Acts performing.

**C. ANTICIPATED SHOW SCHEDULES (INFORMATIONAL ONLY)**

The following are the anticipated Grandstand Stage and Paddock show schedules are provided for planning and reference purposes only. It reflects the anticipated 2026 Fair season schedule, including the projected number of shows, general frequency, and approximate timing. These schedules do not constitute a guarantee, minimum, or maximum commitment by the District and are subject to change at the District's sole discretion. Final determinations regarding all shows, acts, dates, and performance times will be made by the District and communicated to the Contractor prior to the commencement of the 2026 Fair.

Anticipated Grandstand Stage Show Schedule:

<b>Day</b>	<b>Date</b>	<b>Time</b>	<b>Entertainment/Show/Acts</b>
Wednesday	6/10	7:30pm	Chicago
Friday	6/12	7:30pm	Koe Wetzel
Saturday	6/13	7:30pm	Griz with Sippy
Sunday	6/14	7:30pm	Los Tucanes De Tijuana
Wednesday	6/17	7:30pm	Bret Michaels & Night Ranger
Thursday	6/18	8:00pm	Gabriel Fluffy Iglesias Live
Friday	6/19	7:30pm	Marshmello
Saturday	6/20	7:30pm	Good Charlotte
Sunday	6/21	7:30pm	Pancho Barraza & Banda Machos
Wednesday	6/24	7:30pm	Demi Lovato
Thursday	6/25	7:30pm	Nelly
Friday	6/26	7:30pm	Maren Morris

**EXHIBIT A  
 SCOPE OF WORK**

Sunday	6/28	7:30pm	El Coyote & Chuy Lizarrago Capibaras Tour
Wednesday	7/1	7:30pm	AJR
Friday	7/3	7:30pm	Warren Zeiders
Saturday	7/4	7:30pm	America 250 Fireworks Spectacular
Sunday	7/5	7:30pm	Conjuntos Primavera

Anticipated Paddock Stage Show Schedule:

<b>Day</b>	<b>Date</b>	<b>Time</b>	<b>Entertainment/Show/Acts</b>
Wednesday	6/10	9pm	Blue Oyster Cult
Thursday	6/11	8pm	Hoobastank
Friday	6/12	9pm	Morgan Leigh Band
Saturday	6/13	9pm	Artifakts
Sunday	6/14	9pm	Domingueando DJ
Wednesday	6/17	9pm	Tribute to ZZ Top
Thursday	6/18	9pm	Country Night
Friday	6/19	9pm	Shrekno
Saturday	6/20	9pm	Red Not Chili Peppers
Sunday	6/21	9pm	B-Side Players
Wednesday	6/24	9pm	Los Lonely Boys
Thursday	6/25	9pm	C+C Music Factory
Friday	6/26	9pm	Chasin' U
Saturday	6/27	9m	Top of the World
Sunday	6/28	9pm	Banda Raices Sinaloenses
Wednesday	7/1	9pm	Matthew Phillips
Thursday	7/2	9pm	Kissed Alive
Friday	7/3	9pm	Jefferson Starship
Saturday	7/4	9pm	Brownies & Lemonade with Special Guests
Sunday	7/5	9pm	Domingueando DJ



## **Item 6-A, Fair Operations Committee Report** [Informational Item]

### **In Brief:**

- The 2026 San Diego County Fair begins its 20-day run on June 10, and staff is beginning to implement plans for the season.
- The final three Grandstand acts for the 2026 San Diego County Fair were announced on May 5, 2026. The pre-sale for email subscribers began May 6 and 7, and tickets went on sale to the general public beginning on May 8.
- The Fair Operations Committee has had two meetings in recent weeks to discuss upcoming Fair plans and operations with staff.
- The Committee continues to emphasize Board participation and visibility at Fair and annual events.

### **Background:**

The 2026 San Diego County Fair, produced by the 22nd District Agricultural Association (22nd DAA), will take place from June 10-July 5 (closed Mondays and Tuesdays) at the Del Mar Fairgrounds. As the 22nd DAA's flagship event, the Fair includes a robust entertainment lineup, media activations, and stakeholder engagement opportunities.

The Fair Operations Committee met on Monday, April 20, to discuss plans for this year's Fair. As part of ongoing planning efforts, staff and the Fair Operations Committee reviewed key dates and finalized Grandstand entertainment. The Committee also identified opportunities to enhance Board participation and overall guest experience.

Additionally, on May 5, 22nd DAA department heads and executives briefed Committee members (Directors Kathlyn Mead and Frederick Schenk) on their respective plans for this year's Fair. This included discussions regarding safety and security measures, entertainment lineups, exhibits, marketing and communications efforts, setup logistics, parking and traffic strategies, value deals and promotions, layout, customer service, employee trainings, food offerings, and more.

## Grandstand & Entertainment

- Final three Grandstand announcements and performance dates:
  - Demi Lovato – June 24
  - Warren Zeiders – July 3
  - Marine Band San Diego and America250 Fireworks Spectacular - July 4

## Key Dates & Board Engagement Opportunities

The Committee encourages Board participation at the following events:

- **May 18-22** – Plant\*Grow\*Eat (volunteers needed)
- **May 27** – Media Paddock Sneak Peek
- **June 8** – Theme Exhibit Preview Night
- **June 10** – Opening Day
- **June 12** – Fair-tastic Foods Competition Judging
- **July 4** – Fourth of July Parade

More details about these events will be provided separately by staff.



## **Item 6-B, DMTC Liaison Committee Report** [Information Item]

The DMTC Liaison Committee met on April 22 to discuss the following items:

1. Update from Legends on Race Meet Plans
  2. Video Board Discussion
  3. Elevators and Escalators Discussion
  4. Choose a Date to Preview DMTC's Board Presentation
- 
1. Legends Update - Legends will be utilizing a new ordering system called Toast, commonly used in restaurants and venues. A new feature is a handheld ordering system where orders are automatically sent to the kitchen, creating less wait time and greater operational efficiency. This new system will be deployed during the fair. Other updates included new menu items, new bar locations, the addition of a speakeasy and other promotions. Legends will give a full report at the May board meeting.
  2. Video Board Discussion - the committee will focus on the Paddock video board in the short term. Options were discussed and it was determined that another scope needs to be sent out to make sure we are pricing an apples to apples comparison. The infield and 5 points video board replacements are longer-term projects as they involve construction and more technical components. Research is being conducted to determine the best approach to these projects.
  3. Facilities Director Brad Mason explained that all elevators and escalators need to be replaced as parts are no longer available for these older models and they are all beyond their life cycle. An assessment of the whole system needs to be conducted and a replacement timeline developed. California Construction Authority is currently quoting an 18-month timeline for replacement of the Turf Club elevators as requested. The elevators are currently working.
  4. A follow-up meeting for May 8 was scheduled to preview DMTC's board presentation on promotions as well as follow up on any video board and elevator updates.

The Committee met again on May 8 to preview DMTC's board presentation on promotions and events as well as follow-up on video boards and elevators and escalators. A plan was made to competitively bid the Paddock Video Board as well as pursue an assessment of elevators and escalators.



**DEL MAR THOROUGHBRED CLUB AND SUBSIDIARY**

Consolidated Financial Statements

December 31, 2025 and 2024

(With Independent Auditors' Report Thereon)

## DEL MAR THOROUGHBRED CLUB AND SUBSIDIARY

### Table of Contents

	<b>Page</b>
Independent Auditors' Report	1
Financial Statements:	
Consolidated Balance Sheets	3
Consolidated Statements of Operations	4
Consolidated Statements of Equity	5
Consolidated Statements of Cash Flows	6
Notes to Consolidated Financial Statements	7



KPMG LLP  
Suite 1100  
4655 Executive Drive  
San Diego, CA 92121-3132

## Independent Auditors' Report

To the Board of Directors  
Del Mar Thoroughbred Club:

### *Opinion*

We have audited the consolidated financial statements of Del Mar Thoroughbred Club and its subsidiary (the Company), which comprise the consolidated balance sheets as of December 31, 2025 and December 31, 2024, and the related consolidated statements of operations, equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2025 and December 31, 2024, and the results of its operations and its cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.

### *Basis for Opinion*

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Company and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Responsibilities of Management for the Consolidated Financial Statements*

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with U.S. generally accepted accounting principles, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for one year after the date that the consolidated financial statements are available to be issued.

### *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements*

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.



In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

*KPMG LLP*

San Diego, California  
April 22, 2026

**DEL MAR THOROUGHBRED CLUB AND SUBSIDIARY**

Consolidated Balance Sheets

December 31, 2025 and 2024

<b>Assets</b>	<b>2025</b>	<b>2024</b>
<b>Current assets:</b>		
Cash and cash equivalents	\$ 7,360,900	5,313,800
Restricted cash – current	8,625,600	7,070,200
Receivables, net of allowance of \$50,700 and \$26,400 in 2025 and 2024, respectively	7,591,400	8,405,900
Income taxes receivable	28,100	19,000
Other current assets	906,500	817,800
Total current assets	24,512,500	21,626,700
<b>Fixed assets:</b>		
Equipment	9,029,400	8,669,000
Automotive	1,076,700	1,026,700
Furniture and fixtures	3,448,200	3,273,000
Leasehold improvements	4,125,700	3,968,700
	17,680,000	16,937,400
Less accumulated depreciation and amortization	(13,762,400)	(13,138,800)
Net fixed assets	3,917,600	3,798,600
Restricted cash	1,090,000	3,635,000
Total assets	\$ 29,520,100	29,060,300
<b>Liabilities and Equity</b>		
<b>Current liabilities:</b>		
Accounts payable	\$ 13,757,600	15,075,100
Accrued liabilities	11,531,100	9,748,500
Total current liabilities	25,288,700	24,823,600
Deferred income tax liability	71,000	54,000
Commitments and contingencies		
<b>Stockholders' equity:</b>		
Common stock, \$1,000 par value. Authorized 250 shares; issued and outstanding 10 shares in 2025 and 10 shares in 2024	10,000	10,000
Retained earnings	3,605,400	3,605,200
Total equity attributable to Del Mar Thoroughbred Club	3,615,400	3,615,200
Noncontrolling interest	545,000	567,500
Total equity	4,160,400	4,182,700
Total liabilities and equity	\$ 29,520,100	29,060,300

See accompanying notes to consolidated financial statements.

**DEL MAR THOROUGHBRED CLUB AND SUBSIDIARY**

Consolidated Statements of Operations

Years ended December 31, 2025 and 2024

	<b>2025</b>	<b>2024</b>
<b>Revenues:</b>		
Pari-mutuel commissions – on-track	\$ 7,425,000	7,039,000
Pari-mutuel commissions – account wagering	6,279,800	4,563,500
Pari-mutuel commissions – Southern California satellite locations, including a surplus from intertrack wagering of \$956,800 and \$1,079,300 for the years ended December 31, 2025 and 2024, respectively	6,202,800	5,068,600
Pari-mutuel commissions – out of state	10,410,100	9,678,700
Admissions and reserved seats	25,277,100	26,753,500
Program sales and parking receipts	1,731,300	1,625,100
Simulcasting fees – uncommingled	490,800	547,700
Interest income	425,000	621,300
Breakage, net	183,100	254,100
Novelty concession revenue	1,066,000	776,400
Sponsorship revenues	3,882,400	3,644,200
Other operating revenues	250,500	419,400
	63,623,900	60,991,500
Less revenue attributable to charity days	(123,300)	(123,600)
Total revenues	63,500,600	60,867,900
<b>Expenses:</b>		
Salaries and wages	17,329,200	16,476,900
Advertising and public relations	7,103,400	8,318,200
Employee benefits	3,968,700	3,481,400
Service contracts and equipment rentals	16,871,600	15,061,200
Breeders' Cup contract related expenses	1,360,900	2,283,700
Payroll taxes	1,705,000	1,624,400
Depreciation and amortization	799,100	763,000
Repairs and maintenance	2,368,900	2,793,200
Utilities	1,722,600	1,676,700
Supplies	1,085,400	1,092,100
Workers' compensation insurance	399,200	424,000
General liability insurance	1,344,200	1,279,900
Printing	932,500	1,385,900
Other operating expenses	325,700	49,000
Cost of novelty concession revenue	367,700	285,800
Professional services	599,800	587,100
Satellite program costs	48,700	50,600
Racing industry support	730,600	39,000
Equipment leased and rented	115,400	102,100
Other taxes and licenses	123,100	(999,000)
Federation racing costs	35,100	20,700
Contributions	2,100	1,900
Trophies	249,100	202,200
TRA dues and assessments, net of dividends	(62,700)	(61,700)
Data processing	257,300	309,800
Interest	4,100	6,800
	59,786,700	57,254,900
Income before rent expense and income taxes	3,713,900	3,613,000
Rent expense	3,705,000	3,610,000
Net income before income taxes	8,900	3,000
Income tax provision (benefit)	8,700	(13,600)
Net income	\$ 200	16,600

See accompanying notes to consolidated financial statements.

**DEL MAR THOROUGHBRED CLUB AND SUBSIDIARY**

Consolidated Statements of Stockholders' Equity

Years ended December 31, 2025 and December 31, 2024

	Common Stock		Retained earnings	Total Stockholders' equity	Noncontrolling Interest	Total Equity
	Shares	Amount				
Balance, December 31, 2023	11	\$ 11,000	3,588,600	3,599,600	567,500	4,167,100
Repurchase of common stock	(1)	(1,000)	—	(1,000)	—	(1,000)
Net Income	—	—	16,600	16,600	—	16,600
Balance, December 31, 2024	10	10,000	3,605,200	3,615,200	567,500	4,182,700
Issuance of common stock	1	1,000	—	1,000	—	1,000
Repurchase of common stock	(1)	(1,000)	—	(1,000)	—	(1,000)
Distribution to noncontrolling interest	—	—	—	—	(22,500)	(22,500)
Net income	—	—	200	200	—	200
Balance, December 31, 2025	10	\$ 10,000	3,605,400	3,615,400	545,000	4,160,400

See accompanying notes to consolidated financial statements.

**DEL MAR THOROUGHBRED CLUB AND SUBSIDIARY**

Consolidated Statements of Cash Flows

December 31, 2025 and 2024

	<b>2025</b>	<b>2024</b>
Cash flows from operating activities:		
Net income	\$ 200	16,600
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	799,100	763,000
Gain on sale of fixed assets	(300)	(1,000)
Change in deferred income taxes	17,000	(7,300)
Changes in assets and liabilities:		
Receivables, net	814,500	2,057,800
Other current assets	(88,700)	(219,400)
Accounts payable	(1,317,500)	6,613,600
Accrued liabilities	1,782,600	(9,046,600)
Income taxes receivable	(9,100)	180,300
Net cash provided by operating activities	1,997,800	357,000
Cash flows from investing activities:		
Capital expenditures	(918,100)	(436,700)
Proceeds from sale of equipment	300	1,000
Net cash used in investing activities	(917,800)	(435,700)
Cash flows from financing activities:		
Borrowing on credit facilities	2,436,000	2,434,000
Repayment of credit facilities	(2,436,000)	(2,434,000)
Distribution to noncontrolling interest	(22,500)	—
Issuance of common stock	1,000	—
Repurchase of common stock	(1,000)	(1,000)
Net cash used in financing activities	(22,500)	(1,000)
Net increase (decrease) in cash and cash equivalents, and restricted cash	1,057,500	(79,700)
Cash, cash equivalents, and restricted cash at beginning of year	16,019,000	16,098,700
Cash, cash equivalents, and restricted cash at end of year	\$ 17,076,500	16,019,000
Supplemental disclosures of cash flow information:		
Cash paid during the year for interest	\$ 4,100	6,800
Cash paid for income taxes	1,800	4,100

See accompanying notes to consolidated financial statements.

## DEL MAR THOROUGHBRED CLUB AND SUBSIDIARY

Notes to Consolidated Financial Statements

December 31, 2025 and 2024

### (1) Description of Business and Summary of Significant Accounting Policies

#### (a) *Description of Business*

Del Mar Thoroughbred Club (DMTC or the Company) is a California corporation engaged in the operation of live thoroughbred horse racing and the transmission of simulcast signals of these races. DMTC operates seven to nine weeks of thoroughbred horse racing each year during the summer and four or five weeks during the fall in Del Mar, California. The racing weeks are limited as determined by California Horse Racing Law. In addition, DMTC broadcasts the live races via cable television, satellite, and the Internet to locations throughout North America, the Caribbean, Central and South America, Europe, and Australia.

#### (b) *Basis of Presentation*

The financial statements have been prepared in conformity with U.S. generally accepted accounting principles (GAAP).

#### (c) *Principles of Consolidation*

The accompanying consolidated financial statements include the accounts of DMTC and its subsidiary, the Southern California Change Fund LLC (Note 1(i)). All significant intercompany balances and transactions have been eliminated in consolidation.

#### (d) *California Horse Racing Law*

California Horse Racing Law has established the distributions from pari-mutuel wagering (handle), which have been retained as commissions or paid to support the California Horse Racing Board (CHRB), purses, owners' and breeders' awards, satellite wagering fees, interstate location and host fees, and other statutory payments as mandated by California Horse Racing Law. The CHRB annually allocates racing weeks to the licensed racing associations throughout the state and prior to each race meet approves licenses to conduct live thoroughbred horse racing and transmission of simulcast signals of races based upon applications submitted by California Racing Associations.

#### (e) *Cash and Cash Equivalents*

DMTC considers all highly liquid investments with original maturities of three months or less to be cash equivalents. Cash and cash equivalents include cash and money market accounts. The cash balances of DMTC may exceed federally insured levels or may be held in accounts without any federal insurance or any other insurance or guarantee. However, DMTC believes it mitigates such risks by maintaining cash balances in financial institutions with high credit ratings and has not experienced any losses in such accounts. Cash and cash equivalents as of December 31, 2025 and 2024 includes amounts held in money market funds totaling \$36,800 and \$1,215,000, respectively, for which carrying value approximates fair value.

#### (f) *Restricted Cash*

Cash balances of the LLC (Note 1(i)), the balance due to the Operator if a Qualifying Law is not enacted by December 31, 2026, and balances held for statutory payments to racing industry stakeholders are presented as restricted cash on the consolidated balance sheets. Restricted cash was \$9,715,600 and \$10,705,200 at December 31, 2025 and 2024, respectively, of which \$1,090,000 and \$1,135,000 was held for the LLC and classified as non-current at December 31, 2025 and 2024,

## DEL MAR THOROUGHBRED CLUB AND SUBSIDIARY

### Notes to Consolidated Financial Statements

December 31, 2025 and 2024

respectively. The remaining \$8,625,600 at December 31, 2025 was classified as current as it was held for statutory payments made to racing industry stakeholders in 2026. Of the \$9,570,200 remaining at December 31, 2024, \$7,070,200 was classified as current as it was held for statutory payments made to racing industry stakeholders in 2025 and \$2,500,000 was presented as non-current as it relates to the amount potentially due to the Operator in 2026 (Note 1(j)). Restricted cash as of December 31, 2025 and 2024 includes amounts held in cash accounts and money market funds totaling \$3,005,700 and \$3,505,500, respectively, for which carrying value approximates fair value.

#### **(g) Fixed Assets**

Fixed assets are stated at cost. Depreciation on fixed assets is calculated on the straight-line basis over the estimated useful lives of the related assets, which generally range from three to five years. Leasehold improvements are amortized on a straight-line basis over the shorter of the agreement term and reasonably assured option periods or the estimated useful life of the asset. No depreciation is charged on assets under construction. Routine maintenance, repairs, renewals, and replacement costs are expensed at the time the costs are incurred. Expenditures that increase values or extend useful lives are capitalized.

#### **(h) Investment in Limited Partnership**

DMTC is a limited partner in Southern California Off-Track Wagering, Ltd., a California limited partnership (the Partnership) and a shareholder in Southern California Off-Track Wagering, Inc. (SCOTWINC), the general partner of the Partnership. The Partnership and SCOTWINC were formed pursuant to the California Business and Professions Code (the Code) for the primary purpose of establishing and operating satellite-wagering facilities in Southern California. The Partnership and Shareholder Agreements provide that the ownership and voting interests of each limited partner and shareholder are reset annually based on each limited partner/shareholder's relative share of their prior year wagering to the total combined prior-year wagering of all the limited partners/shareholders. DMTC held partnership voting interests of 26.1% at December 31, 2025 and 2024 and shareholder voting interests of 14.4% and 14.3%, as of December 31, 2025 and 2024, respectively. DMTC was not required to make any initial or subsequent contributions to the Partnership or SCOTWINC in exchange for DMTC's interests. Based on its ownership percentage and inability to exercise significant influence, DMTC accounts for its investments in the Partnership and SCOTWINC at cost. The Partnership's simulcast receipts for each race meet are calculated as a percentage of the handle of Southern California satellite wagering and Advanced Deposit Wagering. Partnership costs associated with each race meet are allocated to the host track and any excess or shortfall of receipts versus allocated expenses (the distribution) is paid to or collected from the host track, which splits any excess or shortfall with the horsemen on an equal basis.

For the years ended December 31, 2025 and 2024, DMTC's share of the surplus resulted in receipts of \$956,800 and \$1,079,300, respectively. The surplus receipts for the years ended December 31, 2025 and 2024 are included in pari-mutuel commissions from Southern California satellite locations in the accompanying consolidated statements of operations.

#### **(i) Southern California Change Fund, LLC and Noncontrolling Interest**

DMTC and Los Angeles Turf Club (LATC) created the Southern California Change Fund, LLC (the LLC) to provide operating change and cash for Southern California satellite wagering facilities

## DEL MAR THOROUGHBRED CLUB AND SUBSIDIARY

### Notes to Consolidated Financial Statements

December 31, 2025 and 2024

managed by SCOTWINC. The change fund comprises cash and coins in various denominations sufficient to stock pari-mutuel tellers' change drawers at the beginning of each race day at various offtrack simulcast wagering facilities that comprise the Southern California Satellite Network to carry on pari-mutuel wagering activities. Through a bailment agreement, SCOTWINC has access to the LLC's change and cash in exchange for an annual bailment fee of \$85,800 and \$85,400 in 2025 and 2024, respectively.

DMTC and LATC each held an LLC interest of 50% at December 31, 2025 and 2024. The LLC is managed by DMTC. As such, DMTC can exercise control and the LLC has been consolidated into these consolidated financial statements. LATC's interest in the LLC has been presented as a noncontrolling interest on the consolidated balance sheets. The total cash contributed to and held by the LLC was \$1,090,000 and \$1,135,000 as of December 31, 2025 and 2024, respectively. This amount is included in restricted cash on the consolidated balance sheets (Note 1(f)). In 2025, following an evaluation of the satellite locations operations, the change and cash levels maintained at the satellite locations were adjusted and lowered and \$45,000 was returned by the LLC and \$22,500 distributed to both DMTC and LATC. The amounts distributed to LATC in 2025 are included as a distribution to noncontrolling interest in the accompanying consolidated statement of stockholders' equity.

For the years ended December 31, 2025 and 2024, the LLC earned an insignificant amount of interest income and paid an insignificant management fee to DMTC. DMTC's portion of the LLC's income, approximately \$50,500 and \$50,300 for 2025 and 2024, respectively, has been recognized in the consolidated statements of operations, net of the LATC portion, which is not material.

#### **(j) Revenue Recognition**

DMTC's two principal sources of revenue are derived from wagering and nonwagering activities. Wagering revenues include pari-mutuel commissions based on wagers placed at various locations, including the Del Mar racetrack, other California satellite locations, interstate satellite locations, and via the Internet through advanced deposit accounts established with operators approved by the California Horse Racing Board. Nonwagering revenues primarily include the sales of admission tickets, reserved seats and programs, parking receipts, and advertising and sponsorship revenues. Revenue recognition criteria for commissions are generally met upon completion of horse races. Nonwagering revenues are recognized at the point of sale or at the time the services are rendered. Food and beverage concessions sold at the Del Mar Fairgrounds, including those during the race meets, are provided pursuant to a concession agreement between the 22nd District Agricultural Association (the District) and a separate, third-party concessionaire. Accordingly, food and beverage revenues generated during the race meets are generally not received or recognized by DMTC.

Receivables consist primarily of pari-mutuel commissions and other statutory deductions on wagers placed at interstate and international satellite locations, and via the Internet through advanced deposit accounts with operators approved by the California Horse Racing Board. DMTC maintains an allowance for doubtful accounts for estimated losses inherent in its receivable portfolio. In establishing the required allowance, management considers DMTC's customers' financial condition, historical payment patterns, and the amount and aging of the receivables owed. All past-due balances over 90 days are reviewed individually for collectability. Account balances are charged off against the

## DEL MAR THOROUGHBRED CLUB AND SUBSIDIARY

### Notes to Consolidated Financial Statements

December 31, 2025 and 2024

allowance after all means of collection have been exhausted and the potential for recovery is considered remote. Write-offs were \$314,900 and \$500 for 2025 and 2024, respectively.

In May 2022, DMTC and a sports wagering operator (the Operator) entered into an agreement (Sports Wagering Agreement) for brick-and-mortar (retail) sports wagering and race meet sponsorship benefits (with such sponsorship benefits starting in 2022) at the Del Mar horse racing track for a 10-year period upon California passing a law (Qualifying Law) prior to December 31, 2024, that would permit certain authorized California horse racing tracks, including DMTC, and tribal casinos to offer retail sports wagering at their venues. In January 2024, the Sports Wagering Agreement was amended to extend the termination date to December 31, 2026 if a Qualifying Law is not enacted by that date. In August 2021, to secure the exclusive retail sports wagering rights with DMTC, the Operator and DMTC signed a binding term sheet and the Operator paid DMTC an upfront payment of \$5,000,000 (the Initial Payment). In connection with the Sports Wagering Agreement, the Operator also entered into an annual sponsorship agreement with the DMTC that began in 2022 and is valued at \$500,000 annually. In the event the Qualifying Law is not enacted prior to the end of 2026, the Sports Wagering Agreement will terminate and DMTC shall reimburse the Operator the Initial Payment less \$2,500,000 for the sponsorship and other benefits the Operator will have received through 2026. At December 31, 2025, \$3,000,000 (the Initial Payment, less the \$2,000,000 for sponsorship benefits provided to the Operator through 2025), was recorded as deferred revenue within accrued liabilities and the potential \$2,500,000 amount to be reimbursed to the Operator if the Sports Wagering Agreement terminates on December 31, 2026, was classified as current restricted cash in the accompanying consolidated balance sheet.

#### **(k) Income Taxes**

DMTC accounts for income taxes under the asset-and-liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the consolidated financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled.

DMTC recognizes the effect of income tax positions only if those positions are more likely than not of being sustained. Recognized income tax positions are measured at the largest amount that is greater than 50% likely of being realized. Changes in recognition or measurement are recognized in the period in which the change in judgment occurs.

#### **(l) Impairment of Long-Lived Assets**

Long-lived assets, such as fixed assets, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If circumstances require a long-lived asset or group to be tested for possible impairment, DMTC first compares undiscounted cash flows expected to be generated by that asset or asset group to its carrying value. If the carrying value of the long-lived asset or asset group is not recoverable on an undiscounted cash flow basis, an impairment is recognized to the extent that the carrying value exceeds its fair value. Fair value is determined through various valuation techniques including discounted cash flow models, quoted market values, and independent third-party appraisals, as considered necessary. No impairments were recognized during the years ended December 31, 2025 and 2024.

## DEL MAR THOROUGHBRED CLUB AND SUBSIDIARY

Notes to Consolidated Financial Statements

December 31, 2025 and 2024

### **(m) Advertising and Public Relations Costs**

DMTC expenses advertising and public relations costs as incurred.

### **(n) Use of Estimates**

Management of DMTC has made a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amount of revenue and expenses during the reporting period in order to prepare these consolidated financial statements in conformity with U.S. GAAP. Actual results could differ from those estimates.

### **(o) Breeders' Cup**

DMTC and Breeders' Cup Limited (BCL) entered into two separate agreements (BC Agreements) approved by the State Race Track Leasing Commission (the Commission) for DMTC to host the Breeders' Cup World Championship (Championship) at Del Mar in 2024 (November 1 and 2) and 2025 (October 31 and November 1). The Championship terms and conditions, including the nature of the Championship revenues and expenses recognized by DMTC, the amount payable to the District, and BCL's share of Championship profits are described in the BC Agreements.

Balances related to the Championship at December 31, 2025:

	<u>2025</u>
Receivable	\$ 565,600
Accounts Payable	3,926,545
Accrued Liabilities	1,315,500

For the Year ended December 31, 2025, Championship revenues by DMTC totaled \$21,185,700 and Championship expenses, including BCL's share of net Championship profits and the \$600,000 paid to the District for the lease of the facility (Note 2), were \$21,185,700.

### **(p) Possessory Interest**

In 2023, prior to the issuance of the 2022 financial statements, the Company received a letter from the Possessory Interest Unit of the San Diego County Assessor's Office regarding a potential retroactive possessory interest tax assessment related to its 2011 Operating Agreement. The Company recorded an accrual of \$780,000 in 2022 based on its best estimate of the probable liability. In 2024, this matter was resolved in the Company's favor and the Company received a partial refund of possessory interest payments made in the previous four years and the accrual was reversed through Other taxes and licenses expense, the same expense account that was used to record the possessory interest charges.

## **(2) Operating Agreement**

Effective January 1, 2011, DMTC and the Commission, acting on behalf of the District, entered into a Race Track Operating Agreement (the 2011 Agreement) with an initial term of five years for the operation of thoroughbred horse racing and for the transmission of live simulcasts of those races commencing on January 1, 2011. The Commission had the option to, at its sole discretion, extend the 2011 Agreement for 3

## DEL MAR THOROUGHBRED CLUB AND SUBSIDIARY

### Notes to Consolidated Financial Statements

December 31, 2025 and 2024

five-year option terms. In March 2024, the Commission exercised its third (and final) option to extend the 2011 Agreement for the final five-year period through December 31, 2030. In August 2024, the parties executed the Sixth Amendment to the 2011 Agreement, modifying certain definitions and terms, including the annual amounts payable to the District for the years 2025 through 2030 as noted in the paragraph below. In the event the California Legislature enacts legislation authorizing a sale of the Del Mar Fairgrounds, the Commission has the option to terminate the 2011 Agreement by giving DMTC at least 180 days' written notice. The termination would become effective on December 31 in the year in which the notice is given provided, however, that if the notice is given less than 180 days before the end of the year, then the termination would become effective on December 31 of the following year. In the event of a termination due to the sale of the Del Mar Fairgrounds or otherwise, DMTC has the right to use all cash and noncash assets to discharge all outstanding obligations. Liabilities that DMTC would be required to provide for upon termination include liabilities associated with health and welfare benefits, employee severance payments, pension benefits, property taxes, income taxes, charity days, as well as other liabilities existing as of December 31 of the year in which the 2011 Agreement terminates. The single largest projected liability DMTC would need to settle if the 2011 Agreement is terminated is a potential withdrawal liability associated with DMTC's participation in the Service Employees International Union (SEIU) National Industry Pension Plan (Note 5). DMTC's share of the withdrawal liability associated with this plan was last determined by an actuary to be approximately \$12.5 million as of December 31, 2024. An estimate of DMTC's share of the withdrawal liability associated with this plan was not determined as of December 31, 2025; however, DMTC believes the amount continues to be significant. Additionally, upon termination of the 2011 Agreement, any assets remaining after payment or provision for all outstanding obligations must be remitted to the District. As of December 31, 2025, the California Legislature has not enacted legislation to authorize a sale of the Del Mar Fairgrounds and no legislation authorizing a sale is pending.

The 2011 Agreement (as amended) provides that by November 15 of each year, the annual amount payable to the District by DMTC is required to be 100% of the estimated net earnings for the year ending December 31. The balance of audited net earnings, less an amount sufficient to provide operating capital for the period through the commencement of the succeeding race meet, subject to the approval of the District, shall be payable by May 1 of the following year. The annual amount payable to the District shall not be less than \$1,425,000; \$1,467,750; \$1,511,783; \$1,557,136; \$1,603,850; and \$1,651,966; for the years 2025 through 2030, respectively. The 2011 Agreement (as amended) also provides that if DMTC enters into negotiations with BCL for conducting the Championship at Del Mar, DMTC shall consult with and solicit input from the District and any final agreement with BCL shall be subject to the prior approval of the Commission. The Commission approved the BC Agreements between DMTC and BCL to conduct the Championship at the Del Mar Racetrack in 2024 and 2025 on August 14, 2023 and March 20, 2024, respectively. The BC Agreements provide for a facility lease payment of \$600,000 payable to the District for each of the years ended December 31, 2024 and 2025. For the year ended December 31, 2025, this amount is included in rent expense on the accompanying Consolidated Statement of Operations.

The 2011 Agreement requires DMTC to maintain a ratio of the annual amount payable to the District (rent expense) to its gross revenues equal to or greater than 15% (the Net to Gross Ratio). A default under the agreement could be declared if the Net to Gross Ratio is below 15% for two consecutive years. The 2011 Agreement was amended in March 2017 to adjust the Net to Gross Ratio to allow food and beverage net and gross revenues generated by DMTC's operation of the race meets at Del Mar to be included in the calculation of the ratio. The 2011 Agreement (as amended) also provides that DMTC is exempt from the

**DEL MAR THOROUGHBRED CLUB AND SUBSIDIARY**

Notes to Consolidated Financial Statements

December 31, 2025 and 2024

Net to Gross Ratio provision during years when events beyond DMTC’s control, including government regulation or restrictions, result in the Net to Gross Ratio falling below the 15% threshold. The Net to Gross Ratio was 12.7% and 12.9% for the years ended December 31, 2025 and 2024, respectively. The failure to meet the 15% threshold in both years was due to the amount of Championship revenues and expenses included in the calculation, in accordance with the BC Agreements approved by the Commission, having a disproportionate negative impact on the Net to Gross Ratio. For the year ending December 31, 2025, the District provided a waiver to the requirement to maintain the Net to Gross Ratio at 15% or above for two consecutive years.

DMTC classifies the annual amounts payable as rent expense in the accompanying consolidated statements of operations, which totaled \$3,705,000 and \$3,610,000 for the years ended December 31, 2025 and 2024, respectively, and of which \$55,000 and \$190,000 was included in accrued liabilities as of December 31, 2025 and 2024, respectively. Future annual amounts payable are not disclosed herein, as such amounts cannot be reasonably estimated, but are expected to be significant and approximate earnings before income taxes.

**(3) Income Taxes**

Components of the income tax (benefit) provision are as follows:

	<u>2025</u>	<u>2024</u>
Current:		
Federal	\$ (9,100)	(6,200)
State	800	—
Total current	<u>(8,300)</u>	<u>(6,200)</u>
Deferred:		
Federal	17,000	(7,400)
State	—	—
Total deferred	<u>17,000</u>	<u>(7,400)</u>
	\$ <u>8,700</u>	<u>(13,600)</u>

Actual income taxes differ from the “expected” income taxes (computed by applying the applicable U.S. federal corporate tax rate to income before income taxes) as follows:

	<u>2025</u>	<u>2024</u>
Computed “expected” taxes	\$ 7,300	23,100
State tax, net of federal effect	800	(400)
Nondeductible expenses	22,300	19,500
Change in federal valuation allowance	6,800	(46,900)
Net operating loss	(21,300)	(4,600)
Other	<u>(7,200)</u>	<u>(4,300)</u>
	\$ <u>8,700</u>	<u>(13,600)</u>

**DEL MAR THOROUGHBRED CLUB AND SUBSIDIARY**

Notes to Consolidated Financial Statements

December 31, 2025 and 2024

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and liabilities at December 31, 2025 and 2024 are presented below:

	<b>2025</b>	<b>2024</b>
Deferred tax assets:		
Net operating loss carryforwards	\$ 995,200	818,900
Allowance, accruals, and other reserves	446,500	572,600
Valuation allowance	(1,098,500)	(1,077,300)
	343,200	314,200
Deferred tax liabilities:		
Depreciation	(414,200)	(368,200)
Total deferred income taxes	\$ (71,000)	(54,000)

As of December 31, 2025, the Company has recorded a valuation allowance of \$1,098,500 against its net deferred tax assets, including its NOLs. A net deferred tax liability of \$71,000 was recorded at year end. In making this determination, the Company considered the likelihood of generating future taxable income sufficient to recover the net deferred tax assets including the NOLs. The valuation allowance increased by \$21,200 from December 31, 2024 to December 31, 2025. DMTC will continue to evaluate the likelihood of realizing the deferred tax assets which could result in future adjustments to the valuation allowance.

As of December 31, 2025, the Company had federal NOL carryforwards of \$3,787,200 and state NOL carryforwards of \$2,862,600. The Federal NOL's have no expiration date but are limited to 80% utilization of taxable income per year. The state NOLs will start to expire in 2044 and are currently not subject to limitation. The Company does not anticipate any limitation of its usage of NOL's per IRC Section 382. However, no formal study has been completed.

The Tax Cuts and Jobs Act enacted in 2017 requires taxpayers to capitalize and amortize research and development expenditures incurred in tax years beginning after December 31, 2021, for tax purposes. This provision has no impact on the Company's financial statements.

On July 4, 2025, the One Big Beautiful Bill Act ("OBBBA") was signed into law, which enacts significant changes to U.S. tax and related laws. Some of the provisions of the new tax law affecting corporations include, but are not limited to, expensing of domestic research expenses, increasing the limit of the deduction of interest expense deduction to thirty percent of EBITDA, and one hundred percent bonus depreciation on eligible property acquired after January 19, 2025. The provisions of the OBBBA became effective for the Company during the period ended December 31, 2025. The new tax law did not have a material impact on the Company's current or future effective rate for income taxes or cash taxes paid.

**(4) Charity Days**

Article 7 of the California Horse Racing Law requires DMTC to designate three racing days to be conducted as charity days; however, the amount to be distributed is the lesser of two-tenths of 1% of DMTC's on track live handle or the net proceeds of the three designated racing days. The amount distributed is paid to

## DEL MAR THOROUGHBRED CLUB AND SUBSIDIARY

### Notes to Consolidated Financial Statements

December 31, 2025 and 2024

various charities approved by the California Horse Racing Board. The total distribution under Article 7 amounted to \$123,300 and \$123,600 in 2025 and 2024, respectively, of which \$133,900 and \$128,100 was included in accounts payable on the consolidated balance sheets as of December 31, 2025 and 2024, respectively.

#### **(5) Pension and Retirement Savings Plans**

DMTC makes pension plan contributions to several defined-benefit pension plans and a defined-contribution retirement savings plan that provide retirement benefits to certain union and nonunion employees.

##### **(a) Union Plans**

Union employees are covered under several multiemployer defined-benefit union pension plans where DMTC pays fixed amounts per hour or day worked as negotiated under the terms of various collective bargaining agreements. The risks of participating in multiemployer plans are different from single-employer plans in the following aspects: (1) assets contributed to the multiemployer plan by one employer may be used to provide benefits to employees of other participating employers; (2) if a participating employer stops contributing to the plan, the unfunded obligations of the plan may be borne by the remaining participating employers; and (3) if DMTC chooses to stop participating in some of its multiemployer plans, DMTC may be required to pay those plans an amount based on the underfunded status of the plan, referred to as a "withdrawal liability." To date, DMTC has not recorded any withdrawal liabilities related to its multiemployer pension plans as there is no current intention to stop participating. Information describing DMTC's participation in the significant multiemployer plans is outlined in the table below. The Pension Protection Act of 2006 (PPA) requires the plan's actuary to annually determine the plan's financial status, or certified zone status, as defined by the PPA, and assign one of the following zone categories: green zone pension plans are considered in good financial health, yellow zone pension plans are considered in endangered status, and red zone pension plans are considered in critical status. Among other factors, plans in the red zone are generally less than 65% funded, plans in the yellow zone are less than 80% funded, and plans in the green zone are at least 80% funded. The most recent certified zone status available for the SEIU National Industry Pension Plan (SEIU Plan) and for the Western Conference of Teamsters Pension Trust was for the year ended December 31, 2024.

Four unions with separate collective bargaining agreements that expire over various dates between January 2026 and June 2026 participate in the SEIU Plan. The SEIU Plan's actuaries classified the SEIU Plan in critical status in 2009. As required by the PPA, the SEIU Plan's trustees in November 2009 adopted a rehabilitation plan designed to reasonably enable the SEIU Plan to emerge from critical status by 2024. The trustees elected to extend the rehabilitation period by five years from 2024 to 2029. The rehabilitation plan requires all contributing employers, including DMTC, to pay surcharges above the contribution rate provided for under the current collective bargaining agreements. The pension surcharges are graduated throughout the term of the rehabilitation plan and are capped at 62.5% above the contribution rate provided for under the current collective bargaining agreement. The pension surcharges for the four unions participating in the SEIU Plan were at the cap of 62.5% in 2025 and 2024.

**DEL MAR THOROUGHBRED CLUB AND SUBSIDIARY**

Notes to Consolidated Financial Statements

December 31, 2025 and 2024

None of the annual contributions presented below represents more than five percent of total plan contributions. Additionally, DMTC's portion of these plans' accumulated plan benefits and plan net assets are not separately determinable.

Plan Name	EIN/pension plan number	Pension Protection act zone status		Rehabilitation plan status	Company contributions		Collective bargaining agreement expiration date
		2025	2024		2025	2024	
SEIU National Industry Pension Fund	52-6148540	Red	Red	Implemented	\$ 372,600	369,200	Various dates in 2026
Western Conference of Teamsters Pension Trust	91-6145047	Green	Green	N/A	240,400	222,000	Various dates in 2027 and 2029
Other funds combined	Various	N/A	N/A	N/A	300,700	267,500	Various
All Plans					\$ 913,700	858,700	

**(b) Qualified Retirement Savings Plan**

DMTC sponsors a savings plan, which is a qualified defined-contribution retirement plan in accordance with the Internal Revenue Code. The plan allows substantially all full-time, nonunion employees who are at least 21 years of age with a minimum of one year of service to participate. DMTC contributed matching contributions of \$672,800 to the plan in 2025 and \$635,200 in 2024, which were included in employee benefits in the consolidated statements of operations.

**(6) Stockholders' Equity**

DMTC's Articles of Incorporation (the Articles) contain provisions that prohibit DMTC from paying dividends or making any distributions on account of any stock or other ownership interest. The Articles also state that "upon any liquidation or dissolution of the corporation, after payment or provision for all debts, all of the corporation's assets shall be distributed to such one or more governmental agencies and not-for-profit or charitable organizations as may be designated by the then Governor of the State of California." Each director, when elected to the board of directors, is required to purchase one share of \$1,000 par value common stock. As a condition to the purchase of the common stock, each director/shareholder enters into a Stock Transfer Restriction Agreement (Stock Agreement). In 2024, DMTC repurchased one share of common stock from a former director/ shareholder. Upon repurchase, DMTC retired the share of common stock. In 2025, one director was elected and purchased one share of common stock and DMTC repurchased one share of common stock from a former director/shareholder and retired the share.

**(7) Credit Facilities and Promissory Note**

DMTC entered into an \$8.5 million credit facility with a financial institution in 2022 to provide working capital for the race seasons. The credit facility bears interest for a fixed term and rate based on the Term Secured Overnight Financing Rate (SOFR) rate plus 1.35% or a variable rate based on the SOFR Daily Floating

## DEL MAR THOROUGHBRED CLUB AND SUBSIDIARY

### Notes to Consolidated Financial Statements

December 31, 2025 and 2024

Rate plus 1.35%. The credit facility is unsecured, and accordingly, DMTC did not pledge any assets as collateral for the obligation. The facility agreement requires that the credit facility borrowings be paid off annually from December 15 through January 15. The credit facility had no outstanding balance at December 31, 2025 and 2024. The credit facility was set to expire the earlier of March 1, 2026 or 15 days prior to the termination of the 2011 Agreement. The credit facility was amended in November 2025 to extend the availability of the facility through the earlier of March 1, 2027 or 15 days prior to the termination of the 2011 Agreement.

#### (8) Lease Obligations

DMTC leases various equipment under noncancelable operating leases. Rental expense under the leases was approximately \$115,400 and \$98,000 for the years ended December 31, 2025 and 2024, respectively.

Future minimum lease payments, excluding amounts payable under the 2011 Agreement (Note 2), under noncancelable operating leases (with initial or remaining lease terms in excess of one year), as of December 31, 2025 are as follows:

Year ending December 31:	
2026	\$ 94,000
2027	77,500
2028	50,400
2029	<u>11,200</u>
Total	<u>\$ 233,100</u>

#### (9) Commitments and Contingencies

DMTC has an irrevocable standby letter of credit to the Commission in the amount of \$500,000. The letter of credit is redeemable in the event of a breach of DMTC's Operating Agreement with the Commission and expires on December 31, 2026. The 2011 Agreement requires DMTC to maintain a letter of credit in the amount of \$500,000 or post a \$500,000 cash deposit with the District in lieu of the letter of credit.

DMTC is a party to various legal proceedings, claims, and assessments arising in the normal course of its business activities. DMTC will accrue a provision related to such matters when it is both probable that a loss will be incurred, and the amount can be reasonably estimated. Based, in part, on the advice of legal counsel, DMTC does not expect these legal proceedings, claims, and assessments, individually or in the aggregate, to have a material adverse impact on DMTC's financial position or results of operations.

#### (10) Subsequent Events

DMTC has evaluated subsequent events from the consolidated balance sheet date through April 22, 2026, the date at which the consolidated financial statements were available to be issued, and determined that there were no other items requiring disclosure in or adjustment to the consolidated financial statements other than those disclosed elsewhere in these notes.



## **Item 6-C, Finance Committee Report**

[Action Item]

### **In Brief:**

- The Committee is evaluating vendor contracts and procurement practices, including Food & Beverage operations, to ensure competitive pricing and performance.
- The Committee is actively reviewing insurance coverages, vendor contracts, and operational expenditures to improve transparency, reduce liability, and maximize financial performance.
- Multiple insurance quotes have been obtained across property, cyber/crime, earthquake, and flood coverage, with a focus on selecting the best value and coverage combination.

### **Background:**

#### **Food and Beverage Contract**

The 22nd DAA entered into the current Food & Beverage Services Agreement (Services Agreement) with Premier Food Services (now part of Legends Hospitality) on January 1, 2012, following a competitive bidding process. The agreement was for a four-year term, 2012-2015, with two, three-year options to renew (2016-2018 and 2019-2021). In September 2018, the 22nd DAA exercised the second three-year option (through 2021). In November 2018, in consideration of the \$2 million capital investment loan provided by Premier, the 22nd DAA extended the Services Agreement for an additional five years, through December 2026, with one (1) option to extend for another five years (January 1, 2027 through December 31, 2031).

Prior to July 4, 2026, the 22nd DAA Board will need to determine whether it plans to exercise the remaining option, as the Services Agreement requires the 22nd DAA to provide a minimum 180-day notice. The Committee has been assessing other food & beverage models.

## **Insurance**

The 22nd District Agricultural Association maintains a comprehensive insurance portfolio to protect Fairgrounds operations, infrastructure, and financial integrity. Core coverages include:

- **Property Insurance** – Covers buildings, infrastructure, and business interruption from common risks
- **Earthquake Insurance** – Provides catastrophic risk protection, typically with higher deductibles
- **Crime Insurance** – Protects against theft, fraud, and financial misconduct
- **Cyber Insurance** – Covers data breaches, system outages, and related financial impacts

Certain risks such as earthquake and flood require separate policies, and coverage decisions must balance premium costs with exposure risk and operational impact.

Recent cost comparisons indicate:

- Modest increases in property coverage despite expanded valuation and limits
- Increased earthquake premiums due to broader coverage
- Cyber costs decreasing slightly
- Flood insurance historically not carried due to **high cost and limited coverage**, though quotes are now being explored

## **Financial Statements**

The Finance Committee ("Committee") is charged by the Board Chair with the following:

- Reviewing and monitoring financial data and information pertaining to 22nd DAA.
- Reviewing the CEO's proposed budget prior to presentation to the Board.
- Making recommendations to the Board regarding financial matters, including day-to-day land use decisions, to improve 22nd DAA's financial health.
- Developing and amending recommended financial policies for Board consideration.
- Reviewing and recommending insurance policies and programs for board consideration.

### **Process/Approach:**

Accompanying this Committee Report are preliminary financial reports for January 2026. Figures are subject to final close adjustments.

The Balance Sheet includes the consolidated activity of 22nd DAA, State Race Track Leasing Commission (SRTLTC), and Del Mar Race Track Authority (RTA). The Income Statement reflects only 22nd DAA operations and programs.

As previously discussed, due to the proximity of the Board meeting dates to the end of the month immediately prior, there is approximately a six (6)-week lag in reporting (for example, March is reported to the Board in May). Comparative data for fiscal years 2025 and 2024 are included to provide historical context.

### **About the Financial Statements**

#### **Income Statement (All Programs & Operations)**

Revenues are recognized in the month in which they are earned while expenses are recognized in the month incurred. For example, revenues for the San Diego County Fair are reflected in the June and July financial reports, while expenses for producing and preparing for the Fair are reflected in the months leading up to and after the Fair.

#### **Executive Summary**

The 22nd DAA's overall financial position for March 2026 is favorable relative to the approved budget. Monthly operations outperformed expectations by \$568K, driven by higher-than-anticipated food and beverage and unbudgeted HPA Grant Reimbursement for the MOU to explore and pay for feasibility studies related to the development of affordable housing on the District's property in the amount of \$274K, along with expense savings in payroll, facility related expenses, and supplies. Cash balances through March also exceed levels from the same period in 2025 and 2024.

### Monthly Performance (March 2026)

In March, revenues exceeded the budget by 25%, or \$435K. This favorable variance was primarily driven by strong Food and Beverage (F&B) performance, with revenues \$102K above forecast (41%), and HPA Grant Reimbursement from the City of Del Mar in the amount of \$274K for the month.

<b><u>Category</u></b>	<b><u>Status</u></b>	<b><u>Variance</u></b>	<b><u>Notes</u></b>
Total Revenues	●	+25% / +435K	Higher F&B, variable rent from HITS and HPA grant reimbursement from City of Del Mar MOU.
Operating Expenses Savings	●	-5% / -\$158K	Excess savings in payroll, supplies and facility & related expenses.
Food & Beverage Revenues	●	+41% / +\$103K	10 additional interim events than planned, and two less concerts at the Sound than budgeted.
Facility Rentals Revenues	●	2% / \$7K	Higher non-fair facility rental & HITS, lower RV rental and Sound related rental revenues due to 2 less concerts than budget.
Parking Revenues	●	-4% / -\$18K	Lower parking Revenues at the Sound than budgeted due to two less concert events than budgeted.

### Year-to-Date Performance (Jan–Mar 2026)

For fiscal year 2026, results remain favorable compared to the budget by approximately \$2.1 million. This variance is primarily expense-driven, with year-to-date costs running 13% below forecast, or \$1.28 million. Cost savings were realized across payroll, Facility and related expenses, contracted professional services, and supplies. Revenues also exceeded budget by 20%, or \$866K, led by strong performance in Food and Beverage and parking, which collectively surpassed budget by \$517K. In March, the District received an unbudgeted \$274,000 HPA Grant Reimbursement from the City of Del Mar. These funds, per the current MOU, reimburse the District for feasibility studies regarding affordable housing development on its property.

<b><u>Category</u></b>	<b><u>Status</u></b>	<b><u>Variance</u></b>	<b><u>Notes</u></b>
Total Revenues	●	+20% / +\$897K	Higher F&B, Parking, interest revenues, and HPA grant reimbursement from City of Del Mar.
Operating Expenses	●	-13% / -\$1.3M	Expense savings across multiple areas
Concessions Revenue	●	+27% / +\$254K	19 additional interim events in February and March.
Payroll & Related	●	-13% / -\$480k	Vacancies, reduced temp labor, and lower professional development costs.
Insurance Expense	●	-10% / \$59K	Workers Comp insurance 37K and GL insurance higher by \$24K
Professional Services	●	-5% / -\$144K	Reduced expenses to date and lower F&B costs.

Facility Related Revenues	●	+2% / +\$23K	Bridal Bazaar moved from April and addition of Sumo + Sushi in February.
Parking Revenues	●	+23% / +\$264K	Bridal Bazaar moved from April and addition of Sumo + Sushi

### Key Definitions

- Restricted Cash (RTA): Funds held in trust to cover Race Track Authority bond obligations.
- Deferred Revenue: Advance payments for future events, recognized in the event month.
- Accrued Employee Leave: Current value of accrued leave owed upon separation.

### Legend

- Favorable financial impact (better than budget)
- Neutral financial impact / on target
- Unfavorable financial impact (worse than budget)

**22nd DAA**  
**Consolidated Balance Sheet (DAA, RTA, RTLC)**  
**As of March 31, 2026**

	<u>2026</u>	<u>2025</u>	<u>2024</u>
<b>Assets</b>			
1 Cash	\$ 23,785,295	\$ 26,336,325	\$ 33,269,975
Reserves - BOD as DAA Reserved Funds	11,250,000	-	-
Reserves - Surf & Truf Utility	107,534	-	-
Restricted Cash - JLA	132,555	79,212	57,724
2 Restricted Cash - F&B Equipment Fund	7,523	18,718	51,157
3 Restricted Cash - RTA	9,525,333	10,917,711	12,987,457
<b>Total Cash and Cash Equivalents</b>	<b><u>44,808,239</u></b>	<b><u>37,351,965</u></b>	<b><u>46,366,313</u></b>
Accounts Receivable	1,997,238	1,027,853	2,517,400
Prepaid Expenses	708,483	492,998	293,076
4 Deferred Outflows Pension	7,899,241	7,899,241	7,035,722
<b>Total Current Assets</b>	<b><u>10,604,963</u></b>	<b><u>9,420,092</u></b>	<b><u>9,846,198</u></b>
Land and Land Improvements	46,612,707	46,998,212	45,156,113
Building and Improvements	217,732,667	218,329,352	217,564,033
Equipment	41,836,834	40,679,323	38,911,793
Capital Projects in Process	2,089,225	2,955,155	3,774,949
Accumulated Depreciation	(212,664,159)	(204,882,658)	(194,297,416)
<b>Total Capital Assets</b>	<b><u>95,607,274</u></b>	<b><u>104,079,384</u></b>	<b><u>111,109,471</u></b>
<b>Total Assets</b>	<b><u>\$ 151,020,475</u></b>	<b><u>\$ 150,851,441</u></b>	<b><u>\$ 167,321,982</u></b>
<b>Liabilities</b>			
Accounts Payable	6,431,640	6,354,920	8,235,913
Payroll Liabilities	1,418,388	1,280,885	1,108,165
Accrued Liabilities	1,690,699	1,662,382	1,834,288
Other Current Liabilities	1,338,065	1,010,590	1,192,769
6 Deferred Revenue	4,138,388	3,427,475	3,085,590
5 Current Long Term Debt	1,291,581	1,181,547	2,791,780
7 Accrued Employees Leave Liabilities	1,363,007	1,289,597	1,376,218
8 Long Term Debt	51,164,704	54,170,353	56,994,275
Reserve - F&B Equipment Fund	414,634	108,824	10,483
Reserve - JLA	82,783	60,691	43,292
4 Pension Liability	25,529,102	25,464,512	21,409,837
4 Deferred Inflows - Pension	1,753,746	1,753,746	1,717,258
<b>Total Liabilities</b>	<b><u>96,616,737</u></b>	<b><u>97,765,522</u></b>	<b><u>99,799,868</u></b>
<b>Net Resources</b>			
Contributed Capital	78,877,171	78,877,171	78,877,171
Less Contributed Capital to RTA	(34,358,470)	(34,358,470)	(34,358,470)
Net Resources - Unrestricted	17,302,794	22,863,164	11,515,553
Investment in Capital Assets	(3,891,786)	(3,891,786)	(3,891,786)
	<u>57,929,708</u>	<u>63,490,079</u>	<u>52,142,468</u>
Net Proceeds from Operations	(3,525,970)	(10,404,160)	15,379,646
<b>Total Net Resources</b>	<b><u>54,403,738</u></b>	<b><u>53,085,919</u></b>	<b><u>67,522,114</u></b>
<b>Total Liabilities and Net Resources</b>	<b><u>\$ 151,020,475</u></b>	<b><u>\$ 150,851,441</u></b>	<b><u>\$ 167,321,982</u></b>

- 1- Minimum Operating Fund Balance (Policy 4.05) requirement is \$19.933M.
- 2- Per Food & Beverage Services agreement, 1.50% of all Gross Revenues for unexpected or emergency expenses, including repair and maintenance of equipment.
- 3- Per bond Pledge Agreement, maintain Reserve account and District cash separately equal to at least Maximum Annual Debt Service.
- 4- Information provided by CDFSA/State Controllers Office; results from changes in components of net pension liability; applicable to a future reporting period.
- 5- Current portion of long-term debt due within the next 12 months.
- 6- Advance payments for events/activities in the future.
- 7- Due to employees at time of separation for paid leave balances.
- 8- RTA Bonds \$27.3M; Ibank WQI \$5.7M; Ibank Sound \$12.6M; Premier \$1.3M; Energy Efficiency \$3.1M; CalPers SB84 \$1.5M.

**22nd DAA**  
**Income Statement**  
**For the Period Ending March 31, 2026**  
**DAA**

	March 2026			Year-to-Date			Full 2026
	Actual	Budget	Variance	Actual	Budget	Variance	Budget
<b>REVENUES</b>							
<b>Concessions Revenue</b>	<b>358,048</b>	<b>254,436</b>	<b>103,612</b>	<b>1,225,169</b>	<b>969,752</b>	<b>255,418</b>	<b>47,404,003</b>
<i>Food &amp; Beverage Contract</i>	350,958	248,336	102,622	1,205,039	951,452	253,587	22,860,746
<b>Facility Rentals Revenue</b>	<b>451,105</b>	<b>443,718</b>	<b>7,387</b>	<b>1,205,656</b>	<b>1,182,602</b>	<b>23,054</b>	<b>9,259,914</b>
<b>Leases Revenue</b>	<b>56,034</b>	<b>56,827</b>	<b>(793)</b>	<b>167,503</b>	<b>169,873</b>	<b>(2,370)</b>	<b>688,114</b>
<b>Program Revenues</b>	<b>541,708</b>	<b>576,186</b>	<b>(34,478)</b>	<b>1,658,772</b>	<b>1,420,481</b>	<b>238,291</b>	<b>8,857,303</b>
<i>Parking</i>	447,327	464,675	(17,348)	1,411,741	1,147,970	263,771	8,013,563
<i>Participation Fees</i>	43,314	45,511	(2,197)	98,769	95,511	3,258	273,740
<i>Satellite Wagering</i>	51,067	66,000	(14,933)	148,262	177,000	(28,738)	507,000
<b>OPERATING REVENUE TOTALS</b>	<b>1,406,895</b>	<b>1,331,167</b>	<b>75,728</b>	<b>4,257,101</b>	<b>3,742,708</b>	<b>514,393</b>	<b>81,091,963</b>
<b>Contributions</b>	<b>4,850</b>	<b>14,400</b>	<b>(9,550)</b>	<b>20,150</b>	<b>28,500</b>	<b>(8,350)</b>	<b>1,880,600</b>
<i>Sponsorships</i>	3,900	3,900	0	11,700	11,700	0	1,407,800
<b>Other Non-Operating Revenue</b>	<b>365,222</b>	<b>261,901</b>	<b>103,321</b>	<b>407,822</b>	<b>280,438</b>	<b>127,384</b>	<b>1,226,705</b>
<i>Interest Earnings</i>	349,594	247,500	102,094	358,533	247,500	111,033	990,000
<b>Reimbursed Costs</b>	<b>361,634</b>	<b>90,806</b>	<b>270,828</b>	<b>501,663</b>	<b>233,338</b>	<b>268,325</b>	<b>1,971,192</b>
<b>Prior Year Revenue</b>	<b>(4,768)</b>	<b>0</b>	<b>(4,768)</b>	<b>(4,768)</b>	<b>0</b>	<b>(4,768)</b>	<b>0</b>
<b>NON-OPERATING REVENUE TOTALS</b>	<b>726,939</b>	<b>367,107</b>	<b>359,832</b>	<b>924,867</b>	<b>542,276</b>	<b>382,591</b>	<b>5,078,497</b>
<b>TOTAL REVENUE</b>	<b>2,133,834</b>	<b>1,698,274</b>	<b>435,560</b>	<b>5,181,967</b>	<b>4,284,984</b>	<b>896,984</b>	<b>86,170,460</b>
<b>EXPENSES</b>							
<b>Payroll &amp; Related Expense</b>	<b>1,200,739</b>	<b>1,320,942</b>	<b>120,204</b>	<b>3,366,750</b>	<b>3,847,318</b>	<b>480,568</b>	<b>19,340,798</b>
<i>Professional Development</i>	25,123	30,249	5,126	39,478	121,049	81,571	286,599
<b>Professional Services Expense</b>	<b>1,115,011</b>	<b>919,183</b>	<b>(195,828)</b>	<b>2,686,493</b>	<b>2,830,317</b>	<b>143,824</b>	<b>29,193,709</b>
<i>Food &amp; Beverage Expense</i>	556,000	521,843	(34,157)	1,559,804	1,632,302	72,499	18,871,587
<b>Insurance Expense</b>	<b>266,960</b>	<b>249,436</b>	<b>(17,524)</b>	<b>626,825</b>	<b>568,308</b>	<b>(58,517)</b>	<b>2,222,077</b>
<b>Facility &amp; Related Expense</b>	<b>223,408</b>	<b>359,964</b>	<b>136,556</b>	<b>845,099</b>	<b>1,051,712</b>	<b>206,613</b>	<b>7,087,323</b>
<i>Equipment &amp; Small Wares</i>	3,106	0	(3,106)	5,661	0	(5,661)	0
<i>Telephone &amp; Internet</i>	9,622	8,794	(828)	24,760	26,202	1,442	106,918
<i>Repairs &amp; Maintenance</i>	57,201	108,846	51,645	152,265	302,938	150,673	918,552
<i>Utilities</i>	144,475	232,000	87,525	637,847	689,000	51,153	3,910,000
- <i>Electricity</i>	13,945	-	-	292,121	-	-	-
- <i>Water</i>	9,742	-	-	131,138	-	-	-
<b>Supplies Expense</b>	<b>179,777</b>	<b>243,852</b>	<b>64,075</b>	<b>296,048</b>	<b>661,179</b>	<b>365,131</b>	<b>1,791,386</b>
<b>Marketing &amp; Related Expense</b>	<b>54,130</b>	<b>70,798</b>	<b>16,669</b>	<b>85,784</b>	<b>147,587</b>	<b>61,803</b>	<b>1,409,606</b>
<b>Program Expenses</b>	<b>37,476</b>	<b>42,077</b>	<b>4,601</b>	<b>133,039</b>	<b>192,645</b>	<b>59,606</b>	<b>17,326,038</b>
<b>Other Operating Expense</b>	<b>110,849</b>	<b>140,191</b>	<b>29,342</b>	<b>298,266</b>	<b>309,539</b>	<b>11,272</b>	<b>2,726,623</b>
<i>Bank &amp; Service Fees</i>	45,106	63,881	18,775	107,945	95,609	(12,336)	1,868,283
<i>Interest Expense</i>	65,517	68,310	2,793	190,116	204,930	14,814	809,440
<b>OPERATING EXPENSE TOTALS</b>	<b>3,188,349</b>	<b>3,346,444</b>	<b>158,095</b>	<b>8,338,305</b>	<b>9,608,605</b>	<b>1,270,300</b>	<b>81,097,561</b>
<b>Other Non-Operating Expense</b>							
<i>Prior Year Expense</i>	525	0	(525)	42,741	0	(42,741)	0
<b>NON-OPERATING EXPENSE TOTALS</b>	<b>525</b>	<b>0</b>	<b>(525)</b>	<b>42,741</b>	<b>0</b>	<b>(42,741)</b>	<b>0</b>
<b>TOTAL EXPENSE</b>	<b>3,188,874</b>	<b>3,346,444</b>	<b>157,570</b>	<b>8,381,046</b>	<b>9,608,605</b>	<b>1,227,559</b>	<b>81,097,561</b>
<b>NET INCOME (LOSS)</b>	<b>(1,055,040)</b>	<b>(1,648,170)</b>	<b>593,130</b>	<b>(3,199,078)</b>	<b>(5,323,621)</b>	<b>2,124,543</b>	<b>5,072,900</b>

Note: Positive variances in this report denote better than expected results for that element.

**22nd DAA**  
**Income Statement**  
 For the Period Ending March 31, 2026  
**The Sound**

	March 2026			Year-to-Date			Full 2026
	Actual	Budget	Variance	Actual	Budget	Variance	Budget
<b>REVENUES</b>							
Concessions Revenue	93,882	197,343	(103,461)	426,386	468,689	(42,303)	1,998,093
<i>Food &amp; Beverage Contract</i>	93,882	197,343	(103,461)	426,386	468,689	(42,303)	1,998,093
Facility Rentals Revenue	50,622	67,496	(16,874)	142,227	160,303	(18,076)	632,775
Program Revenues	31,828	66,400	(34,572)	127,200	157,700	(30,500)	631,800
<i>Parking</i>	31,828	66,400	(34,572)	127,200	157,700	(30,500)	631,800
<b>OPERATING REVENUE TOTALS</b>	<b>176,332</b>	<b>331,239</b>	<b>(154,907)</b>	<b>695,813</b>	<b>786,692</b>	<b>(90,879)</b>	<b>3,262,668</b>
Other Non-Operating Revenue	1,330	0	1,330	2,990	0	2,990	0
Reimbursed Costs	704	0	704	3,198	0	3,198	0
<b>NON-OPERATING REVENUE TOTALS</b>	<b>2,034</b>	<b>0</b>	<b>2,034</b>	<b>6,188</b>	<b>0</b>	<b>6,188</b>	<b>0</b>
			0				
<b>TOTAL REVENUE</b>	<b>178,366</b>	<b>331,239</b>	<b>(152,873)</b>	<b>702,001</b>	<b>786,692</b>	<b>(84,691)</b>	<b>3,262,668</b>
<b>EXPENSES</b>							
Payroll & Related Expense	263,232	312,344	49,112	516,722	561,566	44,843	1,247,642
Professional Services Expense	49,381	114,246	64,865	181,710	275,294	93,584	1,168,598
<i>Food &amp; Beverage Expense</i>	48,031	114,246	66,215	174,522	275,294	100,772	1,168,598
Insurance Expense	32,863	17,262	(15,601)	59,111	31,178	(27,933)	71,240
Facility & Related Expense	(78)	1,200	1,278	14,079	3,600	(10,479)	12,000
<i>Equipment &amp; Small Wares</i>	(78)	0	78	2,477	0	(2,477)	0
<i>Repairs &amp; Maintenance</i>	0	1,200	1,200	11,245	3,600	(7,645)	12,000
Supplies Expense	1,614	0	(1,614)	6,782	0	(6,782)	14,500
Program Expenses	0	0	0	0	0	0	61,800
Other Operating Expense	42,621	45,300	2,679	135,298	135,090	(208)	531,560
<i>Bank &amp; Service Fees</i>	548	2,000	1,453	9,077	5,190	(3,887)	16,760
<i>Interest Expense</i>	42,074	43,300	1,226	126,221	129,900	3,679	514,800
<b>OPERATING EXPENSE TOTALS</b>	<b>389,632</b>	<b>490,352</b>	<b>100,720</b>	<b>913,703</b>	<b>1,006,728</b>	<b>93,024</b>	<b>3,107,339</b>
Other Non-Operating Expense							
<b>NON-OPERATING EXPENSE TOTALS</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>TOTAL EXPENSE</b>	<b>389,632</b>	<b>490,352</b>	<b>100,720</b>	<b>913,703</b>	<b>1,006,728</b>	<b>93,024</b>	<b>3,107,339</b>
<b>NET INCOME (LOSS)</b>	<b>(211,266)</b>	<b>(159,113)</b>	<b>(52,153)</b>	<b>(211,703)</b>	<b>(220,036)</b>	<b>8,333</b>	<b>155,328</b>

**General Note:** Positive variances in this report denote better than expected results for that element.

**Note 1:** In March, The Sound hosted six shows, whereas the budgeted assumption was for eight. Year-to-date, The Sound has hosted 16 shows, compared to 19 forecasted in the budget.

## Food & Beverage Report Mar-26

March 2026 Food Service Revenues were \$350,398. Budgeted Revenues for March 2026 were \$248,336

Net distribution to the District for March 2026 was (\$211,001) or -60.1%. Budgeted distribution for March 2026 was (\$273,507) or -110.1%.

Year-to-date 2026 distribution to the District is (\$375,276) or -31.1%. The budgeted distribution for YTD 2026 was (\$680,849) or -71.6%.

<b>Mar-26</b>	<b>2026 ACTUAL</b>	<b>%</b>	<b>2026 BUDGET</b>	<b>%</b>	<b>2025 ACTUAL</b>	<b>%</b>
TOTAL REVENUE	350,958	100.0%	248,336	100.0%	334,079	100.0%
TOTAL COGS	54,295	15.5%	43,919	17.7%	38,785	11.6%
GROSS MARGIN	296,663	84.5%	204,416	82.3%	295,294	88.4%
TOTAL PAYROLL	326,159	92.9%	378,955	152.6%	380,246	113.8%
OPERATING EXPENSES	211,648	60.3%	138,041	55.6%	211,352	63.3%
NET PROFIT	(241,144)	-68.7%	(312,579)	-125.9%	(296,305)	-88.7%
CLIENT DISTRIBUTION	(211,001)	-60.1%	(273,507)	-110.1%	(259,267)	-77.6%

<b>YTD</b>	<b>2026 ACTUAL</b>	<b>%</b>	<b>2026 BUDGET</b>	<b>%</b>	<b>2025 ACTUAL</b>	<b>%</b>
TOTAL REVENUE	1,205,039	100.0%	951,451	100.0%	778,794	100.0%
TOTAL COGS	199,034	16.5%	183,629	19.3%	126,301	16.2%
GROSS MARGIN	1,006,004	83.5%	767,823	80.7%	652,493	83.8%
TOTAL PAYROLL	993,205	82.4%	1,166,897	122.6%	1,077,009	138.3%
OPERATING EXPENSES	441,687	36.7%	379,039	39.8%	447,449	57.5%
NET PROFIT	(428,887)	-35.6%	(778,113)	-81.8%	(871,966)	-112.0%
Y-T-D CLIENT DISTRIBUTION	(375,276)	-31.1%	(680,849)	-71.6%	(762,970)	-98.0%

# Finance Committee Information Item

## Notice of Proposed Value Audit and Operational Review

**Committee:** Finance Committee

**Purpose:** Information only / transparency and fiduciary oversight

**Requested Packet Inclusion:** May Board packet

**Subject:** District-wide value audit and operational review

### ***Information Item Summary***

The Finance Committee recommends that the District consider initiating a thoughtful, district-wide value audit focused on identifying opportunities to strengthen efficiency, reduce duplication, and enhance overall performance.

This item is presented for transparency and awareness. Its purpose is to outline a constructive path forward, invite input, and support a future, formal process for Board consideration.

This is not a reflection on any individual, department, vendor, or prior decision. The District has evolved over time, and like any complex organization, there is value in periodically reviewing systems, contracts, and operations to ensure they remain aligned with current needs and best practices.

### ***Why This Matters***

The District manages a broad and complex set of responsibilities, including facilities, events, partnerships, public assets, and community obligations. As organizations grow and adapt over time, it is natural for processes, contracts, and structures to benefit from periodic review and refinement.

The Finance Committee believes there is an opportunity to enhance coordination, improve efficiency, and ensure the District continues delivering strong value to the public it serves.

The focus is not on looking backward, but on building a stronger, more streamlined path forward.

### ***Scope of Review***

The proposed review would take a practical, forward-looking look at areas such as:

- Alignment of contracts with current needs and market standards
- Opportunities to streamline vendor relationships

- Internal processes that could be simplified or modernized
- Use of technology to improve efficiency and reduce manual work
- Organizational clarity and accountability across functions
- Procurement, reporting, and budgeting practices

### ***Request for Input***

The Finance Committee encourages input from the CEO, executive team, staff, vendors, and the broader community.

Some of the most valuable insights often come from those closest to the work. This process is intended to be inclusive, practical, and solution-oriented.

### ***Strengthening Financial Leadership***

As part of this broader effort, the Finance Committee believes the District would benefit from continued focus on strong financial leadership, including long-term planning, consistent reporting, and clear financial strategy.

This type of leadership supports informed decision-making and helps ensure the District remains well-positioned for the future.

### ***Role of the Finance Committee***

The Finance Committee may evaluate whether additional resources or outside expertise could assist in a structured review process.

If appropriate, the Committee would return to the Board with clear, measured recommendations for consideration.

### ***Guiding Principles***

- Transparency: Clear communication with the Board and public
- Fairness: A fact-based, forward-looking approach
- Value: Ensuring alignment between resources and outcomes
- Accountability: Practical, implementable recommendations
- Stewardship: Responsible management of public assets

***Proposed Information-Only Notice Language***

The Finance Committee is providing this item to notify the Board and public that it is exploring a structured, forward-looking review of District operations, with a focus on improving efficiency, coordination, and overall value.

The Committee is requesting input from leadership, staff, vendors, and the community to help identify opportunities for improvement across operations, contracts, processes, and systems.

The Committee may evaluate potential approaches and, if appropriate, return to the Board with recommendations for consideration.

This item is presented for transparency and awareness only. The goal is to support a constructive, fact-based process that strengthens operations, enhances public trust, and ensures the District continues to deliver strong value to the community it serves.

Respectfully submitted, Finance Committee



## **Item 6-C: Update on District Insurance Policy Selections for 2026-2027**

[Information Item]

Brief: Core Property & Operational Insurance Coverages

---

### **1. Property Insurance (Core Coverage)**

Protects against physical loss or damage to Fairgrounds buildings and infrastructure from common risks.

Coverage includes:

- Fire, wind, vandalism, and certain water damage
- Buildings: grandstand, exhibit halls, barns, administrative facilities
- Equipment, infrastructure, and site improvements
- Business Interruption: replaces lost revenue and covers ongoing expenses if operations are disrupted

Key considerations:

- Coverage limits are based on a Schedule of Values (SOV) and replacement assumptions from the list of Fairground buildings covered by the policy.
- Certain risks (earthquake, flood) are excluded and require separate policies
- Business interruption assumptions (timing, seasonality, Fair/horse racing calendar) affect recovery available

### **2. Earthquake Insurance (Catastrophic Risk Transfer)**

Provides coverage for seismic events, which are excluded under standard property insurance.

Coverage includes:

- Structural damage to buildings and major infrastructure
- Limited Business Interruption coverage following a seismic event

Key considerations:

- Deductibles are generally high (5% of building value) and represent significant retained risk
- Coverage is required by Bond financing if available and financially feasible and a strategic decision balancing premium cost vs. catastrophic exposure
- Particularly relevant given California seismic risk profile

### **3. Crime Insurance (Financial Integrity Protection)**

Protects against losses from theft, fraud, and dishonest acts.

Coverage includes:

- Employee theft, embezzlement, and fraud
- Theft of cash during high-volume events (Fair, events, horse racing)
- Forgery, altered instruments, and funds transfer fraud

Key considerations:

- Complements internal controls and audit functions
- Exposure increases during large, cash-intensive events
- Coverage limits align with cash handling volumes and financial processes

### **4. Cyber Insurance (Operational & Data Risk Protection)**

Covers financial and operational impacts of cyber incidents and data breaches.

Coverage includes:

- Data breach response (forensics, notification, credit monitoring)
- Liability from exposure of customer/vendor data

- Business interruption from system outages (e.g., ticketing, POS systems)
- Ransomware/extortion and recovery costs

Key considerations:

- Critical given reliance on digital ticketing, payments, and event systems
- Exposure includes both financial loss and reputational risk
- Requires alignment with cybersecurity controls and incident response planning

**Policy Cost Breakdown and Comparisons:**

Description	05/25 – 04/26	05/26-05/27*	Inc/(Dec)
Property Ins	\$388,388	\$394,507	\$6,119
Crime Ins	\$4,432	\$4,312	(\$120)
Earthquake Ins	\$229,778	\$276,019	\$46,241
Cyber Ins	\$14,601	\$12,322	(\$2,279)
<b>Total Policy Year Cost Difference</b>			<b>\$49,961</b>

**2026 Budget vs Actual Comparison:**

Description	2026 Budget	2026 Actual	Difference
Property Ins	\$369,469	\$392,467	(\$4,002)
Crime Ins	\$35,129	\$4,354	(\$30,775)
Earthquake Ins	\$234,384	\$260,650	\$26,266
Cyber Ins	\$13,038	\$13,082	\$44
<b>Budget vs. Actual</b>			<b>(\$8,467)</b>

Property insurance annual premium increased only 1.6% despite the new policy providing broader coverage, higher sub-limits, and higher building

valuations (total building valuation increased from \$270 million in 2025 to \$495 million in 2026). Total policy limit \$75,000,000.

Earthquake insurance increased 20% due to expanded coverage to all Fairgrounds buildings (except backstretch horse barns) and higher building valuations for 2026. Prior policy only covered the buildings constructed with Bond funding.

Flood insurance has not been purchased in previous years due to excessive cost, limited coverage and high deductibles. However, the Finance Committee requested the broker obtain quotes for Flood insurance for future Finance Committee consideration.

\*The broker for the State Office of Risk and Insurance Management recommended shifting the Fairground policy year from May-April to July-June to allow time for the Board to review the renewal at its May meeting in subsequent years. Therefore, the policies bound this year cover the 14-month period of May 1, 2026, through June 30, 2027. The Policy Cost Breakdown above compares the prior year's costs to the price for the same 12 months of coverage under the new policies.



## **Item 6-D, Master Site Planning Committee**

[Action Item]

**1. Discussion and vote on whether to terminate the Exclusive Negotiating Rights Agreement with the City of Del Mar for affordable housing site due diligence. (Action)**

A Brief History of the ENRA

The 22<sup>nd</sup> District Agricultural Association entered into an Exclusive Negotiating Rights Agreement (ENRA) with the City of Del Mar in March 2024, effective April 2024, to study whether and where affordable housing could be sited at the Fairgrounds.

**2. Discussion and vote to appoint CEO Bartling to the California Construction Authority Board of Directors. (Action)**

California Construction Authority (CCA) is a joint powers authority formed to assist fairgrounds with construction projects. As a founding member, the 22<sup>nd</sup> DAA has a board seat that was held by the former CEO.

**3. Update on City of Del Mar's San Dieguito Lagoon levee, habitat enhancement and trail project. (Information)**

Dustin Fuller, Supervising Environmental Planner for the 22<sup>nd</sup> DAA will give a brief report on the project and its impact and implications to the DAA's property. Also included in your packet is an opposition letter that has been prepared to submit during the public review/comment period for the Initial Study/Mitigated Negative Declaration prepared for the project.



May 8, 2026

City of Del Mar  
ATTN: Amanda Lee, Principal Planner  
1050 Camino Del Mar  
Del Mar, California 92014

Subject: Public Comment on the San Dieguito Lagoon Levee, Habitat Enhancement, and Trail Project

To City of Del Mar Project Team,

Thank you for providing the 22nd District Agricultural Association (22nd DAA) an opportunity to comment on the San Dieguito Lagoon Levee, Habitat Enhancement, and Trail Project Initial Study/Mitigated Negative Declaration (IS/MND) (State Clearinghouse Number 2026030742).

The 22nd DAA — a self-funding state institution that was established in 1891 — owns and operates the Del Mar Fairgrounds (Fairgrounds), the Surf & Turf Recreation Center, and the Del Mar Horsepark properties. The Fairgrounds, which opened in 1936 (more than two decades prior to the incorporation of the City of Del Mar), and other 22nd DAA properties serve as iconic cultural and community gathering places that host the beloved annual San Diego County Fair, summer and fall live horse race meets, and hundreds of other events and activities throughout the year. The Fairgrounds also serves as a mega-evacuation center for San Diego County.

While the regional need for the proposed project is acknowledged, **the 22nd DAA wishes to go on record as opposed to the timeline identified in the IS/MND.**

The 22nd DAA is being asked for input on a significant project located on its property and is listed as a responsible agency, which also means the 22nd DAA's approval would be required for the project. However, the 22nd DAA was never provided an opportunity to review or provide meaningful feedback on the IS/MND prior to its release. A project of this size and scope deserves close coordination to ensure that environmental impacts to the Fairgrounds are reduced or eliminated and operational and economic impacts are fully considered. A project of this nature requires advanced planning on the 22nd DAA's part to address

- The loss of revenue-generating and low-cost visitor-serving uses;
- The need to relocate the 22nd DAA's recycling yard;
- The loss of storage space for equipment and vital resources for the annual San Diego County Fair; and
- The loss of a vital emergency access route along the southern perimeter of the property.

The project is also based on the assumption that the North Riverbank 100-foot-wide easement is reserved for shoreline and trail improvements established by the California Coastal Commission. However, according to Consent Cease and Desist Order No. CCC-12-CD-02 and Restoration Order No. CCC-12-RO-02, the redevelopment of the 100-foot-wide easement for shoreline and trail improvements shall occur only “[a]s the exhibit halls on the Subject Properties are redeveloped and facilities reworked.” As a disclosure document, the IS/MND should have properly disclosed that the expansion of the easement is dependent on redevelopment of the Exhibit Halls. The 22nd DAA has no immediate or existing plans to redevelop its Exhibit Halls or rework the facilities in the area of the project. Accordingly, the 100 foot-wide-easement for shoreline and trail improvements is not yet in place or available. Therefore, the IS/MND includes an inaccurate and unrealistic construction schedule of 2026-2027. Any analysis using this timeline (e.g. air quality modeling) is considered inaccurate.

In addition to the general comments above, the 22nd DAA hereby submits the following comments on the Draft IS/MND for the project.

## Comments

### *Introduction and Project Description*

The IS/MND is inconsistent with its identification of responsible agencies. The 22nd DAA recently became aware that it is listed as a responsible agency on the project’s State Clearinghouse Summary Form and is listed as an agency requiring approval of the project in the IS/MND Section 2.4, Project Approvals. However, the San Dieguito River Park Joint Powers Authority is stated as the sole responsible agency in Section 1.2, California Environmental Quality Act Compliance, of the IS/MND.

As shown on Figure 2, the North Riverbank boundaries extend west beyond the 100-foot-wide California Coastal Commission easement, meaning that the 22nd DAA would forfeit land for the project beyond what is reserved for shoreline and trail improvements (should the Exhibit Halls be redeveloped). The 22nd DAA has never consented to land outside the easement being included on the project site.

As detailed in Section 2.2.1, the Southeast Riverbank reach would include demolition of the existing Del Mar Public Works Facility and relocation of that facility to the southwestern portion of the Public Works Facility property. As it appears in Figures 1 and 6, half of the existing Public Works Facility and southwestern portion of the Public Works Facility property are outside the project site boundaries. The IS/MND should be revised to show accurate project site boundaries and include an analysis of environmental impacts to those areas.

As detailed in Section 2.3, Project Construction, construction of the North Riverbank reach would use the adjacent parking area for construction staging. It is unclear if the “adjacent parking lot”

used for staging would be located within the project site boundaries, or if the project will require the use of additional 22nd DAA land to be used for staging during construction. As stated previously, the 22nd DAA has not consented to land outside the easement being included on the project site.

The project site boundary of the Southeast Riverbank reach is also shown inconsistently across figures. On Figure 1, the eastern boundary near Jimmy Durante Boulevard is forked, while in subsequent figures (Figures 2 and 6), the full extent of the eastern side is included. The IS/MND should be revised to show accurate project site boundaries and analyze the environmental impacts to those areas.

Several figures include low-quality images — including Figures 3, 5, 6, 8, and 10 — making it difficult for the 22nd DAA, other entities, and the public to read labels and understand key details of the project.

The Project Description does not detail what would happen to existing trails during construction of the project.

The Project Description does not detail operation and maintenance of the trails. It is unclear who would maintain the trail and associated fencing, particularly along the North Riverbank reach, as it is located on 22nd DAA property.

#### *Aesthetics*

Construction of the project would occur for a total of approximately 18 months. There is no discussion within Section 3.1, Aesthetics, of potential impacts to aesthetics or scenic vistas during construction of the project, which would occur for over a year. The discussion only focuses on views after construction has been completed. The IS/MND should be revised to address potential impacts during all phases of the project.

#### *Air Quality*

Section 3.3, Air Quality, lacks discussion and information on potential operational impacts of the project. The section should clarify if there are no additional operational emissions as a result of use of the new Del Mar Public Works Facility or emissions from additional vehicle trips created by additional users of the new trail. Additionally, the IS/MND includes an inaccurate and unrealistic construction schedule (2026-2027). The air quality modeling that was done using these years is inaccurate.

#### *Biology*

The project is located within and adjacent to highly sensitive estuarine and lagoon environments, including the San Dieguito Lagoon system and associated coastal wetland habitats. This warrants

scrutiny given the ecological sensitivity, regulatory complexity, and regional importance of these habitats.

The project proposes substantial physical modifications to riverbanks, including construction of vegetated levees, floodwalls, slope re-grading, revetment replacement, and habitat conversion across multiple reaches (North, Southeast, and Southwest Riverbanks). These activities would occur within or immediately adjacent to jurisdictional waters, wetlands, and Environmentally Sensitive Habitat Areas (ESHA), and therefore have a high potential to result in both direct and indirect impacts to sensitive vegetation communities, special-status species, and aquatic functions. While the IS/MND characterizes the project as providing “habitat enhancement,” the analysis does not clearly demonstrate that the proposed design would avoid significant impacts to existing high-value tidal, estuarine, and transitional habitats, particularly in areas where shoreline hardening (e.g., revetment improvements, floodwalls) would occur.

Section 3.4, Biological Resources, does not appear to adequately address temporal loss of habitat function, edge effects, or construction-related disturbance within an active lagoon system that supports federally and state-listed species (e.g., coastal California gnatcatcher, light-footed Ridgway’s rail, Belding’s savannah sparrow, and steelhead – Southern California Distinct Population Segment, in the watershed). Additionally, this section is limited in its discussion of indirect impacts to the central ecological drivers in lagoon systems, including hydrologic alteration, sediment transport changes, vegetation succession shifts, and long-term constraints on wetland migration in response to sea-level rise.

Further, while the IS/MND references required permits (e.g., Sections 404 and 401 of the Federal Clean Water Act, Section 1602 of the California Fish and Game Code, Coastal Development Permit), the biological analysis does not sufficiently describe how the project will comply with no net loss of wetlands, ESHA protections, or functional equivalency standards typically required by resource agencies. The reliance on future permitting and mitigation planning (e.g., Habitat Mitigation and Monitoring Plan) suggests that key impact determinations may be deferred, which is inconsistent with the California Environmental Quality Act’s (CEQA’s) requirement to fully evaluate impacts prior to project approval.

Section 3.4 also lacks a robust discussion of consistency with regional conservation planning frameworks, including the City of San Diego Multiple Species Conservation Program, San Dieguito Lagoon restoration objectives, and broader watershed-level habitat connectivity. Given the project’s location within a regionally significant ecological corridor and lagoon complex, a more thorough evaluation of impacts to wildlife movement, nursery functions, and habitat linkages is warranted.

Finally, given the scale of grading, vegetation removal, and shoreline modification proposed within a sensitive coastal lagoon system, there is substantial evidence that the project may result

in potentially significant impacts to biological resources that may not be fully mitigable, particularly with respect to wetlands and ESHA. As such, preparation of an Environmental Impact Report (EIR), rather than an IS/MND, may be more appropriate to fully evaluate project impacts, alternatives, and mitigation strategies.

#### *Greenhouse Gas Emissions*

Section 3.8, Greenhouse Gas Emissions, appears to use an outdated threshold (900 MT CO<sub>2</sub>e) to analyze construction greenhouse gas impacts. The analysis should be revised with an appropriate threshold, or the analysis should provide evidence in accordance with Section 15064.4 of the CEQA Guidelines for why this threshold is appropriate. In addition, as stated under Section 3.3, there should be a discussion on any potential operational greenhouse gas impacts from the project.

#### *Hydrology and Water Quality*

Section 3.10, Hydrology and Water Quality, states that all proposed features of the project would be constructed using pervious materials, and that no new or replaced impervious surfaces are proposed. However, the impact analysis does not address the construction of the new Public Works Facility structure, which would be an impervious surface that should be addressed in the analysis.

Section 3.10 (iv) states that the project is designed to maintain existing drainage patterns; however, the project includes construction of earthen berms, levees, floodwalls, and re-grading portions of the riverbank, which would inherently change existing surface drainage patterns, making this statement inaccurate. Additionally, Section 3 of Appendix E, Hydrology and Water Quality Technical Memorandum, states that the proposed improvements would impact and impede the existing surface drainage patterns. The IS/MND analysis section and Appendix E are inconsistent with each other and should be revised.

The conclusion section of Appendix E, Hydrology and Water Quality Technical Memorandum, states that threshold (a), regarding degradation of surface or groundwater quality, as well as threshold (c)(1), regarding substantial erosion or siltation, would only be less than significant with mitigation incorporated. However, the IS/MND analysis states that both thresholds are less than significant, and no mitigation is proposed. The IS/MND analysis section and Appendix E are inconsistent with each other and should be revised. The IS/MND analysis includes an assumption that final engineering designs would address any negative impacts like ponding or erosion from surface runoff being trapped behind proposed levees or floodwalls. This analysis suggests that key impact determinations may be deferred, which is inconsistent with CEQA's requirement to fully evaluate impacts prior to project approval.

#### *Land Use*

Construction and implementation of the project would affect land use operation at the Del Mar Fairgrounds. The proposed project area consists of the southern portion of an emergency access road that goes around the perimeter of the Fairgrounds. A source of revenue, recreational vehicle

parking, would be impacted. The environmental document does not address potential impacts associated with the relocation of this use. A major component of the 22nd DAA's environmental stewardship is its recycling yard. The proposed project would eliminate this use entirely. The environmental document fails to address the loss of this use, nor does it contemplate potential environmental impacts associated with the relocation of this use.

A project of this nature requires advanced planning on the 22nd DAA's part to address the loss of revenue-generating and low-cost visitor-serving uses (such as auto and RV parking); the need to relocate the 22nd DAA's recycling yard and the loss of storage space for equipment and vital resources for the annual San Diego County Fair; and other previously mentioned operational disruptions. Additionally, Section 3.11, Land Use and Planning, does not address the project's consistency with the 22nd DAA's 2008 Del Mar Fairgrounds and Horsepark Master Plan.

## Conclusion

The 22nd DAA appreciates the opportunity to comment on the San Dieguito Lagoon Levee, Habitat Enhancement, and Trail Project Initial Study/Mitigated Negative Declaration (IS/MND) NOP. The 22<sup>nd</sup> DAA has serious concerns related to the timing of the proposed project. As previously mentioned, the requirement to expand the easement area to 100-feet is predicated on redevelopment of the exhibit halls. The 22<sup>nd</sup> DAA has no immediate or existing plans to redevelop its Exhibit Halls or rework the facilities in the area of the project. As such, the 100 foot-wide-easement that could accommodate the proposed project is not yet in place or available. Had the 22<sup>nd</sup> DAA been formally included as a Responsible Agency, this issue could have been brought to the attention of the City of Del Mar. Instead, the 22nd DAA was not made aware of the process or the IS/MND until just prior to the release of the CEQA document.

The 22nd DAA will consider the IS/MND and the project's use of Fairgrounds property at such time as the exhibit halls are redeveloped and the 100-ft easement, per the Consent Order is established.

If you have any questions about the comments contained in this letter, please do not hesitate to contact 22nd DAA Supervising Environmental Planner Dustin Fuller at 858.792.4212 or via email at [dfuller@sdfair.com](mailto:dfuller@sdfair.com).

Sincerely,



Becky Bartling  
Chief Executive Officer  
22nd DAA Agricultural Association

Cc: Dustin Fuller, Supervising Environmental Planner



Friday, April 17, 2026

## Contact the Board of Directors

22nd District Agricultural Association

**Your Name**

Marlie Robinson

**Your Email Address**



**Message:**

Before you worry about a lack of diversity at the fair grounds... how about a lack of working bathrooms and sinks! We are exhibitors at the fair every year and the bathrooms are ATROCIOUS. Get your priorities straight. You had one working sink out of 3 in a bathroom last year. IT IS DISGUSTING how much money you ask for parking, for entrance, for rides, for food, for entertainment, YET YOU DON'T PROVIDE WORKING SINKS TO WASH HANDS!?!? You tell your workers to sit at the entrance to the barns to not eat or bring food into the barns, yet you don't provide working sinks. Please do better.

---

**Pls Reply ASAP/Share with Board Members & Officers of 22nd DAA, State Race Track Authority & State Race Track Leasing Commission**

---

From Martha Sullivan <[REDACTED]>  
Date Thu 5/7/2026 1:41 PM  
To Molly Arnold <marnold@sdfair.com>; Sierra Ceballos <sceballos@sdfair.com>

Greetings! Please include the following in the next Board Packet for Board Meeting of the 22nd DAA, State Race Track Authority and State Race Track Leasing Commission, and share with the Members and Officers thereof directly.

Thank You for your Assistance,

Martha Sullivan  
Imperial Beach

-----

In 1983, the **Super Bowl** had 77.6 Million viewers per Nielson, in 2026 it had 125.6 Million viewers per Nielson, **a 61.9% increase in 43 years.**

In 1983, the **Kentucky Derby** had 19.3 Million viewers and in 2026 it had 19.6 Million viewers, the first time the 1983 # has been surpassed since -- or **a 1.5% increase in 43 years.**

<https://sports.yahoo.com/articles/born-19th-century-ky-derby-090000443.html>

---

It only took 152 yrs for a woman trainer to have a horse place first in the [Kentucky Derby](#) .  
A nonwhite trainer hasn't done so since 1891, with Black trainers winning 7 of the first 17 Derbies between 1875-1891, though none have won in the modern era.

---

"Computer-assisted wagering (CAW) barely caused a blip two decades ago, but improved technology, and an increase in volume, threatens to destroy the integrity of betting on horse racing by allowing what's akin to insider trading to thrive.

"A level playing field is all we ask for, and that is truly becoming a facade with the CAW groups taking over."



Kentucky Derby betting integrity harmed by computer-assisted wagering  
courier-journal.com

---

[Horseracing Integrity and Safety Authority - HISA](#) Board bends to U.S. [HorseRacing](#) industry needs in the face of existential threats already present:

“A prohibition on race-day furosemide could result in more horses being retired over a relatively short period, placing additional pressure on an aftercare industry that is already operating with limited resources and funding,' the board wrote. “Further, this could also lead to fewer horses in racing, smaller field sizes, and cancellation or consolidation of races due to insufficient entries. Potential downstream consequences of this include reduced number of mares bred, reduced wagering handle, diminished fan engagement, and increased economic pressure on racetracks and other industry participants.”



HISA board unanimously votes to continue race-day administration of Lasix  
drf.com



## **2026 Board Committees**

As of April 30, 2026

To help advance shared organizational priorities, plan for the 22nd DAA's future needs, develop cohesive strategies, and better distribute oversight responsibilities among members, the Board Chair has reconfigured and reconstituted the committees consistent with Policy 3.02 to have one essential role — to strengthen and support the work of the Board as a whole.

The Committees as appointed by the Board Chair will be divided into three categories:

1. **Standing Committees**, which will be responsible for developing policies, oversight of current 22nd DAA operations, and short-term and near-term plans including the master site planning process.
2. **Ad Hoc Committees**, which will meet as needed to discuss specific Board matters as they arise.

All committees, including membership and charges, are listed on the following pages.

Per Bylaw Article IV, Section 6, and Policy 3.02, the Board Chair may make changes to assignments, the structure of committees, and committee charges at their discretion. Committees may also be delegated tasks by the Board Chair as a result of discussion at Board meetings.

Committees will confer and coordinate with the Chief Executive Officer and any staff the CEO deems appropriate and necessary to include in the discussions. Under Policy 3.02, the CEO, or their staff designee, will serve as a non-voting member of each committee.

These committee assignments become effective on April 20, 2026.

## **Standing Committees**

### **Executive Committee**

**Members:** Sam Nejabat (Chair) and Lisa Barkett (Vice Chair)

**Committee Charges:**

- Provide input on the Board's work plan, schedule, and agenda.
- Ensure that the Board's work plan remains on track.
- Help plan the Board's strategic discussions, events, and trips.
- Consider and implement improvements for Board meetings.

### **Audit & Governance Committee**

**Members:** Lisa Barkett (Chair) and Elsa Morales-Roth

**Staff Designee:** Becky Bartling, CEO

**Committee Charges:**

- Develop recommendations for mitigating risks to the organization.
- Engage with auditing firms as necessary to ensure 22nd DAA's finances are audited in accordance with best practices and make recommendations to the Board.
- Develop and amend recommended policies for Board consideration.
- Guide the Board's annual self-assessment process, including:
  - The Board's progress in relation to the strategic plan.
  - The Board's performance as a body in terms of its capacity to function effectively and collaboratively.
  - The Board's strength of relationship/collaboration with the CEO and other members of the Executive Team.
  - Board Members' individual understanding and support of the organization's mission, values, and ethics, as well as Board-specific responsibilities.

### **DMTC Liaison Committee**

**Members:** Mark Arabo (Chair) and Lisa Barkett

**Staff Designee:** Katie Mueller, COO

**Committee Charges:**

- Meet with the Del Mar Thoroughbred Club (DMTC) on matters related to the horse racing industry and horse racing at the Del Mar Fairgrounds.
- Review financial and contract performance by DMTC.
- Report to the Board on the status of horse racing and making recommendations regarding matters pertaining to the 22nd DAA's relationship with DMTC.

## **Emergency Preparedness Committee**

**Members:** Lisa Barkett (Chair) and Phil Blair

**Staff Designee:** Becky Bartling, CEO

### **Committee Charges:**

- As a potential evacuation site and major events venue, work with staff to develop, implement, and maintain comprehensive emergency plans and procedures to ensure the safety and security of all personnel, visitors, vendors, and facilities
- Provide oversight on emergency readiness, response coordination, and recovery planning for the Fairgrounds, annual fair, and DMTC racing events.
- Collaborate closely with public safety agencies, local jurisdictions, and community partners to enhance communication and preparedness.
- Maintain regulatory compliance.
- Promote continuous improvement through regular training, education, and evaluation.
- Minimize risk, strengthen resilience, and ensure the Fairgrounds remain a safe and trusted gathering place for the community.

## **Entertainment and Vendor Relations**

**Members:** Donna DeBerry (Chair) and Mark Arabo

**Staff Designees:** Becky Bartling, CEO and Katie Mueller, COO

### **Committee Charges:**

- Provide oversight and direction on all entertainment, and vendor activities at the Del Mar Fairgrounds, including The Sound, DMTC racing events, and other year-round programming, and exclusive of the annual fair.
- Work to expand diverse entertainment offerings, ensure transparent and accessible business opportunities, and strengthen relationships with partners and vendors that align with the District's mission and values.
- Promote participation from veteran-owned, small, and minority-owned businesses, fostering inclusion within the Fairgrounds ecosystem.
- Guided by openness, fairness, and community benefit, help to maintain the Fairgrounds as a vibrant regional center for culture, commerce, and innovation.

## **Fair Operations Committee**

**Members:** Kathlyn Mead (Chair) and Frederick Schenk

**Staff Designee:** Katie Mueller

### **Committee Charges:**

- Review the operations of the San Diego County Fair.
- Provide feedback to the staff regarding Fair programming.
- Make recommendations to the Board regarding decisions pertaining to the Fair.

## **Finance Committee**

**Members:** Mark Arabo (Chair) and Ted Miyahara

**Staff Designee:** Becky Bartling, CEO and Mike Seyle, CAO

### **Committee Charges:**

- Review and monitor financial data and information pertaining to the 22nd DAA.
- Review the CEO's proposed budget prior to presentation to the Board.
- Make recommendations to the Board regarding financial matters, including day-to-day land use decisions, to improve 22nd DAA's financial health.
- Develop and amend recommended financial policies for Board consideration.
- Review and recommend insurance policies and programs for board consideration.

## **Food & Beverage Committee**

**Members:** Lisa Barkett (Chair) and Mark Arabo

**Staff Designee:** Becky Bartling, CEO and Katie Mueller, COO

### **Committee Charges:**

- Oversight of the food and beverage operations, revenues, service levels, and expenses.

## **Master Site Planning Committee**

**Members:** Sam Nejabat (Chair) and Mark Arabo

**Staff Designee:** Becky Bartling, CEO and Tristan Hallman, CCO

### **Committee Charges:**

- Review and discuss the financial and economic feasibility of potential uses for District's properties within the context of the District's Purpose, Mission, Vision, Values, and strategic initiatives.
- Identify and assess various funding strategies that could be used to implement the Master Site Plan and make recommendations to the Board for consideration.
- Engage thought leaders, experts, and top minds in their fields to provide input in the master site planning process.
- Provide reports and recommendations to the Board regarding potential land uses that will allow the District to remain financially viable while serving as an economic engine for San Diego County.
- Consider the Guiding Principles, as adopted by the Board; the work of the Phase I and II committees; the public engagement process; and the District's mission, vision, purpose, and strategic initiatives.
- Make recommendations to the Board regarding objectives for the Master Site Plan international design competition framework.
- Establish criteria for a Request For Qualifications (RFQ) for a master site planning consultant.

- Review environmental requirements and regulations to determine the feasibility of use on District property.
- Consider the potential impacts of climate change and sea-level rise, as well as any mitigating actions needed to support the Master Site Plan.
- Engage with relevant environmental thought leaders, experts, and top minds in the environmental field to determine long-term sustainability planning needs with potential uses in a future Master Site Plan.
- Review and discuss potential funding opportunities for environmental initiatives and mitigation required by a new Master Site Plan.
- Provide reports and recommendations to the Board on environmental considerations for the development of the Master Site Plan.
- Engage with the Technical Advisory Coalition (TAC) to provide information from the Board.
- Determine when and how the TAC's recommendations will be presented to the Board.

### **People & Culture Committee**

**Members:** Kathlyn Mead (Chair) and Donna DeBerry

**Staff Designee:** Becky Bartling, CEO

#### **Committee Charges:**

- Building on 22nd DAA's purpose, mission, vision, and values, work with the Board and the CEO to recommend performance goals for the organization and the CEO.
- Discuss and review the CEO Performance Review process.
- Develop and recommend CEO Performance Review policies for Board consideration.
- Evaluate the effectiveness of the relationship with the CEO.
- Develop recommended orientation programs for newly appointed Board Members.
- Identify and recommend ongoing development programs and opportunities for Board Members.
- Make recommendations to the Board regarding matters pertaining to District's hiring processes and workplace culture.

### **Regulatory & Governmental Affairs Committee**

**Members:** Ted Miyahara (Chair) and Elsa Morales-Roth

**Staff Designee:** Becky Bartling, CEO

#### **Committee Charges:**

- Serve as a sounding board for joint planning considerations with outside entities, such as city governments, regional planning bodies, state authorities, and others.

- Participate in discussions regarding the LOSSAN Rail Realignment project and the potential for affordable housing on-site, as needed.
- Meet with key regulatory and governmental officials in relevant jurisdictions, as needed.
- Provide reports and recommendations to the Board regarding governmental affairs efforts.
- Build awareness for the District's role in the community and among public officials.

## **Ad Hoc Committees**

### **Legal Committee**

**Members:** Frederick Schenk (Chair) and Lisa Barkett

**Staff Designee:** Becky Bartling, CEO

#### **Committee Charges:**

- Confer with the Attorney General's office on legal matters pertaining to District.
- Recommend outside counsel to represent District in legal matters where the Office of the California Attorney General authorizes District use of outside counsel.
- Recommend legal steps to the Board in a closed executive session.

### **Nominating Committee**

**Members:** Lisa Barkett (Chair) and Donna DeBerry

**Staff Designee:** Becky Bartling, CEO

#### **Committee Charges:**

- Identify and recommend candidates for Board leadership positions and present to the Board for consideration.
- Identify potential candidates for the Governor's consideration for any vacant spots on the Board.

# ITEM 7 – Matters of Information

**May 12, 2026**

## Expense Contracts Executed per CEO's Delegated Authority

Standard Agreements up to \$50,000				
<b>Contract #:</b> 26-008	<b>Contractor:</b> Duthie Power Services	<b>Acquisition Method:</b> Sole Source – Public Exigency	<b>Term:</b> 5/1/2026 - 8/1/2026	<b>Not to Exceed:</b> \$49,672.70
	<b>Purpose:</b> To provide repairs and maintenance for the generator at The Sound.			
<b>Contract #:</b> 26-029	<b>Contractor:</b> Tiffinie Macias	<b>Acquisition Method:</b> Informal Procurement – Fair & Reasonable	<b>Term:</b> 06/06/2026 - 07/06/2026	<b>Not to Exceed:</b> \$10,000.00
	<b>Purpose:</b> To provide concession auditing services during SDCF			
<b>Contract #:</b> 26-033	<b>Contractor:</b> Tanya Keyes	<b>Acquisition Method:</b> Fair & Reasonable	<b>Term:</b> 6/1/2026 - 7/10/2026	<b>Not to Exceed:</b> \$0.00
	<b>Purpose:</b> To provide laundry room services for the Red Lot Laundry Room and Backstrech Laundry Room during the 2026 SDCF.			
<b>Contract #:</b> 26-035	<b>Contractor:</b> Eagle Paving LLC	<b>Acquisition Method:</b> Informal Procurement Process	<b>Term:</b> 5/4/2026 - 7/31/2026	<b>Not to Exceed:</b> \$24,997.00
	<b>Purpose:</b> To provide asphalt repairs to prevent trip hazards before the SDCF.			
<b>Contract #:</b> 26-036	<b>Contractor:</b> Terra Bella Nursery	<b>Acquisition Method:</b> Informal Procurement Process	<b>Term:</b> 6/3/2026 - 7/7/2026	<b>Not to Exceed:</b> \$37,321.91
	<b>Purpose:</b> To provide Plant Rental services during the SDCF.			

San Diego County Fair Agreements – Agriculture & Arts Programs				
Contract #	Contractor	Summary / Purpose	Term	Amount
26-1214	Margaret Alice Tyler	Wool Display & Presentation	6/9/2026 - 7/6/2026	\$800.00
26-1216	University of California Agriculture & Natural Resources – San Diego County	Master Gardeners & Master Food Preservers	6/10/2026 - 7/5/2026	\$0.00
26-1217	Sean C. Johnson dba Brute Force Games	Role Play Card Games	4/23/2026 - 7/7/2026	\$3,000.00
26-1218	San Diego Beekeeping Society	Hive Display & Beekeeping Merchandise Sales	6/7/2026 - 7/8/2026	\$3,000.00 Up to \$1,000.00 <span style="color: green;">revenue</span>

26-1220	San Diego Fine Woodworkers Association	Design In Wood Show Production	4/24/2026 - 7/10/2026	\$0.00
26-1222	SCAN Health Plan	Community Corner – Senior Services	6/10/2026 - 7/5/2026	\$275.00 revenue
26-1223	County of San Diego Registrar of Voters	Community Corner – Voter Education	6/10/2026 - 7/5/2026	\$275.00 revenue
26-1225	Narcotics Anonymous	Community Corner – Narcotics Recovery Education	6/10/2026 - 7/5/2026	\$275.00 revenue
26-1228	San Diego County Sheriff's Office Crime Prevention Unit	Community Corner – Community Outreach & Education	6/10/2026 - 6/28/2026	\$185.00 revenue
26-1230	League of Women Voters San Diego	Community Corner – Voter Education	6/10/2026 - 7/5/2026	\$120.00 revenue
26-1231	Toward Maximum Independence	Community Corner – Organization Resource Awareness	6/12/2026 - 6/13/2026	\$1,000.00 revenue
<del>26-1232</del>	<del>California Community Colleges Chancellor's Office</del>	Canceled	Canceled	Canceled
26-1233	Gigi's Playhouse San Diego	Community Corner – Organization Awareness	6/12/2026 - 6/19/2026	\$60.00 revenue
26-1234	Green Acres Nursery	Plant Display, Sales, & Presentations	6/9/2026 - 7/10/2026	\$1,000.00 revenue
26-1235	Kodama Forest	Live Plant Sales & Presentations	6/9/2026 - 7/10/2026	\$1,000.00 revenue
26-1236	Desert RV Service & Towing	Recreational Vehicle Rental	6/4/2026 - 7/9/2026	\$5,000.00
26-1237	Mecca Temple #34 Daughters of the Nile	Volunteer Labor Services	5/8/2026 - 7/7/2026	\$3,095.00
26-1238	Lakeside Amateur Radio Club	Community Corner – Ham Radio Demonstrations	6/19/2026 - 6/21/2026	\$90.00 revenue
26-1239	California Secretary of State	Community Corner – Public Education	6/12/2026 - 6/13/2026	\$60.00 revenue
26-1240	Volunteers of America, Southwest California, Incorporation	Community Corner – Program Education	6/19/2026 - 6/20/2026	\$60.00 revenue
26-1241	Doberman Pinscher Club of Southern California	Community Corner – Doberman Pinscher Education	6/28/2026	\$30.00 revenue
26-1242	New LVL	Community Corner – Organization Resource Awareness	6/13/2026	\$30.00 revenue
26-1243	Nido Aguila SD	Community Corner – Sports Education	6/26/2026	\$30.00 revenue
26-1244	I Love A Clean San Diego	Community Corner – Recycling & Watershed Education	6/24/2026 - 6/28/2026	\$125.00 revenue
26-1245	Girl Scouts San Diego	Community Corner – Program Education	6/11/2026 - 7/1/2026	\$90.00 revenue

**San Diego County Fair – Grandstand Entertainment Agreements**

<b>Contract #</b>	<b>Entertainer / Agency</b>	<b>Genre</b>	<b>Performance Date</b>	<b>Amount</b>
26-1022	717 Touring, LLC f/s/o Warren Zeiders	Country	7/3/2026	\$200,000.00
26-1034	Demi Lovato	Pop	6/24/2026	\$475,000.00

**San Diego County Fair – Paddock Entertainment Agreements**

<b>Contract #</b>	<b>Entertainer / Agency</b>	<b>Genre</b>	<b>Performance Date</b>	<b>Amount</b>
26-1036	Habstrakt Touring, LLC f/s/o Habstrakt	EDM	7/4/2026	\$7,500.00
26-1037	Saka	EDM	7/4/2026	\$3,750.00
26-1038	Fly	EDM	7/4/2026	\$3,750.00

**San Diego County Fair – Grounds Entertainment Agreements**

<b>Contract #</b>	<b>Entertainer / Agency</b>	<b>Amount</b>
26-1051	Abel Jacome	\$18,000.00
26-1052	Social Artistry LLC	\$7,500.00
26-1053	Social Artistry LLC	\$7,500.00
26-1054	M.A.N.D.A.T.E. Records Inc	\$9,500.00
26-1055	OutAt Inc	\$15,000.00
26-1056	DOGZ Events, LLC	\$12,000.00
26-1057	Full Contact Racing, LLC	\$121,168.00
26-1058	BOOM! Percussion Entertainment LLC	\$46,438.00
26-1059	Big Fish Little Fish SoCal	\$5,000.00
26-1060	Animal Cracker Conspiracy, Inc	\$32,000.00
26-1061	The Wilder Show	\$18,000.00
26-1062	FIREnICE Entertainment	\$24,500.00
26-1063	Mango and Dango The Flying Umbrella Ship	\$30,000.00
26-1064	The Little Mermen LLC	\$12,500.00
26-1065	Jeff L Martin	\$12,000.00
26-1066	Swiftly Swine	\$34,000.00
26-1067	Isaac Louie f/s/o Louie Foxx LLC	\$12,000.00
26-1068	Drew Miller	\$37,000.00
26-1069	San Diego Bluegrass Society	\$2,500.00
26-1070	Great American Entertainment Co.	\$54,000.00
26-1071	Its Justincredible LLC	\$84,000.00

**San Diego County Fair – Grounds Entertainment Agreements (continued)**

<b>Contract #</b>	<b>Entertainer / Agency</b>	<b>Amount</b>
26-1072	Circus Luminescence LLC	\$24,000.00
26-1074	Oasis Camel Dairy LLC	\$70,000.00
26-1075	Wrestle Warehouse	\$18,000.00
26-1076	So Cal Corgi Nation	\$5,000.00
26-1077	Charity Fair Horse Show	\$-
26-1078	Morgan Leigh Manning	\$1,500.00
26-1079	Burn Institute	\$5,000.00
26-1080	San Diego Archers	\$-
26-1081	Farit Sanchez	\$2,600.00
26-1082	Del Sur Kennel Club, Inc	\$-
26-1083	San Diego Coastal Agility	\$-
26-1084	Jennifer Hodge DBA Irresponsibly Drawn, LLC	\$30,000.00
26-1085	Jason Beckwith f/s/o KISSED Alive - A Tribute to KISS	\$2,000.00
26-1086	CB Music Productions, LLC f/s/o Dream Like Taylor	\$7,500.00
26-1087	David Spitzfaden	\$300.00
26-1088	Dellinger Entertainment	\$4,000.00
26-1089	Robb Huff	\$700.00
26-1090	San Diego African American Museum of Fine Art	\$10,000.00
26-1091	Jimmy Becker	\$300.00
26-1092	Michael Pinning	\$400.00
26-1093	David Maldonado	\$1,000.00
26-1094	Trevor Plume f/s/o The Guest Room	\$500.00
26-1095	Country Dancing Em	\$2,500.00
26-1096	Jessica Martin	\$600.00
26-1097	Elena Fabri	\$2,300.00
26-1098	Fireworks & Stage FX America, LLC dba Fireworks America	\$42,000.00
26-1099	West Star Entertainment Group f/s/o Lookin' For Trouble	\$600.00
26-1100	Andrew Frangos	\$500.00
26-1101	Alexander Charles f/s/o 542 Brass	\$1,500.00
26-1102	Larry Young	\$150.00
26-1103	Tom Griesgraber	\$3,200.00
26-1104	San Diego's Balboa Park Puppet Guild	\$400.00
26-1105	Angi Hart f/s/o Hot Lava Tribute to the B-52s	\$1,500.00
26-1106	Marissa McRoberts f/s/o Marissa McRoberts Band	\$400.00
26-1107	George Slayter f/s/o The Sandcasters	\$400.00
26-1108	Cameron Gelvezon f/s/o Falling Sun Band	\$100.00

<b>San Diego County Fair – Grounds Entertainment Agreements (continued)</b>		
<b>Contract #</b>	<b>Entertainer / Agency</b>	<b>Amount</b>
26-1109	John Compton	\$300.00
26-1110	Sara Krause-Whyte	\$-
26-1111	Billy Moon LLC	\$1,500.00
26-1112	Mark Lopez f/s/o Santana Soul	\$700.00
26-1113	Vic Moraga	\$100.00
26-1114	William Jones f/s/o Salinas Road	\$200.00
26-1115	John Academia f/s/o John Academia and the Jazz Cats	\$250.00
26-1116	Mike Staples f/s/o FM Conspiracy	\$150.00
26-1117	Beau LePaige	\$500.00
26-1118	Acoustic Spot Talent f/s/o Eric Bumb	\$13,100.00
26-1119	Diego Rodriguez f/s/o Sweet Myths	\$400.00

<b>San Diego County Fair – Judging Agreements</b>				
<b>Contract #</b>	<b>Judge</b>	<b>Purpose</b>	<b>Judging Date(s)</b>	<b>Amount</b>
26-425	Dwight Navis	Beer & Wine	4/8/2026 - 4/9/2026	\$0.00
26-426	Aaron Neville	Farm 2 U – Eggs	6/30/2026	\$0.00
26-427	Beth Van Boxtel	Floral	6/10/2026 - 7/5/2026	NTE \$750.00
26-428	Betty Corvey	Floral	6/10/2026 - 7/5/2026	NTE \$750.00
26-429	Deborah Magnuson	Floral	6/10/2026 - 7/5/2026	NTE \$750.00
26-430	Diane Ruiz Duncanson	Floral	6/10/2026 - 7/5/2026	NTE \$750.00
26-431	Emily Troxell	Floral	6/10/2026 - 7/5/2026	NTE \$750.00
26-432	Jim Price	Floral	6/10/2026 - 7/5/2026	NTE \$750.00
26-433	Joan Sieber	Floral	6/10/2026 - 7/5/2026	NTE \$750.00
26-434	Kathleen Hider	Floral	6/10/2026 - 7/5/2026	NTE \$750.00
26-435	Linda Clark	Floral	6/10/2026 - 7/5/2026	NTE \$750.00
26-436	Margaret Ann McCay	Floral	6/10/2026 - 7/5/2026	NTE \$750.00
26-437	Marsha Bode	Floral	6/10/2026 - 7/5/2026	NTE \$750.00
26-438	Max Turner	Floral	6/10/2026 - 7/5/2026	NTE \$750.00
26-439	Monica Lewis	Floral	6/10/2026 - 7/5/2026	NTE \$750.00
26-440	Nancy Curtis	Floral	6/10/2026 - 7/5/2026	NTE \$750.00
26-441	Natalie Stout	Floral	6/10/2026 - 7/5/2026	NTE \$750.00
26-442	Penny Smiley	Floral	6/10/2026 - 7/5/2026	NTE \$750.00
26-443	Steven Nakamura	Floral	6/10/2026 - 7/5/2026	NTE \$750.00

**San Diego County Fair – Judging Agreements (continued)**

<b>Contract #</b>	<b>Judge</b>	<b>Purpose</b>	<b>Judging Date(s)</b>	<b>Amount</b>
26-444	Virginia West	Floral	6/10/2026 - 7/5/2026	NTE \$750.00
26-445	Kimberly Alexander	Garden Show	6/5/2026	\$0.00
26-446	Megan Allison	Garden Show	6/5/2026	\$0.00
26-447	Joel Anada	Canceled	Canceled	Canceled
26-448	Julie Barlow	Garden Show	6/5/2026	\$0.00
26-449	John Beaudry	Garden Show	6/5/2026	\$0.00
26-450	Diana Bergman	Garden Show	6/5/2026	\$0.00
26-451	Kathryn Blakenship	Garden Show	6/5/2026	\$0.00
26-452	Mike Bostwick	Garden Show	6/5/2026	\$0.00
26-453	Patrick Caughey	Garden Show	6/5/2026	\$0.00
26-454	Fred Ceballos	Garden Show	6/5/2026	\$0.00
26-455	John Clements	Garden Show	6/5/2026	\$0.00
26-456	Marilyn Cornell	Garden Show	6/5/2026	\$0.00
26-457	Betty Corvey	Garden Show	6/5/2026	\$0.00
26-458	Andrea Doonan	Garden Show	6/5/2026	\$0.00
26-459	Claire Ehrlinger	Garden Show	6/5/2026	\$0.00
26-460	Anne Emilie-Gold	Garden Show	6/5/2026	\$0.00
26-461	Birdie Fountain	Garden Show	6/5/2026	\$0.00
26-462	Koby Hall	Garden Show	6/5/2026	\$0.00
26-463	Jackie Higgins	Garden Show	6/5/2026	\$0.00
26-464	Kevin Jeffery	Garden Show	6/5/2026	\$0.00
26-465	Linda Jones	Garden Show	6/5/2026	\$0.00
26-466	Kathryn Kanaan	Garden Show	6/5/2026	\$0.00
26-467	Dave Kennedy	Garden Show	6/5/2026	\$0.00
26-468	Carolyn Kinnon	Garden Show	6/5/2026	\$0.00
26-469	Janet Kister	Garden Show	6/5/2026	\$0.00
26-470	Claudia Kuepper	Garden Show	6/5/2026	\$0.00
26-471	Michelle Landis	Garden Show	6/5/2026	\$0.00
26-472	Glee Logsdon	Garden Show	6/5/2026	\$0.00
26-473	Marian Marum	Garden Show	6/5/2026	\$0.00
26-474	Holly McMullen	Garden Show	6/5/2026	\$0.00
26-475	Abby Moldenhauer	Garden Show	6/5/2026	\$0.00
26-476	John Noble	Garden Show	6/5/2026	\$0.00
26-477	Minerva Ramirez	Garden Show	6/5/2026	\$0.00

**San Diego County Fair – Judging Agreements (continued)**

<b>Contract #</b>	<b>Judge</b>	<b>Purpose</b>	<b>Judging Date(s)</b>	<b>Amount</b>
26-478	Diane Rexin	Garden Show	6/5/2026	\$0.00
26-479	Alva Rivera	Garden Show	6/5/2026	\$0.00
26-480	Julia Roberts	Garden Show	6/5/2026	\$0.00
26-481	Carrie Seeman	Garden Show	6/5/2026	\$0.00
26-482	Jackie Seidman	Garden Show	6/5/2026	\$0.00
<del>26-483</del>	<del>Min Shan</del>	Canceled	Canceled	Canceled
26-484	Jeanine Sharkey	Garden Show	6/5/2026	\$0.00
26-485	Carol Silva	Garden Show	6/5/2026	\$0.00
26-486	Liz Silva	Garden Show	6/5/2026	\$0.00
26-487	Mariah Smith	Garden Show	6/5/2026	\$0.00
<del>26-488</del>	<del>Susi Torre Buene</del>	Canceled	Canceled	Canceled
26-489	Lucy Warren	Garden Show	6/5/2026	\$0.00
26-490	Andrew Wilson	Garden Show	6/5/2026	\$0.00
26-491	Paul Palacios	Garden Show	6/5/2026	\$0.00
26-492	Suzanne Johnson	Garden Show	6/5/2026	\$0.00
26-493	Dawn Standke	Garden Show	6/5/2026	\$0.00
26-494	Kenny Andersen	Garden Show	6/5/2026	\$0.00
26-DW001	Steffanie Dotson	Design In Wood	5/22/2026 - 5/23/2026	\$200.00
26-DW002	Kevin Deal	Design In Wood	5/22/2026 - 5/23/2026	\$200.00
26-DW003	Stephen Caudana	Design In Wood	5/22/2026 - 5/23/2026	\$200.00
26-DW004	Del Cover	Design In Wood	5/22/2026 - 5/23/2026	\$200.00
26-DW005	Russ Filbeck	Design In Wood	5/22/2026 - 5/23/2026	\$200.00
26-DW006	Mark Stook	Design In Wood	5/22/2026 - 5/23/2026	\$200.00
26-DW007	Roger Solheid	Design In Wood	5/22/2026 - 5/23/2026	\$200.00
26-DW008	Kevin Sheehan	Design In Wood	5/22/2026 - 5/23/2026	\$200.00
26-DW009	Patrick Quinn	Design In Wood	5/22/2026 - 5/23/2026	\$200.00
26-DW010	Jim Simpson	Design In Wood	5/22/2026 - 5/23/2026	\$200.00
26-DW011	Robert Jacobson	Design In Wood	5/22/2026 - 5/23/2026	\$200.00
26-DW012	Larry Szafranic	Design In Wood	5/22/2026 - 5/23/2026	\$200.00
26-DW013	Don Owen	Design In Wood	5/22/2026 - 5/23/2026	\$200.00
26-DW014	David John	Design In Wood	5/22/2026 - 5/23/2026	\$200.00
26-DW015	Mick Yarbrough	Design In Wood	5/22/2026 - 5/23/2026	\$200.00
26-DW016	Ray Calloway	Design In Wood	5/22/2026	\$200.00
26-DW017	Allan Lewis	Design In Wood	5/22/2026 - 5/23/2026	\$200.00

**San Diego County Fair – Judging Agreements (continued)**

<b>Contract #</b>	<b>Judge</b>	<b>Purpose</b>	<b>Judging Date(s)</b>	<b>Amount</b>
26-FA001	Alla Bartoshchuk	Fine Art	5/1/2026 - 5/16/2026	\$300.00
26-FA002	Annika Nelson	Fine Art	5/1/2026 - 5/16/2026	\$300.00
26-FA003	Duke Windsor	Fine Art	5/1/2026 - 5/16/2026	\$300.00
26-FA004	Elizabeth McGhee	Fine Art	5/1/2026 - 5/16/2026	\$300.00
26-FA005	Heidi Brar	Fine Art	5/1/2026 - 5/16/2026	\$300.00
26-FA006	Jason Gould	Fine Art	4/27/2026 - 6/14/2026	\$400.00
26-FA007	Jim Ellsberry	Fine Art	5/1/2026 - 5/16/2026	\$300.00
26-FA008	Linda Doll	Fine Art	5/1/2026 - 5/16/2026	\$300.00
26-FA009	Manuelita Brown	Fine Art	5/1/2026 - 5/16/2026	\$300.00
26-FA010	Michelle Montjoy	Fine Art	5/1/2026 - 5/16/2026	\$300.00
26-FA011	Patric Stillman	Fine Art	5/1/2026 - 5/16/2026	\$300.00
26-FA012	Ryan Bulis	Fine Art	5/1/2026 - 5/16/2026	\$300.00
26-FA013	Steve Dilley	Fine Art	5/1/2026 - 5/16/2026	\$300.00
26-FA014	Tiffany Beres	Fine Art	5/1/2026 - 5/16/2026	\$300.00
26-GM001	Irv Brown	Gems, Minerals & Jewelry	5/21/2026 - 6/3/2026	\$0.00
26-GM002	Jim Parrish	Gems, Minerals & Jewelry	5/21/2026 - 6/3/2026	\$0.00
26-GM003	Lisbet Thoresen	Gems, Minerals & Jewelry	5/21/2026 - 6/3/2026	\$0.00
26-GM004	Mark Kaufman	Gems, Minerals & Jewelry	5/21/2026 - 6/3/2026	\$0.00
26-GM005	Mike Harlow	Gems, Minerals & Jewelry	5/21/2026 - 6/3/2026	\$0.00
26-GM006	Ray Pearce	Gems, Minerals & Jewelry	5/21/2026 - 6/3/2026	\$0.00
26-GM007	J.C. Dumas Goldworks Gallery	Gems, Minerals & Jewelry	5/21/2026 - 6/3/2026	\$0.00
26-GM008	Cori Wilson Goldworks Gallery	Gems, Minerals & Jewelry	5/21/2026 - 6/3/2026	\$0.00
26-HA001	Amy Malone	Home Arts & Hobbies	5/30/2026 - 7/1/2026	\$0.00
26-HA002	Anne MacFarland	Home Arts & Hobbies	5/18/2026 - 5/19/2026	\$0.00
26-HA003	Carol Fuller	Home Arts & Hobbies	5/18/2026 - 5/19/2026	\$0.00
26-HA004	Carolyn Buckner	Home Arts & Hobbies	5/30/2026 - 7/1/2026	\$0.00
26-HA005	Cathy Wick	Home Arts & Hobbies	5/18/2026 - 5/19/2026	\$0.00
26-HA006	Cynthia BisSevon	Home Arts & Hobbies	5/18/2026 - 5/19/2026	\$0.00
26-HA007	Elizabeth Reiser	Home Arts & Hobbies	5/18/2026 - 5/19/2026	\$0.00
26-HA008	Erik Johannesen	Home Arts & Hobbies	5/18/2026 - 5/19/2026	\$0.00

### San Diego County Fair – Judging Agreements (continued)

<b>Contract #</b>	<b>Judge</b>	<b>Purpose</b>	<b>Judging Date(s)</b>	<b>Amount</b>
26-HA009	Eva Peterson	Home Arts & Hobbies	5/18/2026 - 5/19/2026	\$0.00
26-HA010	Haydee Juarez	Home Arts & Hobbies	5/18/2026 - 5/19/2026	\$0.00
26-HA011	Jan Lagrone	Home Arts & Hobbies	5/18/2026 - 5/19/2026	\$0.00
26-HA012	Janet Lopez	Home Arts & Hobbies	5/30/2026 - 7/1/2026	\$0.00
26-HA013	Joyce Mate	Home Arts & Hobbies	5/18/2026 - 5/19/2026	\$0.00
26-HA014	Julie Brubaker	Home Arts & Hobbies	5/18/2026 - 7/1/2026	\$0.00
26-HA015	Karen Froehner	Home Arts & Hobbies	5/18/2026 - 5/19/2026	\$0.00
26-HA016	Karen Stanford	Home Arts & Hobbies	5/18/2026 - 5/19/2026	\$0.00
26-HA017	Kathy Proctor	Home Arts & Hobbies	5/18/2026 - 5/19/2026	\$0.00
26-HA018	Kimberley Graf	Home Arts & Hobbies	5/18/2026 - 5/19/2026	\$0.00
26-HA019	Leslie Wilton	Home Arts & Hobbies	5/18/2026 - 5/19/2026	\$0.00
26-HA020	Linda Knott	Home Arts & Hobbies	5/18/2026 - 5/19/2026	\$0.00
26-HA021	Logan Kendall	Home Arts & Hobbies	5/30/2026 - 7/1/2026	\$0.00
26-HA022	Logan Mitchell	Home Arts & Hobbies	5/30/2026 - 7/1/2026	\$0.00
26-HA023	Mary Culver	Home Arts & Hobbies	5/18/2026 - 5/19/2026	\$0.00
26-HA024	Mercy Baron	Home Arts & Hobbies	5/30/2026 - 7/1/2026	\$0.00
26-HA025	Rebecca Kennedy	Home Arts & Hobbies	5/11/2026 - 7/1/2026	\$0.00
26-HA026	Renate Kamm	Home Arts & Hobbies	5/18/2026 - 5/19/2026	\$0.00
26-HA027	Rosi Pagarigan	Home Arts & Hobbies	5/18/2026 - 5/19/2026	\$0.00
26-HA028	Sandi Miller	Home Arts & Hobbies	5/11/2026	\$0.00
26-HA029	Sara Heckman	Home Arts & Hobbies	5/18/2026 - 5/19/2026	\$0.00
26-HA030	Sheryl Harding	Home Arts & Hobbies	5/30/2026 - 7/1/2026	\$0.00
26-HA031	Susan Trump	Home Arts & Hobbies	5/18/2026 - 5/19/2026	\$0.00
26-HA032	Susan Yamate	Home Arts & Hobbies	5/18/2026 - 7/1/2026	\$0.00
26-HA033	Therese Thomas	Home Arts & Hobbies	5/18/2026 - 7/1/2026	\$0.00
26-HA034	Viola Sullivan	Home Arts & Hobbies	5/18/2026 - 5/19/2026	\$0.00
26-PH001	Aaron Serafino	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH002	Alexander Kunz	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH003	Anthony Washington	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH004	Barbara Fletcher	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH005	Bob Hill	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH006	Craig Carlson	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH007	Cynthia Sinclair	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH008	David Veit	Photography	4/12/2026 - 5/17/2026	\$0.00

### San Diego County Fair – Judging Agreements (continued)

<b>Contract #</b>	<b>Judge</b>	<b>Purpose</b>	<b>Judging Date(s)</b>	<b>Amount</b>
26-PH009	Don Barletti	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH010	Donna Cosentino	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH011	Greg Kalajian	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH012	Greg Klamt	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH013	Hal Wells	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH014	Jacqueline Ramirez	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH015	Jennifer Wolf	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH016	Jim Doyle	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH017	Jodie Hulden	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH018	John Watts	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH019	Judith Preston	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH020	Julian Jolliffe	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH021	Kurt Lightfoot	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH022	Lee Kohse	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH023	Melinda Holden	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH024	Michael Spengler	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH025	Mickey Strand	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH026	Monica Royal	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH027	Oliver Asis	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH028	Osia Ora-Strasner	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH029	Ron Garrison	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH030	Ron Ham	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH031	Roy Ang	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH032	Sam Chen	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH033	Stephen Bay	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH034	Stephen Burns	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH035	Susan Hill	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH036	Theresa Jackson	Photography	4/12/2026 - 5/17/2026	\$0.00
26-PH037	Will Gibson	Photography	4/12/2026 - 5/17/2026	\$0.00
26-SS001	James Spittal	Student Showcase	5/19/2026 - 5/30/2026	\$0.00
26-SS002	John Perez	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS003	Elena Chirkova	Student Showcase	5/30/2026	\$0.00
26-SS004	Dave Ferrin	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS005	Deborah Ferrin	Student Showcase	5/19/2026 - 5/21/2026	\$0.00

### San Diego County Fair – Judging Agreements (continued)

<b>Contract #</b>	<b>Judge</b>	<b>Purpose</b>	<b>Judging Date(s)</b>	<b>Amount</b>
26-SS006	Deborah Weiss-Calamar	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS007	Gabrielle Beebee	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS008	Jill Candelaria	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS009	Joyce Mate	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS010	Keri McNamara	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS011	Kristin Morales	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS012	Lynn Buettner	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS013	Merle Lambeth	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS014	Nicole Weiss-Calamar	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS015	Olga Tenyakova	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS016	Phyllis Swanson	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS017	Pierre Bounaud	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS018	Tom Candelaria	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS019	Toni Green	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS020	Wenthy Joan Wood	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS021	Andy Redding	Student Showcase	5/30/2026	\$0.00
26-SS022	Camille Worthington	Student Showcase	5/30/2026	\$0.00
26-SS023	James Spittal	Student Showcase	5/30/2026	\$0.00
26-SS024	Jeanine Naviaux	Student Showcase	5/30/2026	\$0.00
26-SS025	Kathy Worley	Student Showcase	5/30/2026	\$0.00
26-SS026	Liberty Adair	Student Showcase	5/30/2026	\$0.00
26-SS027	Mark Owen	Student Showcase	5/30/2026	\$0.00
26-SS028	Michael Coy	Student Showcase	5/30/2026	\$0.00
26-SS029	Randy Zubieta	Student Showcase	5/30/2026	\$0.00
26-SS030	Roger Taylor	Student Showcase	5/30/2026	\$0.00
26-SS031	Todd Myers	Student Showcase	5/30/2026	\$0.00
26-SS032	Michael Chodorow	Student Showcase	5/30/2026	\$0.00
26-SS033	Beau Kimbrel	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS034	Cyndi Hawkes	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS035	Marjory Adcock	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS036	Patty Tait	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS037	Wendy Smith	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS038	Jennifer Moreno	Student Showcase	5/30/2026	\$0.00
26-SS039	Ashi Fachler	Student Showcase	5/19/2026 - 5/21/2026	\$0.00

**San Diego County Fair – Judging Agreements (continued)**

<b>Contract #</b>	<b>Judge</b>	<b>Purpose</b>	<b>Judging Date(s)</b>	<b>Amount</b>
26-SS040	Cristina Krause	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS041	Deborah Weiss-Calamar	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS042	Gaby Beebee	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS043	Jeanine Spraul	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS044	Nicole Weiss-Calamar	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS045	Paul Shilling	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS046	Steve Schlesinger	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS047	Lucia Adama Chea	Student Showcase	5/30/2026	\$0.00
26-SS048	Gabriella Beebee	Student Showcase	5/19/2026 - 5/21/2026	\$0.00
26-SS049	Will Olmstead	Student Showcase	5/19/2026 - 5/21/2026	\$0.00

**Revenue Contracts Executed per Delegated Authority**

<b>Event Agreements</b>				
<b>Contract #</b>	<b>Licensee</b>	<b>Event Name</b>	<b>Term</b>	<b>Rental Fee</b>
26-1616	CBF Productions	Concert	9/22/2026 - 9/25/2026	\$0.00
26-1617	Pinery Christmas Trees	Wholesale Tree Distribution	11/12/2026 - 12/13/2026	\$17,340.00
26-1646	Mad Hatter Experience	Drone Show	10/15/2026 - 10/18/2026	\$17,460.00
26-1677	Legends Global	Show Imaging Banquet	9/12/2026 - 9/20/2026	\$3,150.00
26-1678	Legends Global	9/11 Day Fundraiser	9/10/2026 - 9/11/2026	\$4,490.00
26-1679	Legends Global	La Jolla Institute of Immunology Private Event	10/23/2026	\$8,437.00
26-1680	Legends Global	Del Norte High School Dance	10/10/2026	\$8,437.00

**STANDARD AGREEMENT**

STD 213 (Rev. 04/2020)

AGREEMENT NUMBER

26-008

GL ACCOUNT NUMBER (If Applicable)

GL#: 600100-10

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

22nd District Agricultural Association (District) / Del Mar Fairgrounds (Fairgrounds)

CONTRACTOR NAME

Duthie Power Service Corporation

2. The term of this Agreement is:

START DATE

May 1, 2026

THROUGH END DATE

August 1, 2026

3. The maximum amount of this Agreement is:

\$49,672.70

Forty Nine Thousand Six Hundred Seventy Two Dollars and Seventy Cents

4. The parties agree to comply with the terms and conditions of the following exhibits, which are by this reference made a part of the Agreement.

Exhibits	Title	Pages
Exhibit A	Scope of Work	4
Exhibit B	Budget Detail and Payment Provisions	3
Exhibit C	General Terms and Conditions	5
Exhibit D	Special Terms & Conditions	5
Exhibit D, Attachment I	Insurance Requirements	4
Exhibit E	Preventing Storm Water Pollution	1
Exhibit F	22nd DAA Resource Conservation Policy	1
Exhibit G	Public Works Terms and Conditions 4-2026	3

*IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.***CONTRACTOR**

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)

Duthie Power Services

CONTRACTOR BUSINESS ADDRESS

2335 E. Cherry Industrial Circle

CITY

Long Beach

STATE

CA

ZIP

90805

PRINTED NAME OF PERSON SIGNING

TITLE

CONTRACTOR AUTHORIZED SIGNATURE

DATE SIGNED

EXHIBIT A  
SCOPE OF WORK

**A. SERVICES OVERVIEW**

1. Duthie Power Services, hereinafter referred to as Contractor, shall provide to the 22nd District Agricultural Association, herein after referred to as District, the goods and services described herein. All terms, conditions, and pricing set forth in this contract are *fixed and non-negotiable*.
2. At the direction of District Management, Contractor shall furnish all labor, materials, equipment, and services necessary to provide generator maintenance service, including the supply, delivery, and installation at the Sound building.
3. The services shall be performed at Del Mar Fairgrounds, located at 2260 Jimmy Durante Boulevard, Del Mar, CA 92014.
4. Where the terms of this Agreement are more specific, or are inconsistent or in conflict with the provisions, terms and conditions set forth in the Contractor's proposal or Contractor's documents, both parties agree that the terms set forth in District's documents shall supersede and take precedence over Contractor's proposal or Contractor's documents.

The Project Representatives during the term of this Agreement will be:

22 <sup>nd</sup> District Agricultural Association	Duthie Power Services
Name: Brad Mason, Facilities Director	Name: Tom Glassen
Address: 2260 Jimmy Durante Boulevard Del Mar, CA 92014	Address: 625 Superior St #A, Escondido, CA 92029
Phone: 858-755-1161 Ext 4285	Phone: 619-984-0766
e-mail: bmason@sdfair.com	e-mail: tglassen@duthiepower.com

The parties may change their Project Representative upon providing ten (10) business days written notice to the other party. Said changes shall not require an Amendment to this Agreement.

**B. GENERAL REQUIREMENTS**

1. Contractor shall perform comprehensive service, repair, and testing of the emergency generator by Detroit Diesel and associated automatic transfer switch (ATS) equipment to ensure safe and reliable operation.
2. Contractor shall ensure that all personnel assigned to perform generator maintenance or work on electrical systems hold all required licenses, certifications, and qualifications necessary to perform such work in compliance with federal, state, and local regulations. Copies of applicable licenses or certifications shall be provided to the District upon request. Contractor shall be solely responsible for verifying the credentials of all personnel and ensuring that only qualified individuals perform work under this contract.

**EXHIBIT A**  
**SCOPE OF WORK**

3. Contractor shall perform all work in compliance with all applicable federal, state, and local safety regulations, including those governing the handling and disposal of hazardous materials. Contractor shall be solely responsible for ensuring the safety of all personnel, the public, and District property throughout the duration of the work.

**C. WORK TO BE PERFORMED BY CONTRACTOR:**

1. Site Preparation:
  - De-energize equipment as required to safely perform maintenance and repairs.
2. Engine Cooling System Service
  - Drain and properly dispose of all hazardous engine coolant in accordance with environmental and safety regulations.
  - Remove engine guards and shrouds to access cooling components.
  - Remove and replace engine drive belts, cooling system hoses, and thermostats, including all necessary gaskets, seals, and hose clamps.
  - Reinstall engine guards and shrouds.
  - Refill cooling system with fresh engine coolant and ensure proper system operation.
3. Fuel System Maintenance
  - Perform fuel polishing on the main tank and day tank.
  - Arrange for removal of contaminated fuel using a certified hazmat tanker.
  - Add 500 gallons of fresh diesel fuel.
  - Add biocide and fuel system cleaning agent as required.
4. Load Testing and Operational Verification
  - Conduct a 4-hour load test using a fuel system cleaning agent to verify generator performance under load.
  - Test run the generator to ensure proper operation and readiness for emergency service.
5. Automatic Transfer Switch (ATS) Replacement
  - De-energize the existing ATS.
  - Remove the old ATS contactor and controller assembly.
  - Install the new ATS contactor and controller into the existing enclosure.
  - Program the ATS controller as required.
  - Perform a transfer test to ensure proper operation of the ATS and integration with the generator system
6. Deliverables and Documentation
  - Provide a report detailing all services performed, parts replaced, and tests conducted.
  - Confirm the generator and ATS are fully operational and compliant with applicable safety standards.

**D. WARRANTIES**

EXHIBIT A  
**SCOPE OF WORK**

1. Contractor warrants that all maintenance, repair, and replacement work performed under this agreement, including the replacement of Automatic Transfer Switches (ATS), shall be free from defects in workmanship and materials for a period of one (1) year from the date of completion or replacement, unless a longer warranty period is required by the manufacturer. Contractor further warrants that all parts and materials used shall be new, of good quality, and suitable for the intended purpose.
2. During the warranty period, Contractor shall, at no additional cost to the District, repair or replace any defective parts or correct any defective work promptly upon notification by the District. This warranty is in addition to any applicable manufacturer's warranty and does not limit any other rights or remedies available to the District under law or contract.

**E. PUBLIC WORKS SERVICES**

Any work performed under this Contract that is determined to be a "public work" as defined in California Labor Code sections 1720–1771, including but not limited to construction, alteration, demolition, installation, repair, or maintenance that exceeds applicable statutory thresholds or otherwise triggers public works requirements, shall be subject to all applicable public works laws. These requirements include, but are not limited to, payment of prevailing wages, certified payroll reporting pursuant to Labor Code section 1776, compliance with apprenticeship requirements under Labor Code section 1777.5, DIR registration pursuant to Labor Code section 1725.5, and compliance with hours and overtime requirements under Labor Code sections 1810–1815.

**F. PREVAILING WAGE**

Contractor and all subcontractors under Contractor shall pay all workers on the Scope of Work performed pursuant to this Agreement not less than the general prevailing wage of per diem wages and the general prevailing rate for holiday and overtime work as determined by the Director of the Department of Industrial Relations, State of California, for the type of work performed and the locality in which the work is to be performed within the District, pursuant to sections 1770 et seq. of the California Labor Code. Contractor shall maintain accurate payroll records, submit certified payrolls as required by law, and include these obligations in all subcontracts.

**G. Performance Bond Requirement**

The Contractor shall furnish a Performance Bond in the amount of one hundred percent (100%) of the total contract price as security for the faithful performance of this Agreement. The Performance Bond shall be issued by a surety company authorized to do business in the State of California and acceptable to the District. The bond shall be submitted in a form satisfactory to the District prior to execution of the contract or commencement of work. The Performance Bond shall remain in full force and effect until the Contract, including all warranty obligations, has been fully performed and accepted by the District. No payments shall be made, nor work authorized to proceed, until the required bond has been received and approved.

**EXHIBIT A**  
**SCOPE OF WORK**

**H. CERTIFIED PAYROLL RECORDS**

Contractor and all subcontractors shall maintain accurate payroll records showing the name, address, social security number or employee ID number, work classification, straight time and overtime hours worked each day and week, and actual wages paid to each worker. Certified payroll records shall be submitted electronically to the DIR using the Public Works Certified Payroll Reporting (CPR) system in compliance with Labor Code section 1776. Contractor shall ensure that subcontractors comply with this requirement. Payroll records shall be made available for inspection as required by law.

**I. DIR REGISTRATION**

Pursuant to Labor Code section 1725.5, Contractor and all subcontractors must be registered with the Department of Industrial Relations prior to the commencement of work and for the duration of the Contract.

**J. WITHHOLDING AND REMEDIES**

District may withhold payments, assess penalties, or pursue any other remedies allowed by law for failure to comply with prevailing wage or labor compliance requirements.

**STANDARD AGREEMENT**

STD 213 (Rev. 04/2020)

AGREEMENT NUMBER

26-029

GL ACCOUNT NUMBER (If Applicable)

GL#: 600100-02

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

22nd District Agricultural Association (District) / Del Mar Fairgrounds (Fairgrounds)

CONTRACTOR NAME

Tiffinie Macias

2. The term of this Agreement is:

START DATE

June 6, 2026

THROUGH END DATE

July 6, 2026

3. The maximum amount of this Agreement is:

\$ 10,000.00

Ten Thousand Dollars and Zero Cents.

4. The parties agree to comply with the terms and conditions of the following exhibits, which are by this reference made a part of the Agreement.

Exhibits	Title	Pages
Exhibit A	Scope of Work	4
Exhibit B	Budget Detail and Payment Provisions	1
Exhibit C	General Terms and Conditions	5
Exhibit D	Special Terms & Conditions	5
Exhibit D Attachment I	Insurance Requirements	4
Exhibit E	Preventing Storm Water Pollution	1
Exhibit F	22nd DAA Resource Conservation Policy	1

*IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.***CONTRACTOR**

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)

Tiffinie Macias

CONTRACTOR BUSINESS ADDRESS

301 Morongo Drive

CITY

Imperial

STATE

CA

ZIP

92251

PRINTED NAME OF PERSON SIGNING

Tiffinie Macias

TITLE

Account Manager

CONTRACTOR AUTHORIZED SIGNATURE

DATE SIGNED

**EXHIBIT A  
SCOPE OF WORK**

**1. SERVICES OVERVIEW**

- A. Tiffinie Macias (hereinafter referred to as the Contractor) agrees to provide to the 22<sup>nd</sup> District Agricultural Association ("District") Del Mar Fairgrounds with services as described herein:  
Contractor shall provide auditing and coordination services for cashless concessionaire sales activity during the 2026 Fair at 22<sup>nd</sup> District Agricultural Association.
- B. The services shall be performed on site at the Del Mar Fairgrounds, located at 2260 Jimmy Durante Boulevard, Del Mar, CA 92014.
- C. The services shall be provided during June 6<sup>th</sup> 2026 and July 6<sup>th</sup>, 2026.
- D. Contractor from another District Agricultural Association is considered an independent contractor for the purposes of this Agreement and is not an employee of the District. Contractor is an employee of the 45<sup>th</sup> District Agricultural Association (DAA). Per Public Contract Code §10413 (AB 2396), Contractor may enter into this agreement with the District, and Contractor must secure approval from their supervisor at the 45<sup>th</sup> DAA per their Incompatible Activities Policy.
- E. The Project Representatives during the term of this Agreement will be:

22nd District Agricultural Association	Tiffinie Macias
Name: Michael Sadegh	Name: Tiffinie Macias
Address: 2260 Jimmy Durante Boulevard Del Mar, CA 92014	Address: 301 Morongo Drive Imperial, CA 92251
Phone: 858-792-4201	Phone: 760-498-7153
e-mail: <a href="mailto:msadegh@sdfair.com">msadegh@sdfair.com</a>	e-mail: <a href="mailto:Tiffinie@ivfairgrounds.com">Tiffinie@ivfairgrounds.com</a>

The parties may change their Project Representative upon providing ten (10) business days written notice to the other party. Said changes shall not require an Amendment to this Agreement.

**2. WORK TO BE PERFORMED:**

- A. At the direction and to the satisfaction of District Management, the Contractor shall provide auditing and coordination services for cashless concessionaire sales, including but not limited to the following:
- Overseeing concession audit temporary staff, including assignment of tasks, coordination of daily activities, and ensuring adherence to audit procedures and reporting requirements.

## **EXHIBIT A SCOPE OF WORK**

- Conducting cash register tagging, tracking, and validation, and overseeing temporary staff assigned to register tagging duties prior the start of the San Diego County Fair to ensure all devices are properly registered and operational for cashless transaction.
- Entering daily concessionaire sales data in the Rent Calculator workbook on reports generated from Clover POS and APEX systems.
- Validating daily sales reports, reconciling system-generated data, and monitoring variances, to ensure accuracy and completeness of report revenue.
- Performing cashes transaction audits using POS system data and APEX , including verification of electronic transactions, reconciliation of sales reports, and validation of applied discounts, promotions, and coupons.
- Collecting and analyzing data to identify discrepancies, duplicate entries, deficient internal controls, potential fraud, or non-compliance with established policies and procedures.
- Conducting field audits, on regular basis, to observe point of sale operations, verify compliance with cashless procedures, and reconcile reported data with system records.
- Coordinating with concessionaires to collect mid-fair rent payment, and performing final settlement including collection of final rent payment on or about July 5<sup>th</sup> and/or 6<sup>th</sup>.
- Assisting in problem solving, including researching, investigating, and resolving discrepancies or issues related to sales and revenue reporting.
- Preparing detailed reports summarizing findings, variances, and recommendations for corrective actions.
- Providing trend analysis and data reporting, as requested, to support revenue monitoring and decision-making.
- Reviewing system-generated transaction logs and settlement reports to ensure accuracy, completeness, and proper recording of all cashless sales.
- Identifying and reporting discrepancies, errors, or irregularities in transaction data, including coordination with concessionaires, system providers, and District management to resolve issues.

## **EXHIBIT A SCOPE OF WORK**

- Maintaining and retaining electronic copies of all source documents, system reports, and audit records for verification, audit trail, and review purposes in accordance with applicable record retention requirements.
- Ensuring policies, mechanisms, and guidelines around sales and revenue comply with industry practice and regulatory standards.
- Performing other related duties as assigned or requested in support of auditing and revenue verification activities.

B. Contractor is required to be on site for this service.

C. Travel expenses shall not be included in any of the above, the District will not reimburse for any travel-related costs.

### **3. DELIVERABLES**

A. Daily Sales Reconciliation Reports (electronic): Daily entry and reconciliation of concessionaire sales data in the Rent Calculator workbook, including validation of Clover POS and APEX system reports and identification of variances.

B. Audit Exception and Variance Logs (written): Ongoing documentation of discrepancies, errors, duplicate entries, and other exceptions identified during sales audits, including resolution status and corrective actions taken.

C. Cashless Transaction Audit Documentation (electronic): Records of transaction-level audits, including verification of electronic sales, discounts, coupons, promotions, and settlement reconciliations from POS systems.

D. Cash Register Tagging and Validation Report (electronic): Documentation confirming completion of cash register tagging, tracking, and validation activities prior to the start of the San Diego County Fair, including oversight of assigned temporary staff.

E. Mid-Fair and Final Settlement Reports (electronic): Documentation of concessionaire rent collection activities, including mid-fair payment coordination and final settlement reconciliation (including final rent collection on or about July 5–6).

F. Field Audit Reports (written): Reports summarizing observations from on-site audits, including compliance with cashless procedures, operational findings, and reconciliation results.

G. Temporary Staff Oversight Summary (written): Documentation of supervision and task assignments for concession audit temporary staff, including performance monitoring and completion of assigned duties.

H. Audit Findings Report (written): Detailed written reports summarizing audit results, identified risks (including fraud or control deficiencies), and recommendations for corrective action.

**EXHIBIT A  
SCOPE OF WORK**

- I. Trend and Data Analysis Reports (written): Periodic analysis of sales and revenue trends, variance patterns, and operational insights, as requested by the District.
- J. Compliance and Controls Review Summary (written): Assessment of concessionaire sales processes and internal controls to ensure alignment with applicable policies, procedures, and industry standards.
- K. Audit Record Retention: Maintenance of complete electronic audit files, including all source documents, reports, and supporting workpapers, retained in accordance with applicable record retention requirements.

**4. DISTRICT RESPONSIBILITIES**

- A. District will provide computer equipment, workspace, and internet as necessary to perform tasks.
- B. District will provide a rented trailer for accommodation throughout the term of the agreement. (Estimated value of accommodation is \$4,000).
- C. District shall provide all necessary credentials such as parking access and badges.
- D. District agrees to waive the Insurance Requirements per Exhibit D-1 Insurance Requirements for the purposes of this Agreement.

**STANDARD AGREEMENT**

STD 213 (Rev. 04/2020)

AGREEMENT NUMBER

26-033

GL ACCOUNT NUMBER (If Applicable)

N/A

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

22nd District Agricultural Association (District) / Del Mar Fairgrounds (Fairgrounds)

CONTRACTOR NAME

Tanya Keyes

2. The term of this Agreement is:

START DATE

June 1, 2026

THROUGH END DATE

July 10, 2026

3. The maximum amount of this Agreement is:

**\$0.00 (see Exhibit A)**

The parties agree to comply with the terms and conditions of the following exhibits, which are by this reference made a part of the Agreement.

Exhibits	Title	Pages
Exhibit A	Scope of Work	1
Exhibit C*	General Terms and Conditions (February 2025)	5
Exhibit D	Special Terms and Conditions	5
Exhibit D, Attachment I	Insurance Requirements	4
Exhibit E	Preventing Storm Water Pollution	1
Exhibit F	22nd DAA Resource Conservation Policy	1

*IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.***CONTRACTOR**

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)

Tanya Keyes

CONTRACTOR BUSINESS ADDRESS

32045 Hyacinth Way

CITY

Temecula

STATE

CA

ZIP

92591

PRINTED NAME OF PERSON SIGNING

Tanya Keyes

TITLE

Owner

CONTRACTOR AUTHORIZED SIGNATURE

DATE SIGNED

**EXHIBIT A  
SCOPE OF WORK**

**1. SERVICES OVERVIEW**

- A. Tanya Keyes hereinafter referred to as the Contractor, agrees to provide to the 22<sup>nd</sup> District Agricultural Association / Del Mar Fairgrounds, hereinafter referred to as District, with services as described herein:

The Contractor shall provide Laundry Room Maintenance for the Red Lot Laundry Room and Backstretch Laundry Room for and during the 2026 annual San Diego County Fair from June 1, 2026 through July 10, 2026. The Contractor will keep all the coins used in the laundry equipment machines as payment for service.

- B. The Project Representatives during the term of this Agreement will be:

22 <sup>nd</sup> District Agricultural Association	Contractor
Name: Katie Mueller, Chief Operating Officer	Name: Tanya Keyes, Owner
Address: 2260 Jimmy Durante Boulevard Del Mar, CA 92014	Address: 32045 Hyacinth Way Temecula, CA 92591
Phone: 858-792-4245	Phone: 760-687-6615
e-mail: <a href="mailto:kmueller@sdfair.com">kmueller@sdfair.com</a>	e-mail: <a href="mailto:laundry2907@att.net">laundry2907@att.net</a>

The parties may change their Project Representative upon providing ten (10) business days written notice to the other party. Said changes shall not require an Amendment to this Agreement.

- C. Contractor documents may not have conditions that are counter to or in conflict with this Scope of Work. Where the terms of this Agreement or District's documents are more specific, or are inconsistent or in conflict with the provisions, terms, and conditions set forth in the Contractor's documents or Contractor's documents, both parties agree that the terms set forth in District's documents shall supersede and take precedence over Contractor's documents.

**2. Contractor Responsibilities**

- A. Oversee the spaces known as the Red Lot Laundry Room and the Backstretch Laundry Room on the Fairgrounds.
- B. Provide the laundry equipment, including, but not limited to dryers and washing machines.
- C. Keep the laundry rooms neat and orderly, and free of debris.
- D. Provide all necessary maintenance of the machines and hardware (i.e. dryer vents) to ensure equipment is operational at all times during the contract period.
- E. Collect all coins in the machines.

**3. District Responsibilities**

- A. Pay for all utilities associated with laundry facilities.
- B. Provide all necessary badges and parking credentials needed during the 2026 San Diego County Fair.
- C. Provide one Jockey Quarter for storage of supplies.

**STANDARD AGREEMENT**

STD 213 (Rev. 04/2020)

AGREEMENT NUMBER

26-035

GL ACCOUNT NUMBER (If Applicable)

GL#: 600100-10

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

22nd District Agricultural Association (District) / Del Mar Fairgrounds (Fairgrounds)

CONTRACTOR NAME

Eagle Paving LLC

2. The term of this Agreement is:

START DATE

May 13, 2026

THROUGH END DATE

July 1, 2026

3. The maximum amount of this Agreement is:

\$24,997.00

Twenty-Four Thousand Nine Hundred Ninety-Seven Dollars and Zero Cents

4. The parties agree to comply with the terms and conditions of the following exhibits, which are by this reference made a part of the Agreement.

Exhibits	Title	Pages
Exhibit A	Scope of Work	3
Exhibit B	Budget Detail and Payment Provisions	2
Exhibit C	General Terms and Conditions	5
Exhibit D	Special Terms & Conditions	5
Exhibit D, Attachment I	Insurance Requirements	4
Exhibit E	Preventing Storm Water Pollution	1
Exhibit F	22nd DAA Resource Conservation Policy	1
Exhibit G	Public Works Terms and Conditions	3
Exhibit H	Certification of Contractor and Subcontractor Division Industrial Relations Registration	1

*IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.***CONTRACTOR**

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)

Eagle Paving LLC

CONTRACTOR BUSINESS ADDRESS

13915 Danielson Street, Suite 201

CITY

Poway

STATE

CA

ZIP

92014

PRINTED NAME OF PERSON SIGNING

TITLE

CONTRACTOR AUTHORIZED SIGNATURE

DATE SIGNED

**EXHIBIT A  
SCOPE OF WORK**

**1. SERVICES OVERVIEW**

- A. Eagle Paving LLC, hereinafter referred to as the Contractor, agrees to provide to the 22<sup>nd</sup> District Agricultural Association / Del Mar Fairgrounds, hereinafter referred to as District, with services as described herein:

Contractor shall Pave-back approximately 84 linear feet with variable 2" Hot Mix Asphalt in (4) areas. Contractor shall additionally grind and overlay approximately 7,092 SF with variable 2" Hot Mix Asphalt in (14) areas.

- B. The services shall be performed at the District located 2260 Jimmy Durante Blvd Del Mar, CA 92014.
- C. It is hereby agreed that the Asphalt work outlined in this Agreement is required to commence on May 13, 2026, and be completed no later than May 16, 2026.
- D. The services shall be provided Monday through Friday from 7:00 a.m. to 5:00 p.m.
- E. The Project Representatives during the term of this Agreement will be:

District	Contractor
Name: Brad Mason	Name: Tracy Falduti
Address: 2260 Jimmy Durante Boulevard Del Mar, CA 92014	Address: 13915 Danielson Street Suite 201 Poway CA 92064
Phone: (858) 792-4285	Phone: (858) 444-5665
e-mail: Bmason@sdfair.com	e-mail: Tracy@eaglepaving.us

The parties may change their Project Representative upon providing ten (10) business days written notice to the other party. Said changes shall not require an Amendment to this Agreement.

- F. Contractor documents may not have conditions that are counter to or in conflict with this Scope of Work. Where the terms of this Agreement or District's documents are more specific, or are inconsistent or in conflict with the provisions, terms, and conditions set forth in the Contractor's documents or Contractor's documents, both parties agree that the terms set forth in District's documents shall supersede and take precedence over Contractor's documents.

**2. WORK TO BE PERFORMED BY CONTRACTOR:**

- A. Contractor warrants that it has made a site examination as Contractor deems necessary as to the condition of the work site and certifies all measurements, specifications and conditions affecting the work to be performed at the site. Contractor proposes to furnish labor and materials in accordance with the specifications outlined in this Agreement.

## EXHIBIT A SCOPE OF WORK

### A. Tasks and Deliverables

#### 1.) TRENCH ASPHALT PATCHBACK WITH T-CUT:

Contractor shall:

- a. Barricade work area as necessary with delineators and caution tape.
- b. Apply SS-1H tack coat to vertical edges for bonding of new asphalt.
- c. Pave-back approx. 84 linear feet with variable 2" Hot Mix Asphalt in (4) areas.

Areas include:

- i. 18" x 15 LF
  - ii. 18" x 26 LF
  - iii. 18" x 18 LF
  - iv. 18" x 25 LF
- d. Roll and compact to a smooth finish.

#### 2.) GRIND FULL-WIDTH & OVERLAY ASPHALT:

Contractor shall:

- a. Barricade work area as necessary with delineators and caution tape.
- b. Cold-mill (grind) asphalt full-width as and/or if needed for asphalt overlay.
- c. Haul away all asphalt millings to a legal, local dumpsite.
- d. Clean existing asphalt surface with blowers and hand brooms.
- e. Apply SS-1H tack coat as needed for bonding of new asphalt.
- f. Overlay approx. 7,422 SF with variable 2" Hot Mix Asphalt in (14) areas.
- g. Areas include: 220 SF, 260 SF, 40 SF, 64 SF, 400 SF, 72 SF, 16 SF, 600 SF, 440 SF, 480 SF, 1,800 SF, 180 SF, 520 SF, 2,000 SF
- h. Roll and compact to a smooth finish.

#### 3.) ASPHALT RAMP TO INFIELD:

Contractor shall:

- a. Barricade work area as necessary with delineators and caution tape.
- b. Pave approx. 20' x 20' ramp with Hot Mix Asphalt titrating from 0" to variable 24" in height.

### 3. GENERAL REQUIREMENTS

1. **Classification of Contractor's License:** Contractor hereby acknowledges that it currently holds a valid C12 Contractor's license issued by the State of California, Contractor's State Licensing Board, in accordance with division 3, chapter 9, of the Business and Professions Code and in the classification called for in the Agreement.
2. **Materials:** Contractor warrants good title to all materials, supplies and equipment installed or included in the Scope of Work. Except, as otherwise specifically stated in the Agreement, Contractor shall provide and pay for all materials, labor, tools, equipment, water, lights, powers, and transportation, superintendence, temporary construction of every nature and all other services and facilities of every nature whatsoever necessary to execute and complete this Agreement within the specified time. Unless otherwise specified, all materials shall be new and both workmanship and materials shall be of good quality. Materials shall be furnished in ample quantities and at such times as to ensure

**EXHIBIT A  
SCOPE OF WORK**

uninterrupted progress of work. Contractor shall be entirely responsible for damage or loss by weather or other causes of materials of work under this contract.

3. **Change and Change Orders: Change orders may not cause the total aggregate cost of the project to exceed \$24,999 or the project will become subject to formal competitive bidding.** The District, without invalidating the Agreement, and as provided by law, may order extra work or make changes by altering, adding to, or deducting from work, the agreed sum being adjusted accordingly. All such work shall be subject to prevailing wage rates and shall be executed under the conditions of the original Agreement except that any claim for extension of time resulting from such changes shall be determined at the time of order of such change. In giving instructions, Contractor agrees that the District shall have authority to make minor changes in work, not involving change in cost, and not inconsistent with the purposes or approvals of the Project. Otherwise, except in emergency endangering life or property, no extra work or change shall be made unless pursuant to a written order from District, and no claim for an addition to the Agreement sum shall be valid unless so ordered.
4. Warranty period: One-year industry standard on workmanship & material only.

**STANDARD AGREEMENT**

STD 213 (Rev. 04/2020)

AGREEMENT NUMBER

26-036

GL ACCOUNT NUMBER (If Applicable)

GL#: 550100-60

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

22nd District Agricultural Association (District) / Del Mar Fairgrounds (Fairgrounds)

CONTRACTOR NAME

Terra Bella Nursery, Incorporated

2. The term of this Agreement is:

START DATE

June 3, 2026

THROUGH END DATE

July 7, 2026

3. The maximum amount of this Agreement is:

\$37,321.91

Thirty-Seven Thousand Three Hundred Twenty-One Dollars and Ninety-One Cents

4. The parties agree to comply with the terms and conditions of the following exhibits, which are by this reference made a part of the Agreement.

Exhibits	Title	Pages
Exhibit A	Scope of Work	2
Exhibit B	Budget Detail and Payment Provisions	2
Exhibit B, Attachment I	Cost Details	1
Exhibit C	General Terms and Conditions	5
Exhibit D	Special Terms & Conditions	5
Exhibit D, Attachment I	Insurance Requirements	4
Exhibit E	Preventing Storm Water Pollution	1
Exhibit F	22nd DAA Resource Conservation Policy	1

*IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.***CONTRACTOR**

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)

Terra Bella Nursery, Incorporated

CONTRACTOR BUSINESS ADDRESS

302 Hollister Street

CITY

San Diego

STATE

CA

ZIP

92154

PRINTED NAME OF PERSON SIGNING

Kris Madsen

TITLE

Manager

CONTRACTOR AUTHORIZED SIGNATURE

DATE SIGNED

**EXHIBIT A  
 SCOPE OF WORK**

**1. SERVICES OVERVIEW**

A. Terra Bella Nursery, Incorporated, hereinafter referred to as the Contractor, agrees to provide to the 22<sup>nd</sup> District Agricultural Association / Del Mar Fairgrounds, hereinafter referred to as District, with services as described herein:

Contractor shall provide shrub and plant rental services for the 2026 San Diego County Fair (SDCF).

B. Services shall be performed at the District located at 2260 Jimmy Durante Blvd., Del Mar, CA 92014.

C. The project representatives during the term of this agreement will be:

22 <sup>nd</sup> District Agricultural Association	Terra Bella Nursery, Incorporated
Name: Mary Martineau	Name: Kris Madsen, Manager
Address: 2260 Jimmy Durante Blvd. Del Mar, CA 92014	Address: 303 Hollister Street San Diego, CA 92154
Phone: 858-792-4247	Phone: 858-312-9873
e-mail: <a href="mailto:mmartineau@sdfair.com">mmartineau@sdfair.com</a>	e-mail: <a href="mailto:kris@terrabellanursery.com">kris@terrabellanursery.com</a>

The parties may change their Project Representative upon providing ten (10) business days written notice to the other party. Said changes shall not require an Amendment to this Agreement.

**2. WORK TO BE PERFORMED**

**A. Background**

Each June and July the site transforms into the SDCF, attended by nearly one million visitors. District uses living green plants as temporary screening, space dividers, boundary markers and decoration.

**B. Requirements**

- Contractor shall provide up to 355 shrubs and trees for 35 days, from June 3 to July 7, 2026. Most plants will be used outdoors in the summer heat. All items and quantities are an estimation only and do not imply a guaranteed minimum or maximum usage by District.

Line Item	Quantity	Size	Description
1	20	24"	<b>Buxus Microphylla Japonica (Japanese Boxwood)</b>
2	20	24"	<b>Elaeocarpus Decipiens (Japanese Blueberry)</b>
3	35	24"	<b>Ficus Nitida</b>
4	30	5 Gallon	<b>Hydrangea</b>

**EXHIBIT A  
 SCOPE OF WORK**

<b>5</b>	<b>10</b>	<b>10 Gallon</b>	<b>Juniper (Any)</b>
<b>6</b>	<b>10</b>	<b>15 Gallon</b>	<b>Juniper (Any)</b>
<b>7</b>	<b>20</b>	<b>24"</b>	<b>Ligustrum Japonicum "Texanum" (Waxleaf Privet)</b>
<b>8</b>	<b>30</b>	<b>5 Gallon</b>	<b>Mirror Plant</b>
<b>9</b>	<b>10</b>	<b>15 Gallon</b>	<b>Phormium "Rubra Nana"</b>
<b>10</b>	<b>20</b>	<b>24"</b>	<b>Podocarpus / Not Blue</b>
<b>11</b>	<b>20</b>	<b>15 Gallon</b>	<b>Toyon</b>
<b>12</b>	<b>15</b>	<b>5 Gallon</b>	<b>White Bird of Paradise (Strelitzia Nicolai)</b>
<b>13</b>	<b>15</b>	<b>24" Box</b>	<b>White Bird of Paradise (Strelitzia Nicolai)</b>
<b>14</b>	<b>20</b>	<b>5 Gallon</b>	<b>Indian Laurel Fig</b>
<b>15</b>	<b>25</b>	<b>15 Gallon</b>	<b>Queen Palm</b>
<b>16</b>	<b>20</b>	<b>24" Box</b>	<b>Queen Palm</b>
<b>17</b>	<b>15</b>	<b>15 Gallon</b>	<b>Sago Palm</b>
<b>18</b>	<b>20</b>	<b>24" Box</b>	<b>Sago Palm</b>

3. Contractor will be required to deliver plants to the Garden Show area on Wednesday, June 3, 2026, by 11:00 a.m. and pick-up on Tuesday, July 7, 2026, by 3:00 p.m.
4. Each variety of plant supplied by the Contractor must be accompanied by instructions specifying care needs, including but not limited to sun exposure and watering requirements, indicating the amount and frequency.
5. District personnel will be responsible for the care and watering of all plants and shrubs during the rental period.
7. District agrees to purchase any plant that is not in "good condition" when Contractor picks up on July 7, 2026, provided Contractor identifies such plant(s) on or before July 7, 2026, at 3 p.m. Good condition is defined as not obviously neglected, damaged or dead in appearance. Any plant(s) not in good condition must be brought to the attention of authorized District personnel and documented by photograph in order for District to be responsible for payment. District will not be responsible for payment for any plants that are removed from District property without proper authorization and documentation.
8. Contractor shall not advertise on plants or shrubs; however, Contractor name(s) will be included on signage in the Garden Show acknowledging all who have supported the Garden Show effort.
9. Contractor shall be the sole provider of plants and shrubs. No subcontracting shall be permitted.

**STANDARD AGREEMENT**

STD 213 (Rev. 04/2020)

AGREEMENT NUMBER

26-1214

GL ACCOUNT NUMBER

540-100-60

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTOR NAME

Margaret Alice Tyler

2. The term of this Agreement is:

START DATE

06/09/2026

THROUGH END DATE

07/06/2026

3. The maximum amount of this Agreement is:

\$800.00 Eight Hundred Dollars

4. The parties agree to comply with the terms and conditions of the following exhibits, which are by this reference made a part of the Agreement.

Exhibits	Title	Pages
Exhibit A	Scope of Work	1 – 2
Exhibit B	Budget Detail and Payment Provisions	3
Exhibit C	General Terms and Conditions (GTC 02/2025)	4 – 8
Exhibit D	Contractor Certification Clauses (CCC 04/2017)	9 – 12
Exhibit E	Special Terms & Conditions	13 – 17
Exhibit F	Insurance Requirements	18 – 21
Exhibit G	Preventing Storm Water Pollution	22

Items shown with an asterisk (\*), are hereby incorporated by reference and made part of this agreement as if attached hereto. These documents can be viewed at <https://www.dgs.ca.gov/OLS/Resources>

IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.

**CONTRACTOR**

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)

Margaret Alice Tyler

CONTRACTOR BUSINESS ADDRESS

4664 4<sup>th</sup> Street

CITY

La Mesa

STATE

CA

ZIP

91941

PRINTED NAME OF PERSON SIGNING

Margaret Tyler

TITLE

Program Lead

CONTRACTOR AUTHORIZED SIGNATURE

DATE SIGNED

**STATE OF CALIFORNIA**

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTING AGENCY ADDRESS

2260 Jimmy Durante Boulevard

CITY

Del Mar

STATE

CA

ZIP

92014

PRINTED NAME OF PERSON SIGNING

Katie Mueller

TITLE

Chief Operations Officer

CONTRACTING AGENCY AUTHORIZED SIGNATURE

DATE SIGNED

CALIFORNIA DEPARTMENT OF GENERAL SERVICES APPROVAL

EXEMPTION (If Applicable)

FAC §4051.a. 1

**EXHIBIT A  
SCOPE OF WORK**

**I. SERVICES OVERVIEW**

- A. Margaret Tyler, hereinafter referred to as Contractor, agrees to provide to the 22<sup>nd</sup> District Agricultural Association, hereinafter referred to as District, with services as described herein.
- B. Contractor shall provide an educational wool display and educational presentations on behalf of the San Diego County Spinners, at the 2026 San Diego County Fair (SDCF).
- C. The project representatives during the term of this Agreement will be:

<b>22<sup>nd</sup> District Agricultural Association</b>		<b>Contractor</b>	
Name:	Mary Martineau, Agriculture Programs Supervisor	Name:	Margaret Tyler, Program Lead
Address:	2260 Jimmy Durante Boulevard Del Mar, California 92014	Address:	4664 4 <sup>th</sup> Street La Mesa, California 91941
Phone:	(858) 792-4247	Phone:	(619) 462-1723
Email:	<a href="mailto:mmartineau@sdfair.com">mmartineau@sdfair.com</a>	Email:	<a href="mailto:margaret.tyler3@gmail.com">margaret.tyler3@gmail.com</a>

Parties may change their Project Representative upon providing ten (10) business days' written notice to the other party. Said changes shall not require an Amendment to this Agreement.

**II. CONTRACTOR RESPONSIBILITIES**

- A. Contractor shall provide an educational wool display in the Farm 2U exhibit, at the 2026 SDCF, June 10 through July 5.
  - 1. Contractor shall staff the display booth Wednesdays through Sundays, 11:30 a.m. through 7:00 p.m.
- B. Contractor shall provide demonstrations and/or educational presentations in Contractor's booth, Wednesdays through Sundays from 11:30 a.m. to 2:00 p.m., with the exception of June 21, 2026 when the Contractor will present from 11:00 a.m. to 5:00 p.m.
- C. Contractor shall deliver and install any and all items requiring set-up to the booth no later than June 9, 2026 at 1:00 p.m.
- D. Contractor shall teardown and remove Contractor-owned supplies from District property between the hours of 7:00 a.m. and 10:00 a.m. on July 6, 2026.
- E. Contractor staff and/or volunteers shall maintain a professional appearance at all times and wear Contractor provided uniform or badge to identify each individual as a representative of Contractor.

**III. DISTRICT RESPONSIBILITIES**

- A. District shall provide four (4) chairs and space for Contractor to demonstrate wool spinning with Contractor supplied spinning wheels.
- B. District shall provide eight (8) tables and eight (8) chairs for Contractor's booth on June 21, 2026 only.

**EXHIBIT A**  
**SCOPE OF WORK**

Margaret Alice Tyler  
Agreement Number: 26-1214  
Page 2 of 23

- C. District shall provide one (1) storage space for overnight storage of Contractor's merchandise.
- D. District shall pay Contractor EIGHT HUNDRED DOLLARS (\$800.00) for the use of Contractor's educational booth for display purposes.
- E. District shall provide up to sixty-five (65) admissions tickets, up to seven (7) admission badges and up to ten (10) onsite parking credentials to Contractor. Number of credentials offered by District shall be non-negotiable.

**STANDARD AGREEMENT**

STD 213 (Rev. 04/2020)

AGREEMENT NUMBER

26-1216

GL ACCOUNT NUMBER (If Applicable)

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTOR NAME

University of California Agriculture and Natural Resources – San Diego County

2. The term of this Agreement is:

START DATE

06/10/2026

THROUGH END DATE

07/05/2026

3. The maximum amount of this Agreement is:

\$0.00

Zero Dollars

4. The parties agree to comply with the terms and conditions of the following exhibits, which are by this reference made a part of the Agreement.

Exhibits	Title	Pages
Exhibit A	Scope of Work	1 – 2
Exhibit B	Budget Detail and Payment Provisions	N/A
Exhibit C	General Terms and Conditions (April 2017)	3 – 7
Exhibit D	Contractor Certification Clauses (CCC 04/2017)	8 – 11
Exhibit E	Special Terms & Conditions	12 – 16
Exhibit F	Insurance Requirements	17 – 20
Exhibit G	Preventing Storm Water Pollution	21

Items shown with an asterisk (\*), are hereby incorporated by reference and made part of this agreement as if attached hereto. These documents can be viewed at <https://www.dgs.ca.gov/OLS/Resources>

IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.

**CONTRACTOR**

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)

University of California Agriculture and Natural Resources – San Diego County

CONTRACTOR BUSINESS ADDRESS

9335 Hazard Way, Suite 201

CITY

San Diego

STATE

CA

ZIP

92123


PRINTED NAME OF PERSON SIGNING

Leah Taylor

TITLE

UC Master Gardener Coordinator of  
San Diego County

CONTRACTOR AUTHORIZED SIGNATURE



Leah M. Taylor (Apr 17, 2026 08:51:58 PDT)

DATE SIGNED

04/17/2026

**STATE OF CALIFORNIA**

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTING AGENCY ADDRESS

2260 Jimmy Durante Boulevard

CITY

Del Mar

STATE

CA

ZIP

92014

PRINTED NAME OF PERSON SIGNING

Katie Mueller

TITLE

Chief Operations Officer

CONTRACTING AGENCY AUTHORIZED SIGNATURE



Katie Mueller (Apr 17, 2026 11:51:36 PDT)

DATE SIGNED

04/17/2026

CALIFORNIA DEPARTMENT OF GENERAL SERVICES APPROVAL

EXEMPTION (If Applicable)

FAC §4051.a. 1

**EXHIBIT A  
 SCOPE OF WORK**

**I. SERVICES OVERVIEW**

- A. University of California Agriculture and Natural Resources – San Diego County, hereinafter referred to as Contractor, agrees to provide to the 22<sup>nd</sup> District Agricultural Association, hereinafter referred to as District, with services as described herein.
- B. Contractor shall provide Master Gardeners and Master Food Preservers for the 2026 San Diego County Fair (SDCF).
- C. Contractor shall provide volunteers who educate the public on gardening and food preservation.
- D. The project representatives during the term of this Agreement will be:

<b>22<sup>nd</sup> District Agricultural Association</b>		<b>Contractor</b>	
Name:	Mary Martineau, Agriculture Programs Supervisor	Name:	Leah Taylor, UC Master Gardener Coordinator of San Diego County
Address:	2260 Jimmy Durante Boulevard Del Mar, California 92014	Address:	9335 Hazard Way, Suite 201 San Diego, California 92123
Phone:	(858) 792-4247	Phone:	(858) 822-6932
Email:	<a href="mailto:mmartineau@sdfair.com">mmartineau@sdfair.com</a>	Email:	<a href="mailto:leataylor@ucanr.edu">leataylor@ucanr.edu</a>

Parties may change their Project Representative upon providing ten (10) business days' written notice to the other party. Said changes shall not require an Amendment to this Agreement.

**II. CONTRACTOR RESPONSIBILITIES**

- A. Contractor shall provide volunteers who are Master Gardeners for the 2026 SDCF.
  - 1. Contractor shall provide Master Gardeners to occupy one (1) booth each day of the SDCF, Wednesdays through Sundays.
    - a. Contractor's Master Gardeners shall volunteer in four (4) hour blocks of time.
    - b. Contractor shall provide list of volunteers to District no later than May 31, 2026.
  - 2. Contractor shall provide an exhibit to educate the public about gardening techniques and general plant information.
  - 3. Contractor shall provide an exhibit to educate the public about growing food at home.
  - 4. Contractor shall provide fully-staffed demonstrations, education talks and public interaction at the exhibit during operating hours or as agreed upon by Contractor and District.
  - 5. Contractor shall host microscopes for public to view and identify objects in soil and other garden-related items.
  - 6. Contractor shall assist with District's Plant, Grow, Eat program, as needed.



**EXHIBIT A**  
**SCOPE OF WORK**

- B. Contractor shall provide volunteers who are Master Food Preservers for the 2026 SDCF.
1. Contractor shall provide Master Food Preservers to occupy one (1) booth, for eight (8) days of the SDCF in the “Farm 2 U” exhibit.
    - a. Contractor’s Master Food Preservers shall volunteer in four (4) hour blocks of time.
      - (1) Master Food Preservers shall have a presence at the SDCF on June 10, June 12, June 17, June 19, June 20, June 21, June 24, June 27, July 1, July 3, and July 5, 2026.
    - b. Contractor shall provide food-related education to the public, including but not limited to talks about vegetables and plants used for cooking.
    - c. Contractor shall provide list of volunteers to the District no later than May 31, 2026.
  2. Contractor shall provide one (1), forty-five (45) minute stage presentation / live demonstration pertaining to food on June 10, June 12, June 17, June 19, June 20, June 21, June 24, June 27, July 1, July 3, and July 5, 2026, as agreed upon by Contractor and District.
  3. Contractor shall assist with District’s Plant, Grow, Eat program, as needed.
  4. Contractor shall supply demonstration / live performance topic for each day, to the District no later than May 15, 2026 for approval.
  5. Contractor shall supply ingredient list to District for demonstrations / live performances, no later than May 31, 2026.

**III. DISTRICT RESPONSIBILITIES**

- A. District shall provide one (1) booth in the garden area for Master Gardeners to occupy.
1. District shall provide an adequate amount of power to operate Contractor provided microscopes.
  2. District shall provide two (2) eight (8)-foot tables for the booth.
- B. District shall provide one (1) booth area in the Farm 2U exhibit for Master Food Preservers to occupy.
1. District shall provide kitchen supplies as agreed upon by Contractor and District, based upon ingredient list provided to the District.
- C. District shall provide necessary admission and parking credentials to Contractor’s volunteers at a pre-determined amount. An admission badge will be provided for those providing services for four (4) or more days of the SDCF.

**STANDARD AGREEMENT**

STD 213 (Rev. 04/2020)

AGREEMENT NUMBER

26-1217

GL ACCOUNT NUMBER

540-100-60

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTOR NAME

Sean C. Johnson dba Brute Force Games

2. The term of this Agreement is:

START DATE

04/23/2026

THROUGH END DATE

07/07/2026

3. The maximum amount of this Agreement is:

\$3,000.00

Three Thousand Dollars

4. The parties agree to comply with the terms and conditions of the following exhibits, which are by this reference made a part of the Agreement.

Exhibits	Title	Pages
Exhibit A	Scope of Work	1 – 2
Exhibit B	Budget Detail and Payment Provisions	3 – 4
Exhibit C	General Terms and Conditions (GTC 02/2025)	5 – 9
Exhibit D	Contractor Certification Clauses (CCC 04/2017)	10 – 13
Exhibit E	Special Terms & Conditions	14 – 18
Exhibit F	Insurance Requirements	19 – 22
Exhibit G	Preventing Storm Water Pollution	23

Items shown with an asterisk (\*), are hereby incorporated by reference and made part of this agreement as if attached hereto. These documents can be viewed at <https://www.dgs.ca.gov/OLS/Resources>

IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.

**CONTRACTOR**

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)

Sean C. Johnson dba Brute Force Games

CONTRACTOR BUSINESS ADDRESS

3755 Murphy Canyon Road

CITY

San Diego

STATE

CA

ZIP

92123

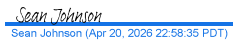
PRINTED NAME OF PERSON SIGNING

Sean C. Johnson

TITLE

Owner

CONTRACTOR AUTHORIZED SIGNATURE


  
Sean Johnson (Apr 20, 2026 22:58:35 PDT)

DATE SIGNED

04/20/2026

**STATE OF CALIFORNIA**

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTING AGENCY ADDRESS

2260 Jimmy Durante Boulevard

CITY

Del Mar

STATE

CA

ZIP

92014

PRINTED NAME OF PERSON SIGNING

Katie Mueller

TITLE

Chief Operations Officer

CONTRACTING AGENCY AUTHORIZED SIGNATURE


  
Katie Mueller (Apr 21, 2026 09:04:50 PDT)

DATE SIGNED

04/21/2026

CALIFORNIA DEPARTMENT OF GENERAL SERVICES APPROVAL

EXEMPTION (If Applicable)

FAC §4051.a. 1

**EXHIBIT A  
SCOPE OF WORK**

**I. SERVICES OVERVIEW**

- A. Sean C. Johnson doing business as Brute Force Games, hereinafter referred to as Contractor, agrees to provide to the 22<sup>nd</sup> District Agricultural Association, hereinafter referred to as District, with services as described herein.
- B. Contractor shall organize and manage roll play card games at the 2026 San Diego County Fair (SDCF).
- C. The project representatives during the term of this Agreement will be:

<b>District</b>	<b>Contractor</b>
Name: Judith Toepel, Manager Agriculture and Education	Name: Sean C. Johnson, Owner
Address: 2260 Jimmy Durante Boulevard Del Mar, California 92014	Address: 3755 Murphy Canyon Road San Diego, California 92123
Phone: (858) 308-2216	Phone: (619) 857-0341
Email: <a href="mailto:jtoepel@sdfair.com">jtoepel@sdfair.com</a>	Email: <a href="mailto:cs@bruteforcemtq.com">cs@bruteforcemtq.com</a>

Parties may change their Project Representative upon providing ten (10) business days' written notice to the other party. Said changes shall not require an Amendment to this Agreement.

**II. CONTRACTOR RESPONSIBILITIES**

- A. Contractor shall organize and manage roll play card games at the 2026 SDCF according to the following schedule:
  1. Friday, June 12, 2026: 12:00 p.m. to 5:30 p.m. – Pokémon free play and card trading
    - a. Facilitate card trading and casual play
    - b. Oversee Pokémon judges
    - c. Provide “welcome decks” for casual play
  2. Friday, June 19, 2026: 12:00 p.m. to 5:30 p.m. – Dungeons & Dragons “One Shot” Campaign
    - a. Run and facilitate narrative events with guests
    - b. Oversee Dungeon Masters
    - c. Provide character sheets and dice
    - d. “One-shot” events based on the SDCF. Each day will be one (1) of three (3) events to encourage repeat visits. Narrative may include wrangling escaped monsters, racing to find missing items at the SDCF or helping to solve a murder.
  3. Friday, June 26, 2026: 6:00 p.m. to 9:00 p.m. – Magic: The Gathering Casual Commander Free Play
    - a. Run and facilitate narrative events with guests
    - b. Oversee game facilitators
    - c. Provide “welcome decks” for casual play



**EXHIBIT A  
SCOPE OF WORK**

- B. Contractor shall provide three (3) game facilitators each day from 12:00 p.m. to 9:00 p.m.
- C. Contractor shall participate in scope planning, staff training, and marketing coordination for a minimum of eight (8) hours on days and times agreed upon by both Contractor and District.

**III. DISTRICT RESPONSIBILITIES**

- A. District shall provide one (1) approximately 40-foot by 40-foot workspace in an exhibit area with historically high foot traffic.
- B. District shall provide up to twenty-five (25) tables and up to one-hundred fifty (150) chairs.
- C. District shall provide stanchions to cordon off a perimeter around the event space.
- D. District shall provide 36-inch by 60-inch event signage.
- E. District shall provide up to two (2) exhibit staff to assist with set-up/break down and game implementation.
- F. District shall provide Contractor up to one (1) admission and one (1) parking credential each day of artwork execution.

**STANDARD AGREEMENT**

STD 213 (Rev. 04/2020)

AGREEMENT NUMBER

26-1218

GL ACCOUNT NUMBER

540100-60

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTOR NAME

San Diego Beekeeping Society

2. The term of this Agreement is:

START DATE

06/07/2026

THROUGH END DATE

07/08/2026

3. The maximum amount of this Agreement is:

\$3,000.00 Three Thousand Dollars Payable to the Contractor

Up To \$1,000.00 One Thousand Dollars Revenue to the District

4. The parties agree to comply with the terms and conditions of the following exhibits, which are by this reference made a part of the Agreement.

Exhibits	Title	Pages
Exhibit A	Scope of Work	1 – 2
Exhibit B	Budget Detail and Payment Provisions	3 – 4
Exhibit C	General Terms and Conditions (GTC 02/2025)	5 – 9
Exhibit D	Contractor Certification Clauses (CCC 04/2017)	10 – 13
Exhibit E	Special Terms & Conditions	14 – 18
Exhibit F	Insurance Requirements	19 – 22
Exhibit G	Preventing Storm Water Pollution	23

Items shown with an asterisk (\*), are hereby incorporated by reference and made part of this agreement as if attached hereto. These documents can be viewed at <https://www.dgs.ca.gov/OLS/Resources>

IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.

**CONTRACTOR**

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)

San Diego Beekeeping Society

CONTRACTOR BUSINESS ADDRESS

415 Laurel Street, #3110

CITY

San Diego

STATE

CA

ZIP

92101

PRINTED NAME OF PERSON SIGNING

Paul Gunn

TITLE

President

CONTRACTOR AUTHORIZED SIGNATURE

DATE SIGNED

05/02/2026



PAUL GUNN (May 2, 2026 13:59:31 PDT)

**STATE OF CALIFORNIA**

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTING AGENCY ADDRESS

2260 Jimmy Durante Boulevard

CITY

Del Mar

STATE

CA

ZIP

92014

PRINTED NAME OF PERSON SIGNING

Katie Mueller

TITLE

Chief Operations Officer

CONTRACTING AGENCY AUTHORIZED SIGNATURE

DATE SIGNED

05/03/2026



Katie Mueller (May 3, 2026 19:36:44 PDT)

CALIFORNIA DEPARTMENT OF GENERAL SERVICES APPROVAL

EXEMPTION (If Applicable)

FAC §4051.a. 1

**EXHIBIT A  
SCOPE OF WORK**

**I. SERVICES OVERVIEW**

- A. San Diego Beekeeping Society, hereinafter referred to as Contractor, agrees to provide to the 22<sup>nd</sup> District Agricultural Association, hereinafter referred to as District, with services as described herein.
- B. Contractor shall provide an educational honey display, at the 2026 San Diego County Fair (SDCF).
- C. Contractor shall be permitted to sell items that are pre-approved by the District.
- D. The project representatives during the term of this Agreement will be:

<b>22<sup>nd</sup> District Agricultural Association</b>		<b>Contractor</b>	
Name:	Mary Martineau, Agriculture Programs Supervisor	Name:	Paul Gunn, President
Address:	2260 Jimmy Durante Boulevard Del Mar, California 92014	Address:	415 Laurel Street, #3110 San Diego, California 92101
Phone:	(858) 792-4247	Phone:	(917) 428-9187
Email:	<a href="mailto:mmartineau@sdfair.com">mmartineau@sdfair.com</a>	Email:	<a href="mailto:paul@sandiegobeesanctuary.com">paul@sandiegobeesanctuary.com</a>

Parties may change their Project Representative upon providing ten (10) business days' written notice to the other party. Said changes shall not require an Amendment to this Agreement.

**II. CONTRACTOR RESPONSIBILITIES**

- A. Contractor shall provide an educational honey display in the Farm 2U exhibit, at the 2026 SDCF, June 10 through July 5.
  - 1. Contractor shall provide educational props and materials including one (1) observation hive with live bees.
  - 2. Contractor shall educate the public about bees and honey production.
  - 3. Contractor shall staff the display booth Wednesdays through Sundays, at minimum, from 11:00 a.m. through 5:00 p.m.
- B. Contractor is authorized to sell items such as beekeeping supplies, books or materials that are pre-approved by the District.
  - 1. Contractor agrees that sales shall stay within the confines of the Contractor's exhibit booth and shall not take place anywhere else in the Farm 2U exhibit or on the District's grounds.
  - 2. Contractor shall not heckle District patrons to draw patrons in or to obtain sales.
  - 3. Contractor acknowledges that District is providing overnight storage for merchandise as an act of cooperativeness.
    - a. Contractor shall be solely responsible for the safety and security of merchandise.
    - b. Contractor shall store merchandise at Contractor's own risk and not hold the District responsible or liable for the loss of any or all merchandise.



**EXHIBIT A**  
**SCOPE OF WORK**

4. Contractor shall provide a point-of-sale system to account for sales.
  5. Contractor shall provide staff for sale of items and collection of monies, with no assistance or profit share with the District.
  6. Contractor agrees District has the right to audit and/or monitor sales, as well as access the premises, at any time with or without notice.
  7. Contractor agrees that selling, advertising or distributing any product, service or printed material without prior authorization of the District is strictly prohibited.
  8. Contractor shall follow all applicable state, federal and local laws regarding the sale of merchandise, including but not limited to a valid seller's permit, valid business license and collection and payment of applicable taxes.
- C. Contractor shall not sell honey or hive products.
- D. Contractor shall deliver and install any and all items requiring set-up to the booth no later than June 7, 2026 at 1:00 p.m.
- E. Contractor shall teardown and remove Contractor-owned supplies from District property between the hours of 7:00 a.m. and 10:00 a.m. on July 8, 2026.
- F. Contractor staff and/or volunteers shall maintain a professional appearance at all times and wear Contractor provided uniform or badge to identify each individual as a representative of Contractor.
- G. Contractor shall compensate District in the amount of FIFTY DOLLARS (\$50.00) each day of the SDCF that Contractor elects to sell items, with a total compensation amount not to exceed ONE THOUSAND DOLLARS (\$1,000.00).
- H. Contractor shall provide staffing list to District no later than May 11, 2026 for the entire run of the SDCF.

**III. DISTRICT RESPONSIBILITIES**

- A. District shall provide one (1) 8-foot table and four (4) chairs for Contractor's booth.
- B. District shall allow pre-approved beekeeping supplies, books or materials to be sold by Contractor for all operating days of the 2026 SDCF. Contractor shall be entitled to all proceeds from the sale of the items.
- C. District shall provide one (1) storage space for overnight storage of Contractor's props and materials.
- D. District shall provide space for the observation hive and building access for the bees to hive.
- E. District shall pay Contractor THREE THOUSAND DOLLARS (\$3,000.00) for the use of Contractor's educational booth for display purposes.
- F. District shall issue parking and admissions credentials for Contractor staff and/or volunteers in a pre-determined amount set by the District. Number of credentials offered by District shall be non-negotiable.



**STANDARD AGREEMENT**

STD 213 (Rev. 04/2020)

AGREEMENT NUMBER

26-1220

GL ACCOUNT NUMBER (If Applicable)

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTOR NAME

San Diego Fine Woodworkers Association

2. The term of this Agreement is:

START DATE

April 24, 2026

THROUGH END DATE

July 10, 2026

3. The maximum amount of this Agreement is:

\$0.00

Zero Dollars

4. The parties agree to comply with the terms and conditions of the following exhibits, which are by this reference made a part of the Agreement.

Exhibits	Title	Pages
Exhibit A	Scope of Work	1 – 4
Exhibit B	Budget Detail and Payment Provisions	N/A
Exhibit C	General Terms and Conditions (April 2017)	5 – 8
Exhibit D	Contractor Certification Clauses (CCC 04/2017)	9 – 12
Exhibit E	Special Terms & Conditions	13 – 17
Exhibit F	Insurance Requirements	18 – 21
Exhibit G	Preventing Storm Water Pollution	22

Items shown with an asterisk (\*), are hereby incorporated by reference and made part of this agreement as if attached hereto. These documents can be viewed at <https://www.dgs.ca.gov/OLS/Resources>

IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.

**CONTRACTOR**

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)

San Diego Fine Woodworkers Association

CONTRACTOR BUSINESS ADDRESS

5360 Eastgate Mall, Suite E

CITY

San Diego

STATE

CA

ZIP

92121

PRINTED NAME OF PERSON SIGNING

Gary Anderson

TITLE

President

CONTRACTOR AUTHORIZED SIGNATURE


  
Gary Anderson (Apr 29, 2026 15:38:59 PDT)

DATE SIGNED

04/29/2026

**STATE OF CALIFORNIA**

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTING AGENCY ADDRESS

2260 Jimmy Durante Boulevard

CITY

Del Mar

STATE

CA

ZIP

92014


PRINTED NAME OF PERSON SIGNING

Katie Mueller

TITLE

Chief Operations Officer

CONTRACTING AGENCY AUTHORIZED SIGNATURE


  
Katie Mueller (Apr 29, 2026 15:41:21 PDT)

DATE SIGNED

04/29/2026

CALIFORNIA DEPARTMENT OF GENERAL SERVICES APPROVAL

EXEMPTION (If Applicable)

FAC §4051.a. 1

**EXHIBIT A  
 SCOPE OF WORK**

**A. SERVICES OVERVIEW**

1. San Diego Fine Woodworkers Association, hereinafter referred to as Contractor, shall provide to the 22<sup>nd</sup> District Agricultural Association, hereinafter referred to as District with services described herein.
2. Contractor shall provide the production of the Design in Wood Show, hereinafter referred to as DIW Exhibition at the 2026 San Diego County Fair (SDCF).
3. Services shall be performed onsite at the District, located at 2260 Jimmy Durante Boulevard, Del Mar, California 92014 during all exhibit building operating hours of the SDCF.
4. SDCF exhibit building operating hours will be Wednesday through Sunday, June 10 through July 5, 2026, from 11:00 a.m. to 10:00 p.m.
5. The project representatives during the term of this Agreement will be:

<b>District</b>		<b>Contractor</b>	
Name:	Judith Toepel, Manager, Agriculture and Education	Name:	Gary Anderson, President
Address:	2260 Jimmy Durante Boulevard Del Mar, California 92014	Address:	5360 Eastgate Mall, Suite E San Diego, California 92121
Phone:	(858) 308-2216	Phone:	(858) 230-7593
Email:	jtoepel@sdfair.com	Email:	president@sdfwa.org

Parties may change their Project Representative upon providing ten (10) business days written notice to the other party. Said changes shall not require an Amendment to this Agreement.

**B. WORK TO BE PERFORMED BY CONTRACTOR**

1. In coordination with the District, Contractor shall appoint the DIW Exhibition Coordinator as the Chairman of Premier Events for Contractor and utilize Chairman’s services as a direct liaison with the District.
2. Contractor shall provide members as potential volunteers to assist in the set-up and teardown of the DIW Exhibition display.
3. Contractor shall provide a current and valid Certificate of Insurance showing proof of Commercial General Liability with minimum limits of \$1,000,000 per occurrence and \$3,000,000 general aggregate naming the District as additional insured per Exhibit F.
4. As Chairman of Premier Events for Contractor, the DIW Exhibition Coordinator will also be a liaison to other woodworking associations including the following:
  - a. Scroll Saw Guilds, Carvers, Turners, Clockmakers, Musical Instrument Makers, Model Builders, etc.



**EXHIBIT A  
SCOPE OF WORK**

- b. Encourage entry participation and to provide demonstrations during the SDCF, within the DIW Exhibit.
6. Contractor shall order and provide lunch to support the volunteers and staff during set-up and teardown of the DIW Exhibition, at no cost to the District.
7. Contractor shall provide funds to support drinks and snacks for demonstrators, volunteers and staff during the SDCF.
8. Contractor shall provide funds to support the Contractor's Chairs for Charity Project, "19<sup>th</sup> Century Cabinet Shop" located within the DIW Exhibition.
9. Contractor shall provide funds and resources for upgrades and minor ongoing maintenance and repair of DIW Exhibition display equipment.
10. Contractor shall provide or make available members entering the DIW Exhibition certain special awards and prizes as approved by Contractor's Board of Directors. Contractor assumes no responsibility for awards provided by anyone other than the Contractor.
11. In conjunction with the District, Contractor shall promote the DIW Exhibition as the "largest and best gallery show of its kind" to assist in securing an increase in entries and exhibitors. Promotion shall be done via the following channels:
  - a. National Publications (Pay for Advertisements)
  - b. Electronic Media
  - c. Other Woodworking Organizations and Shows
12. Contractor shall make recommendations of judges for jurying of entries, as necessary, to increase and maintain the high quality of the show.
13. Contractor shall provide photographer, and cover the expense of any equipment rental, to photograph the DIW Exhibition. Photos shall be provided to District sponsors and donors for publication as well as posted on both Contractor and District websites. District shall own the rights to all photos provided for this purpose.
14. Contractor agrees to share the cost with the District for DIW Exhibition judges. Cost shall be split at fifty percent (50%) for the Contractor and fifty percent (50%) for the District. District shall pay full cost directly to each judge and Contractor shall reimburse split cost to the District.
15. Contractor acknowledges that all touch-up work and repairs must take place outside of the Mission Tower building where there is no carpet to soil.
16. Contractor agrees that the District shall use its best efforts in providing storage in just one location, such as one (1) or more trailers in close proximity to each other.

**EXHIBIT A**  
**SCOPE OF WORK**

**C. WORK TO BE PERFORMED BY DISTRICT**

1. District shall hire DIW Exhibition Coordinator, Assistant Coordinator and Exhibit Attendants at the sole expense of the District.
  - a. District's Coordinator is responsible for overseeing the execution of duties and shall report to the District's Manager, Agriculture and Education or designee.
  - b. District's Exhibit Attendants shall report to the Coordinator.
  - c. District's Coordinator shall provide a list of proposed employees for hire to the District's Manager, Agriculture and Education or designee.
  - d. District shall commission Joe Sobkowiak as Assistant Coordinator and Jim Strawn as Coordinator.
2. District shall provide clerical assistance, as needed, to support Coordinator.
3. Should the District's budget allow, the District may provide funds for the upgrade and repair of displays and equipment with prior approval from the Manager, Agriculture and Education or designee.
4. District shall establish the conditions of entry, including but not limited to the following:
  - a. Competition will be conducted in accordance with all State and Local laws and rules.
  - b. Competition shall be open to all woodworkers over the age of 18, National and International.
  - c. Compile and produce Entry Brochure.
  - d. District's Coordinator shall establish division and class categories, entry deadlines and important dates under supervision of the Manager, Agriculture and Education.
  - e. District shall provide premium money and award ribbons for each class. District is not responsible for awards offered by the Contractor or other sponsors.
5. District shall generate contracts and payment for qualified judges.
  - a. Judging will be held in accordance with State and Local Rules under the supervision of the DIW Exhibition Coordinator.
6. District's Coordinator is responsible for promotion and outreach for the solicitation of DIW Exhibition entries as well as promotion of the DIW Exhibition.
7. District's Coordinator shall secure National sponsorships in the form of prize money and major awards.
8. District shall provide a location for the DIW Exhibition, currently located in Mission Tower, North End.

**EXHIBIT A**  
**SCOPE OF WORK**

9. District will provide secure annual storage for the equipment needed to support the DIW Exhibition.
  - a. Items included in storage shall include display cases, platforms, glass, shadow boxes and storage boxes.
10. District shall provide security for the DIW Exhibition for the following instances:
  - a. Set-up
  - b. Teardown
  - c. Upon securing the building and after the Coordinator and staff have vacated the building for the day.
12. District shall provide signage for the DIW Exhibition.
13. District shall provide set-up and exhibit repairs to include the following:
  - a. Paint and supplies, as necessary
  - b. Secured staging area adjacent to Mission Tower building where equipment and materials may be prepared for the DIW Exhibition. This includes minor repairs and painting of pedestals, walls and platforms.
14. District shall ensure that all materials currently in storage (platforms, shadow boxes, coffin boxes, display cases, pedestals, Plexiglas covers, panels and lumber) will be delivered to Mission Tower building, North End, on the date specified by the Coordinator. District shall provide a scissor lift with extended bed for set-up and teardown to Mission Tower by 8:00 a.m. on the date specified by the Coordinator.
15. District shall produce, print and pay for the DIW Exhibition catalog.
16. District shall provide grant opportunities for Contractor to help raise funds to continue to upgrade display cases, as needed.

**STANDARD AGREEMENT**

STD 213 (Rev. 04/2020)

AGREEMENT NUMBER

26-1234

GL ACCOUNT NUMBER

540100-60

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTOR NAME

Green Acres Nursery, Inc.

2. The term of this Agreement is:

START DATE

06/09/2026

THROUGH END DATE

07/10/2026

3. The maximum amount of this Agreement is:

\$1,000.00 Revenue

One Thousand Dollars Revenue to the District

4. The parties agree to comply with the terms and conditions of the following exhibits, which are by this reference made a part of the Agreement.

Exhibits	Title	Pages
Exhibit A	Scope of Work	1 – 2
Exhibit B	Budget Detail and Payment Provisions	N/A
Exhibit C	General Terms and Conditions (GTC 02/2025)	3 – 7
Exhibit D	Contractor Certification Clauses (CCC 04/2017)	8 – 11
Exhibit E	Special Terms & Conditions	12 – 16
Exhibit F	Insurance Requirements	17 – 20
Exhibit G	Preventing Storm Water Pollution	21

Items shown with an asterisk (\*), are hereby incorporated by reference and made part of this agreement as if attached hereto. These documents can be viewed at <https://www.dgs.ca.gov/OLS/Resources>

IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.

**CONTRACTOR**

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)

Green Acres Nursery, Inc.

CONTRACTOR BUSINESS ADDRESS

2600 Ramona Drive

CITY

Vista

STATE

CA

ZIP

92084

PRINTED NAME OF PERSON SIGNING

Vivian Kish

TITLE

Chief Financial Officer

CONTRACTOR AUTHORIZED SIGNATURE

DATE SIGNED

**STATE OF CALIFORNIA**

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTING AGENCY ADDRESS

2260 Jimmy Durante Boulevard

CITY

Del Mar

STATE

CA

ZIP

92014

PRINTED NAME OF PERSON SIGNING

Katie Mueller

TITLE

Chief Operations Officer

CONTRACTING AGENCY AUTHORIZED SIGNATURE

DATE SIGNED

CALIFORNIA DEPARTMENT OF GENERAL SERVICES APPROVAL

EXEMPTION (If Applicable)

FAC §4051.a. 1

**EXHIBIT A  
SCOPE OF WORK**

**I. SERVICES OVERVIEW**

- A. Green Acres Nursery, Inc., hereinafter referred to as Contractor, agrees to provide to the 22<sup>nd</sup> District Agricultural Association, hereinafter referred to as District, with services as described herein.
- B. Contractor shall provide a plant display, plant sales and educational presentations, at the 2026 San Diego County Fair (SDCF).
- C. The project representatives during the term of this Agreement will be:

<b>22<sup>nd</sup> District Agricultural Association</b>		<b>Contractor</b>	
Name:	Mary Martineau, Agriculture Programs Supervisor	Name:	Vivian Kish, Chief Financial Officer
Address:	2260 Jimmy Durante Boulevard Del Mar, California 92014	Address:	2600 Ramona Drive Vista, California 92084
Phone:	(858) 792-4247	Phone:	(619) 851-4009
Email:	<a href="mailto:mmartineau@sdfair.com">mmartineau@sdfair.com</a>	Email:	<a href="mailto:vivian@greenacresvista.com">vivian@greenacresvista.com</a>

Parties may change their Project Representative upon providing ten (10) business days' written notice to the other party. Said changes shall not require an Amendment to this Agreement.

**II. CONTRACTOR RESPONSIBILITIES**

- A. Contractor shall provide a plant display in the Garden Show, at the 2026 SDCF, June 10 through July 5.
  - 1. Contractor shall staff the display booth Wednesdays through Sundays, 11:00 a.m. through 7:00 p.m.
- B. Contractor shall provide a demonstration and/or educational presentation on the Farm 2U Stage, each Wednesday of the SDCF.
  - 1. Contractor agrees that each speaking engagement shall be approximately thirty (30) minutes in length.
  - 2. Contractor agrees that the schedule will be determined by the District.
- C. Contractor shall provide a point-of-sale system.
- D. Contractor shall provide and sell plants onsite at the District.
  - 1. Contractor agrees that sales shall stay within the confines of the Contractor's exhibit booth and shall not take place anywhere else in the Garden exhibit or on the District's grounds.
  - 2. Contractor shall not heckle District patrons to draw patrons in or to obtain sales.
  - 3. Contractor shall provide staff for sale of items and collection of monies, with no assistance or profit share with the District.

**EXHIBIT A**  
**SCOPE OF WORK**

4. Contractor agrees District has the right to audit and/or monitor sales, as well as access the premises, at any time with or without notice.
  5. Contractor agrees that selling, advertising or distributing any product, service or printed material without prior authorization of the District is strictly prohibited.
  6. Contractor shall follow all applicable state, federal and local laws regarding the sale of merchandise, including but not limited to a valid seller's permit, valid business license and collection and payment of applicable taxes.
- E. Contractor shall compensate the District in the amount of FIFTY DOLLARS (\$50.00) each day of the SDCF, with a total compensation amount of ONE THOUSAND DOLLARS (\$1,000.00).
- F. Contractor shall deliver and install any and all items requiring set-up to the booth no later than June 9, 2026 at 1:00 p.m.
- G. Contractor shall teardown and remove Contractor-owned supplies from District property between the hours of 7:00 a.m. and 5:00 p.m., July 6 through July 8, 2026.
- H. Contractor staff and/or volunteers shall maintain a professional appearance at all times and wear Contractor provided uniform or badge to identify each individual as a representative of Contractor.

**III. DISTRICT RESPONSIBILITIES**

- A. District shall provide one (1) 10-foot by 10-foot booth in the Garden Show exhibit for Contractor to utilize.
- B. District shall provide tables and chairs for Contractor's booth.
- C. District shall allow plants to be sold by Contractor. Contractor shall be entitled to all proceeds from the sale of the items.
- D. District shall provide up to two (2) admission badges and parking credentials to Contractor. Number of credentials offered by District shall be non-negotiable.

**STANDARD AGREEMENT**

STD 213 (Rev. 04/2020)

AGREEMENT NUMBER

26-1235

GL ACCOUNT NUMBER (If Applicable)

490100-60

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTOR NAME

Kodama Forest / Kanako Yamada

2. The term of this Agreement is:

START DATE

06/09/2026

THROUGH END DATE

07/10/2026

3. The maximum amount of this Agreement is:

\$1,000.00 Revenue

One Thousand Dollars Revenue to the District

4. The parties agree to comply with the terms and conditions of the following exhibits, which are by this reference made a part of the Agreement.

Exhibits	Title	Pages
Exhibit A	Scope of Work	1 – 2
Exhibit B	Budget Detail and Payment Provisions	N/A
Exhibit C	General Terms and Conditions (GTC 02/2025)	3 – 7
Exhibit D	Contractor Certification Clauses (CCC 04/2017)	8 – 11
Exhibit E	Special Terms & Conditions	12 – 16
Exhibit F	Insurance Requirements	17 – 20
Exhibit G	Preventing Storm Water Pollution	21

Items shown with an asterisk (\*), are hereby incorporated by reference and made part of this agreement as if attached hereto. These documents can be viewed at <https://www.dgs.ca.gov/OLS/Resources>

IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.

**CONTRACTOR**

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)

Kodama Forest / Kanako Yamada

CONTRACTOR BUSINESS ADDRESS

7461 Batista Street

CITY

San Diego

STATE

CA

ZIP

92111

PRINTED NAME OF PERSON SIGNING

Kanako Yamada

TITLE

Owner

CONTRACTOR AUTHORIZED SIGNATURE

DATE SIGNED

**STATE OF CALIFORNIA**

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTING AGENCY ADDRESS

2260 Jimmy Durante Boulevard

CITY

Del Mar

STATE

CA

ZIP

92014

PRINTED NAME OF PERSON SIGNING

Katie Mueller

TITLE

Chief Operations Officer

CONTRACTING AGENCY AUTHORIZED SIGNATURE

DATE SIGNED

CALIFORNIA DEPARTMENT OF GENERAL SERVICES APPROVAL

EXEMPTION (If Applicable)

FAC §4051.a. 1

**EXHIBIT A  
SCOPE OF WORK**

**I. SERVICES OVERVIEW**

- A. Kodama Forest / Kanako Yamada, hereinafter referred to as Contractor, agrees to provide to the 22<sup>nd</sup> District Agricultural Association, hereinafter referred to as District, with services as described herein.
- B. Contractor shall provide a pressed leaf display, pressed leaf sales and educational presentations, at the 2026 San Diego County Fair (SDCF).
- C. The project representatives during the term of this Agreement will be:

<b>22<sup>nd</sup> District Agricultural Association</b>	<b>Contractor</b>
Name: Mary Martineau, Agriculture Programs Supervisor	Name: Kanako Yamada, Owner
Address: 2260 Jimmy Durante Boulevard Del Mar, California 92014	Address: 7461 Batista Street San Diego, California 92111
Phone: (858) 792-4247	Phone: (619) 471-5975
Email: <a href="mailto:mmartineau@sdfair.com">mmartineau@sdfair.com</a>	Email: <a href="mailto:kodama.forest1104@gmail.com">kodama.forest1104@gmail.com</a>

Parties may change their Project Representative upon providing ten (10) business days' written notice to the other party. Said changes shall not require an Amendment to this Agreement.

**II. CONTRACTOR RESPONSIBILITIES**

- A. Contractor shall provide a pressed leaf display in the Garden Show, at the 2026 SDCF, June 10 through July 5.
  - 1. Contractor shall staff the display booth Wednesdays through Sundays, 11:00 a.m. through 7:00 p.m.
- B. Contractor may provide a demonstration and/or educational presentation on the Garden Show Stage, each Wednesday through Sunday of the SDCF, as needed and requested by the District.
  - 1. Contractor agrees that each speaking engagement shall be approximately forty-five (45) minutes in length.
  - 2. Contractor agrees that the schedule will be determined by the District.
- C. Contractor shall provide a point-of-sale system.
- D. Contractor shall provide and sell live plant merchandise onsite at the District.
  - 1. Contractor agrees that sales shall stay within the confines of the Contractor's exhibit booth and shall not take place anywhere else in the Garden exhibit or on the District's grounds.
  - 2. Contractor shall not heckle District patrons to draw patrons in or to obtain sales.
  - 3. Contractor shall provide staff for sale of items and collection of monies, with no

**EXHIBIT A**  
**SCOPE OF WORK**

assistance or profit share with the District.

4. Contractor agrees District has the right to audit and/or monitor sales, as well as access the premises, at any time with or without notice.
  5. Contractor agrees that selling, advertising or distributing any product, service or printed material without prior authorization of the District is strictly prohibited.
  6. Contractor shall follow all applicable state, federal and local laws regarding the sale of merchandise, including but not limited to a valid seller's permit, valid business license and collection and payment of applicable taxes.
- E. Contractor shall compensate the District in the amount of FIFTY DOLLARS (\$50.00) each day of the SDCF, with a total compensation amount of ONE THOUSAND DOLLARS (\$1,000.00).
- F. Contractor shall deliver and install any and all items requiring set-up to the booth no later than June 9, 2026 at 1:00 p.m.
- G. Contractor shall teardown and remove Contractor-owned supplies from District property between the hours of 7:00 a.m. and 5:00 p.m., July 6 through July 8, 2026.
- H. Contractor staff and/or volunteers shall maintain a professional appearance at all times and wear Contractor provided uniform or badge to identify each individual as a representative of Contractor.

**III. DISTRICT RESPONSIBILITIES**

- A. District shall provide one (1) 10-foot by 10-foot booth in the Garden Show exhibit for Contractor to utilize.
- B. District shall provide tables and chairs for Contractor's booth.
- C. District shall allow live plant merchandise to be sold by Contractor. Contractor shall be entitled to all proceeds from the sale of the items.
- D. District shall provide necessary admission, parking and badges to Contractor. Number of credentials offered by District shall be non-negotiable.

**STANDARD AGREEMENT**

STD 213 (Rev. 04/2020)

AGREEMENT NUMBER

26-1236

GL ACCOUNT NUMBER

550-100-60

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTOR NAME

Desert RV Service &amp; Towing LLC

2. The term of this Agreement is:

START DATE

06/04/2026

THROUGH END DATE

07/09/2026

3. The maximum amount of this Agreement is:

\$5,000.00 Five Thousand Dollars

4. The parties agree to comply with the terms and conditions of the following exhibits, which are by this reference made a part of the Agreement.

Exhibits	Title	Pages
Exhibit A	Scope of Work	1 – 2
Exhibit B	Budget Detail and Payment Provisions	3 – 4
Exhibit C	General Terms and Conditions (GTC 02/2025)	5 – 9
Exhibit D	Contractor Certification Clauses (CCC 04/2017)	10 – 13
Exhibit E	Special Terms & Conditions	14 – 18
Exhibit F	Insurance Requirements	19 – 22
Exhibit G	Preventing Storm Water Pollution	23

Items shown with an asterisk (\*), are hereby incorporated by reference and made part of this agreement as if attached hereto. These documents can be viewed at <https://www.dgs.ca.gov/OLS/Resources>

IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.

**CONTRACTOR**

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)

Desert RV Service &amp; Towing LLC

CONTRACTOR BUSINESS ADDRESS

1300 Main Street

CITY

Brawley

STATE

CA

ZIP

92227

PRINTED NAME OF PERSON SIGNING

Joel Gonzalez

TITLE

Chief Executive Officer

CONTRACTOR AUTHORIZED SIGNATURE



DATE SIGNED

05/04/2026

**STATE OF CALIFORNIA**

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTING AGENCY ADDRESS

2260 Jimmy Durante Boulevard

CITY

Del Mar

STATE

CA

ZIP

92014

PRINTED NAME OF PERSON SIGNING

Katie Mueller

TITLE

Chief Operations Officer

CONTRACTING AGENCY AUTHORIZED SIGNATURE



DATE SIGNED

05/04/2026

CALIFORNIA DEPARTMENT OF GENERAL SERVICES APPROVAL

EXEMPTION (If Applicable)

FAC §4051.a. 1

**EXHIBIT A**  
**SCOPE OF WORK**

**I. SERVICES OVERVIEW**

- A. Desert RV Service & Towing LLC, hereinafter referred to as Contractor, agrees to provide to the 22<sup>nd</sup> District Agricultural Association, hereinafter referred to as District, with services as described herein.
- B. Contractor shall provide two (2) rental recreational vehicles (RV) for use during the 2026 San Diego County Fair (SDCF).
- C. The project representatives during the term of this Agreement will be:

<b>22<sup>nd</sup> District Agricultural Association</b>		<b>Contractor</b>	
Name:	Mary Martineau, Agriculture Programs Supervisor	Name:	Joel Gonzalez, Chief Executive Officer
Address:	2260 Jimmy Durante Boulevard Del Mar, California 92014	Address:	1300 Main Street Brawley, California 92227
Phone:	(858) 792-4247	Phone:	(760) 482-8652
Email:	<a href="mailto:mmartineau@sdfair.com">mmartineau@sdfair.com</a>	Email:	<a href="mailto:desertrvservice@yahoo.com">desertrvservice@yahoo.com</a>

Parties may change their Project Representative upon providing ten (10) business days' written notice to the other party. Said changes shall not require an Amendment to this Agreement.

**II. CONTRACTOR RESPONSIBILITIES**

- A. Contractor shall provide two (2) rental RVs for use during the 2026 SDCF, June 4 through July 9.
  - 1. Springdale Travel Trailer: Model Year 2024
  - 2. Jayco Travel Trailer: Model Year 2024
- B. Contractor shall provide each RV in safe, clean and operable condition at the time of delivery, with all major systems functioning, including electrical, plumbing, HVAC, and appliances.
- C. Contractor shall ensure each RV is properly registered and compliant with all applicable federal, state, and local laws and regulations.
- D. Contractor shall deliver each RV to the agreed upon location, place in a reasonably level position, and perform standard set-up, including stabilization and basic utility connections, on June 4, 2026, at no additional cost to the District.
  - 1. Contractor agrees that one (1) RV will be delivered to the Backstretch/Livestock Camping Area.
  - 2. Contractor agrees that one (1) RV will be delivered to the Red Lot Camping Area.
  - 3. Contractor shall provide a basic orientation to the District, including instruction on hookup/disconnection, operation of electrical, water, waste systems, and safety

**EXHIBIT A  
SCOPE OF WORK**

- equipment.
- 4. Contractor shall maintain each RV to ensure good working order and perform necessary repairs not caused by misuse, within twelve (12) hours of being notified of such repair by the District.
  - 5. Contractor shall ensure each RV has required safety equipment present and operational, including but not limited to fire extinguisher, smoke detector, and carbon monoxide detector.
  - 6. Contractor shall notify District of any items that must be provided by District for use of RV, prior to delivery, including but not limited to bedding, cooking equipment, water hoses, sewage hoses, and electrical cords.
  - 7. Contractor shall notify District of any items that must be provided by District for use of RV, prior to delivery, including but not limited to bedding, cooking equipment, water hoses, sewage hoses, and electrical cords.
- E. Contractor shall pick-up two (2) RVs on the last day of the rental period at no additional cost to the District.

**III. DISTRICT RESPONSIBILITIES**

- A. District shall ensure sites are accessible, level and suitable for RV placement, including adequate clearance and access for delivery and pick-up.
- B. District shall use each RV in a safe, responsible manner, and only for its intended purpose.
- C. District shall not relocate RVs after delivery without prior written approval from the Contractor.
- D. District shall return each RV in the same condition as received, reasonable wear and tear excepted, including cleanliness and proper condition of all fixtures and equipment.
- E. Ensure all tanks are properly emptied prior to return.
- F. District shall be responsible for any damage caused by misuse or negligence.
- G. District shall report any known damage, malfunction, accident, or theft to Contractor.



**STANDARD AGREEMENT**

STD 213 (Rev. 04/2020)

AGREEMENT NUMBER

26-1237

GL ACCOUNT NUMBER

515-100-60

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTOR NAME

Mecca Temple No. 34 Daughters of the Nile

2. The term of this Agreement is:

START DATE

05/08/2026

THROUGH END DATE

07/07/2026

3. The maximum amount of this Agreement is:

\$3,095.00 Three Thousand Ninety Five Dollars

4. The parties agree to comply with the terms and conditions of the following exhibits, which are by this reference made a part of the Agreement.

Exhibits	Title	Pages
Exhibit A	Scope of Work	1 – 2
Exhibit B	Budget Detail and Payment Provisions	3 – 4
Exhibit C	General Terms and Conditions (GTC 02/2025)	5 – 9
Exhibit D	Contractor Certification Clauses (CCC 04/2017)	10 – 13
Exhibit E	Special Terms & Conditions	14 – 18
Exhibit F	Insurance Requirements	19 – 22
Exhibit G	Preventing Storm Water Pollution	23

Items shown with an asterisk (\*), are hereby incorporated by reference and made part of this agreement as if attached hereto. These documents can be viewed at <https://www.dgs.ca.gov/OLS/Resources>

IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.

**CONTRACTOR**

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)

Mecca Temple No. 34 Daughters of the Nile

CONTRACTOR BUSINESS ADDRESS

3366 Adams Avenue

CITY

San Diego

STATE

CA

ZIP

92116

PRINTED NAME OF PERSON SIGNING

Cathy Francis

TITLE

Junior Past Queen

CONTRACTOR AUTHORIZED SIGNATURE

*Cathy Francis*

DATE SIGNED

05/01/2026

**STATE OF CALIFORNIA**

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTING AGENCY ADDRESS

2260 Jimmy Durante Boulevard

CITY

Del Mar

STATE

CA

ZIP

92014

PRINTED NAME OF PERSON SIGNING

Katie Mueller

TITLE

Chief Operations Officer

CONTRACTING AGENCY AUTHORIZED SIGNATURE

*K Mueller*

DATE SIGNED

05/03/2026

CALIFORNIA DEPARTMENT OF GENERAL SERVICES APPROVAL

EXEMPTION (If Applicable)

FAC §4051.a.1

Mecca Temple No. 34 Daughters of the Nile  
**EXHIBIT A**  
**SCOPE OF WORK**

**I. SERVICES OVERVIEW**

- A. Mecca Temple #34, Daughters of the Nile hereinafter referred to as Contractor, agrees to provide to the 22<sup>nd</sup> District Agricultural Association, hereinafter referred to as District, with services as described herein.
- B. Contractor shall provide volunteer labor services for the 2026 San Diego County Fair (SDCF).
- C. The project representatives during the term of this Agreement will be:

<b>District</b>		<b>Contractor</b>	
Name:	Judith Toepel, Manager, Agriculture & Education	Name:	Cathy Francis, Junior Past Queen
Address:	2260 Jimmy Durante Boulevard Del Mar, California 92014	Address:	3366 Adams Avenue San Diego, California 92116
Phone:	(858) 308-2216	Phone:	(760) 613-8768
Email:	<a href="mailto:jtoepel@sdfair.com">jtoepel@sdfair.com</a>	Email:	<a href="mailto:cfrancis113@gmail.com">cfrancis113@gmail.com</a>

Parties may change their Project Representative upon providing ten (10) business days' written notice to the other party. Said changes shall not require an Amendment to this Agreement.

**II. WORK TO BE PERFORMED BY CONTRACTOR**

- A. Contractor shall provide volunteer labor services for the Home Arts & Hobbies Exhibit Hall at the 2026 SDCF.
- B. Contractor shall provide volunteer labor in the quantities and on dates and times designated by the District.
- C. Contractor shall provide volunteers who are detail-oriented, able to read fine print, familiar with office operations, and able to stand and/or walk for long periods of time.
  1. May 8, 2026 – 2:30 p.m. to 8:00 p.m.: Two (2) volunteers for check-in, check-out and moving entries.
  2. May 11, 2026 – 10:00 a.m. to 4:00 p.m.: Six (6) volunteers to assist judges and present entries to judges.
  3. May 15, 2026 – 2:30 p.m. to 8:00 p.m.: Five (5) volunteers for check-in, check-out and moving entries.
  4. May 16, 2026 – 8:30 a.m. to 2:00 p.m.: Five (5) volunteers for check-in, check-out and moving entries.
  5. May 19, 2026 – 9:30 a.m. to 5:00 p.m.: Five (5) volunteers to assist judges and present entries to judges.
  6. May 30, 2026 – 11:30 a.m. to 4:00 p.m.: Five (5) volunteers to assist judges and present entries to judges.
  7. June 6, 2026 – 11:30 a.m. to 4:00 p.m.: Five (5) volunteers to assist judges and present entries to judges.



Mecca Temple No. 34 Daughters of the Nile  
**EXHIBIT A**  
**SCOPE OF WORK**

Agreement Number: 26-1237  
Page 2 of 23

8. June 13, 2026 – 1:30 p.m. to 5:00 p.m.: Three (3) volunteers to check-in and distribute certificates.
  9. June 17, 2026 – 7:00 a.m. to 3:00 p.m.: Four (4) volunteers to check-in and distribute certificates.
  10. June 24, 2026 – 7:00 a.m. to 3:00 p.m.: Four (4) volunteers to check-in and distribute certificates.
  11. July 1, 2026 – 7:00 a.m. to 3:00 p.m.: Four (4) volunteers to check-in and distribute certificates.
  12. July 2, 2026 – 10:30 a.m. to 3:00 p.m.: Two (2) volunteers to check-in and distribute certificates.
  13. July 3, 2026 – 1:30 p.m. to 5:00 p.m.: Three (3) volunteers to check-in and distribute certificates.
  14. July 7, 2026 – 9:30 a.m. to 4:00 p.m.: Five (5) volunteers to check-in and distribute certificates.
- C. Contractor's volunteers shall be instructed to report to Home Arts & Hobbies, located in the Exhibit Hall, and check-in with Veronica Navarro, Homemade Coordinator.

**III. DISTRICT RESPONSIBILITIES**

- A. District shall provide one (1) SDCF admission ticket per volunteer per day of service.
- B. District shall provide necessary equipment to perform each task.

# ITEM 7 – Matters of Information

**May 12, 2026**

## Expense Contracts Executed by Chief Operations Officer

<b>Standard Agreements Exercising Option Years</b> <i>Approved by Board of Directors on April 14, 2026 and signed by COO Katie Mueller</i>				
<b>Contract #:</b> 23-001 AM2	<b>Contractor:</b> United Site Services of California, Inc.	<b>Acquisition Method:</b> IFB	<b>Term:</b> 5/12/2023 - 7/13/2028	<b>Not to Exceed:</b> \$93,867.22
	<b>Purpose:</b> To provide temporary fencing rental and installation services.			
<b>Contract #:</b> 23-007 AM2	<b>Contractor:</b> Raphael's Party Rentals	<b>Acquisition Method:</b> IFB	<b>Term:</b> 5/15/2023 - 7/10/2027	<b>Not to Exceed:</b> \$857,664.63
	<b>Purpose:</b> To provide equipment rental services (tents, canopies, and exhibit décor).			
<b>Contract #:</b> 23-008 AM2	<b>Contractor:</b> IPC Industries Inc. DBA Prestige Golf Cars	<b>Acquisition Method:</b> IFB	<b>Term:</b> 5/5/2023- 7/10/2027	<b>Not to Exceed:</b> \$287,023.20
	<b>Purpose:</b> To provide golf cart rentals.			
<b>Contract #:</b> 23-021 AM3	<b>Contractor:</b> Harris & Associates	<b>Acquisition Method:</b> RFQ	<b>Term:</b> 3/22/2023- 3/21/2028	<b>Not to Exceed:</b> \$4,000,000.00
	<b>Purpose:</b> To provide environmental services.			
<b>Contract #:</b> 23-041 AM3	<b>Contractor:</b> Audio Design Rentals, Inc.	<b>Acquisition Method:</b> RFP	<b>Term:</b> 5/1/2023 - 4/30/2028	<b>Not to Exceed:</b> \$1,888,810.00
	<b>Purpose:</b> To provide Grandstand Stage sound and instrument structures.			
<b>Contract #:</b> 23-042 AM2	<b>Contractor:</b> Stage Tech	<b>Acquisition Method:</b> RFP	<b>Term:</b> 5/1/2023- 4/30/2028	<b>Not to Exceed:</b> \$2,386,756.36
	<b>Purpose:</b> To provide Grandstand lighting structures.			
<b>Contract #:</b> 24-023 AM1	<b>Contractor:</b> Tayman Industries Inc., dba Republic Services, Inc.	<b>Acquisition Method:</b> IFB	<b>Term:</b> 7/4/2024- 7/3/2027	<b>Not to Exceed:</b> \$458,094.50
	<b>Purpose:</b> To provide waste hauling and recycling services.			
<b>Contract #:</b> 24-031 AM1	<b>Contractor:</b> K&M Pest Solutions	<b>Acquisition Method:</b> IFB	<b>Term:</b> 7/4/2024 - 7/3/2027	<b>Not to Exceed:</b> \$267,734.00
	<b>Purpose:</b> To provide pest control services.			

<b>Standard Agreements Exempt from Competitive Solicitation</b>				
<i>Approved by Board of Directors on April 14, 2026 and signed by COO Katie Mueller</i>				
<b>Contract #:</b> 26-023	<b>Contractor:</b> Show Imaging Inc.	<b>Categorical Exemption / Exception:</b> Highly Specialized Consultant	<b>Term:</b> 4/15/2026 - 7/6/2026	<b>Not to Exceed:</b> \$84,469.57
	<b>Purpose:</b> 2026 SDCF O'Brien Gate design, installation and teardown.			
<b>Contract #:</b> 26-025	<b>Contractor:</b> R.W.B Party Props, Inc.	<b>Categorical Exemption / Exception:</b> Sole Source	<b>Term:</b> 4/15/2026 - 7/11/2026	<b>Not to Exceed:</b> \$77,000.00
	<b>Purpose:</b> To provide 2026 SDCF stage props and decorations.			
<b>Contract #:</b> 26-026	<b>Contractor:</b> Shoreline Land Care, Inc. Dba Landcare Logic	<b>Categorical Exemption / Exception:</b> Informal Procurement Process	<b>Term:</b> 4/15/2026 - 7/31/2027	<b>Not to Exceed:</b> \$95,000.00
	<b>Purpose:</b> To set up and remove temporary block garden displays (2026 & 2027 SDCF).			

<b>Standard Agreements up to \$50,000</b>				
<b>Contract #:</b> 26-032	<b>Contractor:</b> Siegan Design	<b>Acquisition Method:</b> Categorical Exemption Marketing and Media Services	<b>Term:</b> 4/15/2026 - 5/15/2026	<b>Not to Exceed:</b> \$50,000.00
	<b>Purpose:</b> To provide banner printing services of promotional banners.			
<b>Contract #:</b> 26-803	<b>Contractor:</b> San Diego College of Continuing Education Foundation – Employee Training Institute	<b>Acquisition Method:</b> Fair & Reasonable	<b>Term:</b> 4/23/2026 - 6/10/2026	<b>Not to Exceed:</b> \$9,510.00
	<b>Purpose:</b> Civilian Traffic Control Training for the 2026 SDCF.			

<b>Standard Agreements up to \$50,000</b>				
<i>Contracts listed under Delegation of Authority in April 14, 2026 Board meeting packet and signed by COO Katie Mueller</i>				
<b>Contract #:</b> 26-021	<b>Contractor:</b> Kathy Wadham	<b>Acquisition Method:</b> Categorical Exemption Highly Specialized Consultant	<b>Term:</b> 3/15/2026 - 7/14/2026	<b>Not to Exceed:</b> \$35,000.00
	<b>Purpose:</b> To provide exhibit design services for 2026 SDCF.			
<b>Contract #:</b> 26-019	<b>Contractor:</b> KM Creative Solutions	<b>Acquisition Method:</b> Categorical Exemption – Highly Specialized Consultants	<b>Term:</b> 5/15/2026 - 7/10/2026	<b>Not to Exceed:</b> \$45,000.00
	<b>Purpose:</b> To provide pre-Fair creative set decor and stage programming services.			

San Diego County Fair Agreements – Agriculture & Arts Programs				
Contract #	Contractor	Summary / Purpose	Term	Amount
26-1212	GFWC / Mira Mesa Women's Club, Inc.	Volunteer Labor Services	5/22/2026 - 6/20/2026	\$1,035.00
26-1213	Fox Point Farms LLC	Organic Farming Display	6/8/2026 - 7/7/2026	\$1,000.00 revenue
26-1215	Farm Fresh To You	Agriculture Promotion & Produce Subscription Box Sales	6/1/2026 - 7/8/2026	\$2,500.00 revenue
26-1219	Irma Esquer Roman	Fiesta Village Coordination Services	4/24/2026 - 7/7/2026	\$15,000.00
26-1221	Gideons International	Community Corner – New Testament Bibles	6/24/2026 - 7/5/2026	\$200.00 revenue
26-1224	County of San Diego District Attorney's Office	Community Corner – Criminal Prosecution Education	6/10/2026 - 7/5/2026	\$275.00 revenue
26-1226	California Highway Patrol	Community Corner – Driving Safety Education	6/10/2026 - 7/5/2026	\$275.00 revenue
26-1227	Canine Support Teams	Community Corner – Service Dog Education	6/10/2026 - 6/21/2026	\$200.00 revenue

San Diego County Fair – Grandstand Entertainment Agreements				
Contract #	Entertainer / Agency	Genre	Concert Date	Amount
26-1005	Frias Entertainment f/s/o Los Tucanes de Tijuana	Regional Mexican	6/14/2026	\$200,000.00
26-1011	Frias Entertainment f/s/o Capibaras	Regional Mexican	6/28/2026	\$325,000.00
26-1012	Frias Entertainment f/s/o Conjuntos Primavera	Regional Mexican	7/5/2026	\$125,000.00

San Diego County Fair – Grounds Entertainment Agreements		
Contract #	Entertainer / Agency	Amount
26-1055	OutAt Inc	\$15,000.00
26-1095	Country Dancing Em	\$2,500.00
26-1101	Alexander Charles f/s/o 542 Brass	\$1,500.00
26-1104	San Diego's Balboa Park Puppet Guild	\$400.00
26-1106	Marissa McRoberts f/s/o Marissa McRoberts Band	\$400.00
26-1109	John Compton	\$300.00
26-1111	Billy Moon LLC	\$1,500.00
26-1112	Mark Lopez f/s/o Santana Soul	\$700.00
26-1114	William Jones f/s/o Salinas Road	\$200.00

<b>San Diego County Fair – Grounds Entertainment Agreements (continued)</b>		
<b>Contract #</b>	<b>Entertainer / Agency</b>	<b>Amount</b>
26-1115	John Academia f/s/o John Academia and the Jazz Cats	\$250.00
26-1116	Mike Staples f/s/o FM Conspiracy	\$150.00
26-1117	Beau LePaige	\$500.00

**Revenue Contracts Executed by Chief Operations Officer**

<b>San Diego County Fair Commercial Vendor Agreements</b>			
<b>Contract #</b>	<b>Vendor Name</b>	<b>Product Category</b>	<b>Rental Fee</b>
26-1618	Distribution Olivia Inc	Bowls	\$ 5,847.50
26-1620	Cal Spec Enterprises Inc. DBA Calbath Renovations	Lead Generation	\$ 8,430.00
26-1621	Chill-N-Reel	Fishing Beer Koozie	\$ 4,250.00
26-1622	Come Up Kings LLC	Clothing	\$ 3,965.00
26-1623	Crystal Psychic Reader	Psychic	\$ 3,630.00
26-1624	DaVinci Teeth Whitening of Centennial	Teeth Whitening	\$ 8,450.00
26-1625	Down To Ferment	Hot Sauce	\$ 3,915.00
26-1627	Express Flooring	Lead Generation	\$ 3,965.00
26-1629	Florida's Best Inc	Skincare	\$ 9,000.00
26-1630	Gamerave.com	Gamer Products	\$ 7,130.00
26-1631	Gridiron Fan	Lighting	\$ 7,780.00
26-1632	Happy Day Pony Ride	Pony Rides	\$ 30,050.00
26-1633	Ikon Associates	Jewelry	\$ 7,780.00
26-1634	Mahlon Moore (Elephants Etc.)	Thailand Products	\$ 3,150.00
26-1635	O'Shun's Orchard LLC	Honey	\$ 3,850.00
26-1636	Ocean Sales LTD. (Power Blade)	Squeegee	\$ 9,000.00
26-1637	Ocean Sales LTD (Sole Oasis)	Foot Massager	\$ 8,450.00
26-1638	Ocean Sales Ltd.	Tumerix	\$ 8,450.00
26-1639	Paul's Products	Krazy Klay	\$ 4,800.00
26-1640	Redfern Ent. Inc.	Shower Head	\$ 8,450.00
26-1640	Redfern Ent. Inc. (BING)	Breeze iQ Cooler	\$ 8,450.00
26-1647	Brogdon Concessions Inc.	Ice & Footsie Wootsie	\$ 16,200.00
26-1648	Euroshine USA, Inc.	Mobility Scooters	\$ 9,000.00
26-1650	Bling Empire Co LLC	Jewelry	\$ 7,780.00
26-1651	Cali Great Solutions LLC	Clothing	\$ 3,915.00
26-1652	Creative :LegacyX	Jewelry	\$ 9,000.00
26-1653	Child Evangelism Fellowship	Bible Stories	\$ 4,700.00

### San Diego County Fair Commercial Vendor Agreements (continued)

Contract #	Vendor Name	Product Category	Rental Fee
26-1654	Fallbrook Gem and Mineral Society	Gems	\$ 7,780.00
26-1655	Happy Cheeks Face Painting	Face Painting	\$ 3,630.00
26-1657	MDS Products	Splat Ball	\$ 3,915.00
26-1658	Rock of Israel	Products of Isreal	\$ 6,580.00
26-1661	Cayamoon	Crystals	\$ 10,790.00
26-1666	West Coast Innovations Int'l	Kool Zone	\$ 6,350.00
26-1667	West Coast Rocks	Jewelry	\$ 7,780.00
26-1668	Castillos Inc.	Phone Cases	\$ 7,210.00
26-1669	Castillo's Wireless Sunglasses	Sunglasses	\$ 4,170.00
26-1670	Castillo's Wireless Sunglasses	Sunglasses	\$ 7,050.00
26-1671	Garlic & Brine	Garlic Products	\$ 3,315.00
26-1683	Adela San Diego	Pet Products	\$ 3,315.00
26-1684	Arabia Essence	Perfume	\$ 3,915.00
26-1685	GE Roofing Inc., dba A-1 Rain Gutters	Lead Generation	\$ 3,965.00
26-1686	Francesco Palmieri	Skincare	\$ 8,450.00
26-1687	HappyYoyo LLC	Crochet	\$ 3,315.00
26-1688	Something Jewelry	Jewelry	\$ 4,250.00
26-1691	Fireside Pine, LLC	Clothing	\$ 7,130.00
26-1693	Redfern Ent. Inc.	Heater/ Shower Head	\$ 8,450.00
26-1694	Euroshine USA, Inc.	Fitness	\$ 8,450.00

### San Diego County Fair Concessions Agreements

Contract #	Vendor	Main Item	Commission Rate
26-1335	Family A Fair (Pink's Hot Dog)	Hot Dog	25%
26-1390	Alicia's Mexican /kitchen	Mexican Foods	25%
26-1397	Unique (thoroughfair)	Freeze Dried Candy	25%
26-1398	Unique (infield)	Freeze Dried Candy	25%
26-1399	Unique (Exhibit)	Freeze Dried Candy	25%
26-1396	Trinity	Fried Treats	25%
26-1438	Roaming Raceway	Trackless Train	20%
26-1692	Fun Biz Concessions Inc.	Between the Buns	25%
26-1690	Fair Pretzels LLC	Pretzels	25%
26-1682	B and E Concessions LLC	Photo Booths	20%
26-1676	PSQ Products	Coupon Book	20%

**San Diego County Fair Concessions Agreements (continued)**

<b>Contract #</b>	<b>Vendor</b>	<b>Main Item</b>	<b>Commission Rate</b>
26-1675	On Trend Apparel	Merchandise Booth	18% of gross sales up to \$100,000.00; then 20% of gross sales up to \$150,000.00; then 25% of gross above \$150,000.00
26-1674	Duggans Concessions	Smoothies	25%
26-1673	Little T Concessions	Rice Crispy Cones	25%
26-1672	N Style Entertainment & Rentals LLC	Pedal Karts	20%
26-1665	WB Mobile Concessions	Whalburgers	25%
26-1664	Vartanian Concessions Mgmt	Cream Puff	25%
26-1663	Freund Family Foods	Slushee	25%
26-1662	Chicken Charlies Enterprises	Fries & Shawarma	25%
26-1660	Trinity Concessions	Cotton Candy	25%
26-1659	Soto's Concessions DBA Francesco's Cucina Italiana	Italian	25%
26-1656	Maverick Concepts	Japanese Desserts	25%
26-1649	Brander Enterprises Inc.	Funnel Cake	25%
26-1645	Smart Age	VR Experiences	20%
26-1643	Rock's Concessions	Boba	25%

**STANDARD AGREEMENT**

STD 213 (Rev. 04/2020)

AGREEMENT NUMBER

26-032

GL ACCOUNT NUMBER (If Applicable)

GL#: 600100-30

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

22nd District Agricultural Association (District) / Del Mar Fairgrounds (Fairgrounds)

CONTRACTOR NAME

Siegan Design

2. The term of this Agreement is:

START DATE

April 15, 2026

THROUGH END DATE

May 15, 2026

3. The maximum amount of this Agreement is:

\$50,000.00

Fifty Thousand Dollars and Zero Cents

4. The parties agree to comply with the terms and conditions of the following exhibits, which are by this reference made a part of the Agreement.

Exhibits	Title	Pages
Exhibit A	Scope of Work	2
Exhibit B	Budget Detail and Payment Provisions	3
Exhibit C	General Terms and Conditions (February 2025)	5
Exhibit D	Special Terms & Conditions	5
Exhibit D, Attachment I	Insurance Requirements	4
Exhibit E	Preventing Storm Water Pollution	1
Exhibit F	22nd DAA Resource Conservation Policy	1

*IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.***CONTRACTOR**

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)

Siegan Design

CONTRACTOR BUSINESS ADDRESS

868 16<sup>th</sup> St.

CITY

San Diego

STATE

CA

ZIP

92101

PRINTED NAME OF PERSON SIGNING

Craig Siegan

TITLE

President

CONTRACTOR AUTHORIZED SIGNATURE

DATE SIGNED

**EXHIBIT A  
SCOPE OF WORK**

1. Contractor agrees to provide to the 22<sup>nd</sup> District Agricultural Association / Del Mar Fairgrounds, herein after referred to as District, with services as described herein:
  - a. At the direction and to the satisfaction of District Management, Contractor shall provide all labor, tools, equipment, supplies, to perform banner printing services of promotional banners.
  - b. Services shall be performed at Contractor's place of business located at 868 16<sup>th</sup> Street, San Diego, CA 92101.
  - c. Contractor shall print San Diego County Fair promotional banners, with artwork provided by the District, in the sizes and estimated quantities listed below. The banner quantities may be adjusted at the District's discretion.

<b>Banner Dimensions</b>	<b>Quantity</b>
30 x 95 in.	304
30 x 94 in.	549
30 x 80 in.	4
30 x 84 in.	70
30 x 96 in.	60
27 x 78 in.	69
20 x 62 in.	25
17.75 x 37.5 in.	40
28.25 x 59.5 in.	38
<b>TOTAL ESTIMATED BANNERS</b>	<b>1159</b>

- d. Banners are to be printed both sides on 16 oz. block-out vinyl, with hem and sleeves on the top and bottom.
- e. Contractor agrees to print all banners before May 15, 2026.
- f. District's banner installation contractor will pick-up all banners from Contractor at pick-up date/time coordinated by District.
- g. Contractor agrees to dispose of all generated waste in accordance with State and local laws and regulations.
- h. Contractor agrees to provide the above printing services in the quantities, sizes, and rates listed above and in the Table. Rates shall include all necessary printing materials, labor, service calls, tools, transportation, fuel, equipment, supplies, taxes, and fees.
- i. The District reserves the right to inspect and approve banners. Contractor shall replace or reprint any banners that are defective, damaged, or do not conform to the specifications due to defects in materials, printing, or workmanship, at no additional cost to the District.

**EXHIBIT A  
SCOPE OF WORK**

2. The Project Representatives during the term of this Agreement will be:

22 <sup>nd</sup> District Agricultural Association	Siegan Design
Name: Luis Valdivia	Name: Craig Siegan
Address: 2260 Jimmy Durante Boulevard Del Mar, CA 92014	Address: 868 16 <sup>th</sup> street San Diego, CA 92101
Phone: (858) 755-1161 Ext 2571	Phone: (619) 232-9664
e-mail: <a href="mailto:lvaldivia@sdfair.com">lvaldivia@sdfair.com</a>	e-mail: <a href="mailto:craig@siegandigital.com">craig@siegandigital.com</a>

The parties may change their Project Representative upon providing ten (10) business days written notice to the other party. Said changes shall not require an Amendment to this Agreement.



SAN DIEGO  
COLLEGE OF  
CONTINUING EDUCATION  
FOUNDATION



**EMPLOYEE  
TRAINING  
INSTITUTE**

## EDUCATION AND TRAINING SERVICE CONTRACT

By and Between

**THE SAN DIEGO COLLEGE OF CONTINUING EDUCATION FOUNDATION**

**EMPLOYEE TRAINING INSTITUTE**

4343 Ocean View Blvd  
San Diego, California 92113  
Phone (619) 388-4967

**AND**

**22<sup>nd</sup> District Agricultural Association /  
Del Mar Fairgrounds**

2260 Jimmy Durante Blvd  
Del Mar, CA. 92014

[www.delmarfairgrounds.com](http://www.delmarfairgrounds.com)

April 2026

The Employee Training Institute, under the auspices of the San Diego College of Continuing Education Foundation, proposes to offer the services described herein to 22<sup>nd</sup> District Agricultural Association / Del Mar Fairgrounds.

UPON EXECUTION, this PROPOSAL shall constitute an AGREEMENT, entered into by and between 22<sup>nd</sup> District Agricultural Association / Del Mar Fairgrounds and the San Diego Continuing Education Foundation (SDCCEF) to be delivered through the Employee Training Institute (ETi).

**WITNESSETH:**

WHEREAS, the San Diego Community College District Board of Trustees has established ETi, to approve and conduct, under the auspices of the SDCCEF, not-for-credit contract education programs and services.

WHEREAS 22<sup>nd</sup> District Agricultural Association / Del Mar Fairgrounds has requested of the SDCCEF, through ETi, implementation of a training program consisting of “Civilian Traffic Control” to be delivered at a training facility provided by 22<sup>nd</sup> District Agricultural Association / Del Mar Fairgrounds, located in Del Mar, California.

NOW THEREFORE the following PROPOSAL FOR EDUCATION and TRAINING SERVICES submitted to 22<sup>nd</sup> District Agricultural Association / Del Mar Fairgrounds for consideration:

**ITEM ONE: SCOPE OF SERVICES**

1.1 The Employee Training Institute will deliver three (3) with an option for a fourth (4) training session of Civilian Traffic Control per Exhibit A below, to the 22<sup>nd</sup> District Agricultural Association / Del Mar Fairgrounds employees, as follows:

1.1.1. This course will be offered as a not-for-credit workshop to any 22<sup>nd</sup> District Agricultural Association / Del Mar Fairgrounds employee identified for training in Civilian Traffic Control for the purposes of enhancing occupational effectiveness and obtaining certification.

1.2 Such instruction shall be available to all employees, hereinafter also referred to as "trainees" designated by 22nd District Agricultural Association / Del Mar Fairgrounds. One course can accommodate up to a maximum of twenty (20) trainees.

1.3 The training shall be offered for a total of four (4) hours, to be conducted on the following date and times:

DATE	TIME	TOPIC
Saturday, May 23,2026	8:00am to 12:00pm	Civilian Traffic Control
Saturday, May 30, 2026	8:00am to 12:00pm	Civilian Traffic Control
Saturday, May 30, 2026	1:00pm – 5:00pm	Civilian Traffic Control

Option for a fourth (4) training session

DATE	TIME	TOPIC
Sunday, May 31, 2026	8:00am -12:00pm	Civilian Traffic Control

1.4 ETi will oversee all services for instruction, workshop development and delivery.

1.5 ETi shall provide training materials, and the **trainees must bring their own flashlight and whistle.**

1.6 22<sup>nd</sup> District Agricultural Association / Del Mar Fairgrounds shall appoint one (1) representative to act as a liaison between 22<sup>nd</sup> District Agricultural Association / Del Mar Fairgrounds and the instructor, Eduardo Ramirez, for the purpose of facilitating training delivery.

1.7 22<sup>nd</sup> District Agricultural Association / Del Mar Fairgrounds agrees to submit a participant roster(s), (last name, first name) (5) working days prior to the onset of training.

**ITEM TWO: CANCELLATION AND NOTICES**

2.1 In the event that the instructor is unavailable to meet with a group as scheduled, ETi may offer to substitute a similarly qualified instructor, subject to the approval of 22<sup>nd</sup> District Agricultural Association / Del Mar Fairgrounds. If a substitute cannot be provided, the training session will be rescheduled.

2.2 Either party, with or without cause, may terminate this agreement by the tendering of written notice of intent to terminate services. Notices shall be mailed to the addresses earlier noted and will be considered to be effective as of delivery to any U.S. Postal Service depository. Cancellation must include a ten-day Notice of Intent.

2.2.1 If 22<sup>nd</sup> District Agricultural Association / Del Mar Fairgrounds fails to properly notify ETi of cancellation, ETi reserves the right to charge a service fee equal to 20% of the total contract amount for services being cancelled.

2.3 Upon cancellation, all contract services and fees shall be pro-rated for actual delivery through termination date and may include training development activities conducted prior to the commencement of the program. Such fees will be due and payable upon termination.

2.4 ETi expressly prohibits client videotaping or reproduction of instruction in any other media or format.

**ITEM THREE: TERM OF AGREEMENT**

3.1 All terms specified in this agreement are valid up to 30 days from the date of issuance. Once executed, this agreement shall remain in effect from the date of execution below through the completion of all agreements as specified by both parties and may be modified at any time by the mutual written consent of both parties.

**ITEM FOUR: COMPENSATION**

4.1

<b>Item</b>	<b>Rate/Calculation</b>	<b>Amount</b>
Hourly Rate	\$500 × 3 × 4 hours	\$5400
Mileage	\$50 per day × 2 days	\$100
Admin Rate	20% of program fee	\$1,080
Indirect Cost	10% of program fee	\$540

This proposal is valid for the three (3) training sessions: May 23, 2026, May 30, 2026. There is an option for a fourth training session below.

4.1.1. In the event of a fourth training class, the costs shall be:

**Optional Fourth Training Session (May 31, 2026)**

<b>Item</b>	<b>Rate/Calculation</b>	<b>Amount</b>
Hourly Rate	\$500 x4	\$1,800
Mileage	\$50 per day	\$50
Admin Rate	20% of program fee	\$360
Indirect Cost	10% of program fee	\$180

**Total per 4-hour training session: \$2,390**

**Total for All Four Training Sessions: \$9,510**

2. 22<sup>nd</sup> District Agricultural Association / Del Mar Fairgrounds shall pay the entire fee for training upon invoice issued at the completion of training (May 31, 2026). Payment can be made to SDCCE Foundation, 4343 Ocean View Blvd, San Diego, CA 92113.

4.2 If invoices are not paid within 30 days of receipt, a late charge of 1.5% will be assessed.

4.3 Certificates of Completion will be issued upon receipt of payment.

**ITEM FIVE: EQUAL OPPORTUNITY**

5.1 Neither the SDCCEF-ETi nor the Client shall discriminate against any trainee related to the Client or any trainee requesting participation in this program on the basis of ethnicity, national origin, religion, age, sex, gender identity, gender, race, color, medical condition, ancestry, sexual orientation, marital status, physical or mental disability, or because he or she is perceived to have one or more of the foregoing characteristics, or based on association with a person or group with one or more of these actual or perceived characteristics.

**ITEM SIX: INSURANCE AND INDEMNITY**

6.1 22<sup>nd</sup> District Agricultural Association / Del Mar Fairgrounds shall carry comprehensive general liability and Workman's Compensation Insurance (\$1,000,000 aggregate) sufficient to indemnify the trainees for the duration of this agreement.

6.2 The San Diego College of Continuing Education Foundation shall carry public liability and its usual Workman's Compensation coverage for employees and all other representatives of the SDCCEF who are performing services under this contract, to be in effect for the duration of this agreement.

6.3 22<sup>nd</sup> District Agricultural Association / Del Mar Fairgrounds agrees to indemnify and hold harmless the SDCCEF, its representatives, officers, directors, and employees from and against all liability, loss or claim of injury to persons or damage to property (including reasonable attorney's fees) arising out of the performance of this agreement, providing the injury to persons or damage to property is due to the negligence of 22<sup>nd</sup> District Agricultural Association / Del Mar Fairgrounds or its respective associates or agents.

6.4 The SDCCEF agrees to indemnify and hold harmless the 22<sup>nd</sup> District Agricultural Association / Del Mar Fairgrounds, its representatives, officers, directors, and employees from and against all liability, loss or claim of injury to persons or damage to property (including reasonable attorney's fees) arising out of the performance of this agreement, providing the injury to persons or damage to property is due to the negligence of The SDCCEF or its respective associates or agents.

**ITEM SEVEN: ENTIRE AGREEMENT**

1. This PROPOSAL FOR EDUCATION and TRAINING SERVICES, when executed below, shall constitute the entire agreement between the parties. Both parties must agree to changes to any of the terms or conditions noted in the above sections in writing.

7.2 This agreement and subsequent agreements shall be governed and construed pursuant to the Laws of the State of California.

IN WITNESS WHEREOF, the SDCCEF and 22<sup>nd</sup> District Agricultural Association / Del Mar Fairgrounds have made this PROPOSAL for Professional Services to become an AGREEMENT for Professional Services:

22<sup>nd</sup> District Agriculture Association/  
Del Mar Fairgrounds  
2260 Jimmy Durante Blvd.  
Del Mar, CA 92014

Employee Training Institute through the  
SDCCE Foundation  
4343 Ocean View Blvd.  
San Diego, CA 92113

By: \_\_\_\_\_  
Katie Mueller, COO  
[kmueller@sdfair.com](mailto:kmueller@sdfair.com)  
Date: \_\_\_\_\_

By: \_\_\_\_\_  
Corine Doughty, ETi Director  
[cdoughty@sdccd.edu](mailto:cdoughty@sdccd.edu)  
Date: \_\_\_\_\_

By: \_\_\_\_\_  
Dr. Tami Foy, CEO/Executive Director  
[tfoy@sdccd.edu](mailto:tfoy@sdccd.edu)  
Date: \_\_\_\_\_

**A FULLY EXECUTED COPY OF THIS AGREEMENT WILL BE ON FILE AT THE SAN DIEGO COLLEGE OF CONTINUING EDUCATION FOUNDATION BUSINESS OFFICE AND AVAILABLE UPON REQUEST**

The Employee Training Institute, a division of the San Diego Continuing Education Foundation is a 501 c (3) organization under the Internal Revenue Code.  
Federal Identification Number 26-3305140

**STANDARD AGREEMENT**

STD 213 (Rev. 04/2020)

AGREEMENT NUMBER

26-1212

GL ACCOUNT NUMBER

515-100-60

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTOR NAME

GFWC / Mira Mesa Women's Club, Inc.

2. The term of this Agreement is:

START DATE

05/22/2026

THROUGH END DATE

06/20/2026

3. The maximum amount of this Agreement is:

\$1,035.00 One Thousand Thirty Five Dollars

4. The parties agree to comply with the terms and conditions of the following exhibits, which are by this reference made a part of the Agreement.

Exhibits	Title	Pages
Exhibit A	Scope of Work	1
Exhibit B	Budget Detail and Payment Provisions	2 – 3
Exhibit C	General Terms and Conditions (GTC 02/2025)	4 – 8
Exhibit D	Contractor Certification Clauses (CCC 04/2017)	9 – 12
Exhibit E	Special Terms & Conditions	13 – 17
Exhibit F	Insurance Requirements	18 – 21
Exhibit G	Preventing Storm Water Pollution	22

Items shown with an asterisk (\*), are hereby incorporated by reference and made part of this agreement as if attached hereto. These documents can be viewed at <https://www.dgs.ca.gov/OLS/Resources>

IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.

**CONTRACTOR**

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)

GFWC / Mira Mesa Women's Club, Inc.

CONTRACTOR BUSINESS ADDRESS

P.O. Box 26013

CITY

San Diego

STATE

CA

ZIP

92126

PRINTED NAME OF PERSON SIGNING

Candy Mittag

TITLE

President

CONTRACTOR AUTHORIZED SIGNATURE

Candance Mittag

Candance Mittag (Apr 12, 2026 21:03:12 PDT)

DATE SIGNED

04/12/2026

**STATE OF CALIFORNIA**

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTING AGENCY ADDRESS

2260 Jimmy Durante Boulevard

CITY

Del Mar

STATE

CA

ZIP

92014

PRINTED NAME OF PERSON SIGNING

Katie Mueller

TITLE

Chief Operations Officer

CONTRACTING AGENCY AUTHORIZED SIGNATURE

K. Mueller

K. Mueller (Apr 15, 2026 21:04:16 PDT)

DATE SIGNED

04/15/2026

CALIFORNIA DEPARTMENT OF GENERAL SERVICES APPROVAL

EXEMPTION (If Applicable)

FAC §4051.a.1

**EXHIBIT A**  
**SCOPE OF WORK**

**I. SERVICES OVERVIEW**

- A. GFWC / Mira Mesa Women's Club, Inc., hereinafter referred to as Contractor, agrees to provide to the 22<sup>nd</sup> District Agricultural Association, hereinafter referred to as District, with services as described herein.
- B. Contractor shall provide volunteer labor services for the 2026 San Diego County Fair (SDCF).
- C. The project representatives during the term of this Agreement will be:

<b>District</b>		<b>Contractor</b>	
Name:	Judith Toepel, Manager, Agriculture & Education	Name:	Candy Mittag, President
Address:	2260 Jimmy Durante Boulevard Del Mar, California 92014	Address:	P.O. Box 26013 San Diego, California 92126
Phone:	(858) 308-2216	Phone:	(858) 361-8905
Email:	<a href="mailto:jtoepel@sdfair.com">jtoepel@sdfair.com</a>	Email:	<a href="mailto:candymmjwc@cox.net">candymmjwc@cox.net</a>

Parties may change their Project Representative upon providing ten (10) business days' written notice to the other party. Said changes shall not require an Amendment to this Agreement.

**II. WORK TO BE PERFORMED BY CONTRACTOR**

- A. Contractor shall provide volunteer labor services for the Student Showcase at the 2026 SDCF.
- B. Contractor shall provide volunteer labor in the quantities and on dates and times designated by the District.
  - 1. May 22, 2026 – 12:00 p.m. to 6:00 p.m.: At minimum five (5) volunteers to sort projects, carry projects to various tables, assist with attaching entry tags and the distribution of admission tickets.
  - 2. May 23, 2026 – 9:00 a.m. to 4:00 p.m.: At minimum (5) volunteers to sort projects, carry projects to various tables, assist with attaching entry tags and the distribution of admission tickets.
  - 3. June 6, 2026 – 9:00 a.m. to 3:00 p.m.: At minimum five (5) volunteers to sort projects, carry projects to various tables, assist with attaching entry tags and the distribution of admission tickets.
  - 4. June 20, 2026 – 12:30 p.m. to 2:00 p.m.: At minimum five (5) volunteers to greet and handout award certificates to exhibitors.
- C. Contractor's volunteers shall be instructed to report to the Student Showcase, located in the Exhibit Hall, and check-in with Estella Vasquez, Student Showcase Coordinator.

**III. DISTRICT RESPONSIBILITIES**

- A. District shall provide one (1) SDCF admission ticket per volunteer per day of service.
- B. District shall provide necessary equipment to perform each task.

**STANDARD AGREEMENT**

STD 213 (Rev. 04/2020)

AGREEMENT NUMBER

26-1213

GL ACCOUNT NUMBER

540-100-60

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTOR NAME

Fox Point Farms LLC

2. The term of this Agreement is:

START DATE

06/08/2026

THROUGH END DATE

07/07/2026

3. The maximum amount of this Agreement is:

\$1,000.00 One Thousand Dollars Revenue to the District

4. The parties agree to comply with the terms and conditions of the following exhibits, which are by this reference made a part of the Agreement.

Exhibits	Title	Pages
Exhibit A	Scope of Work	1 – 2
Exhibit B	Budget Detail and Payment Provisions	N/A
Exhibit C	General Terms and Conditions (GTC 02/2025)	3 – 7
Exhibit D	Contractor Certification Clauses (CCC 04/2017)	8 – 11
Exhibit E	Special Terms & Conditions	12 – 16
Exhibit F	Insurance Requirements	17 – 20
Exhibit G	Preventing Storm Water Pollution	21

Items shown with an asterisk (\*), are hereby incorporated by reference and made part of this agreement as if attached hereto. These documents can be viewed at <https://www.dgs.ca.gov/OLS/Resources>

IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.

**CONTRACTOR**

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)

Fox Point Farms LLC

CONTRACTOR BUSINESS ADDRESS

1200 Fox Point Farms Lane

CITY

Encinitas

STATE

CA

ZIP

92024

PRINTED NAME OF PERSON SIGNING

Kevin Wu

TITLE

Director of Hospitality

CONTRACTOR AUTHORIZED SIGNATURE



Kevin Wu (Apr 22, 2026 13:37:03 PDT)

DATE SIGNED

04/22/2026

**STATE OF CALIFORNIA**

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTING AGENCY ADDRESS

2260 Jimmy Durante Boulevard

CITY

Del Mar

STATE

CA

ZIP

92014

PRINTED NAME OF PERSON SIGNING

Katie Mueller

TITLE

Chief Operations Officer

CONTRACTING AGENCY AUTHORIZED SIGNATURE



Katie Mueller (Apr 22, 2026 14:38:52 PDT)

DATE SIGNED

04/22/2026

CALIFORNIA DEPARTMENT OF GENERAL SERVICES APPROVAL

EXEMPTION (If Applicable)

FAC §4051.a. 1

**EXHIBIT A  
SCOPE OF WORK**

**I. SERVICES OVERVIEW**

- A. Fox Point Farms LLC, hereinafter referred to as Contractor, agrees to provide to the 22<sup>nd</sup> District Agricultural Association, hereinafter referred to as District, with services as described herein.
- B. Contractor shall provide an organic farming display in the Farm 2U exhibit.
- C. Contractor may offer produce tastings, sell District-approved farm related products, produce, herbs, and skincare products, in the Farm 2U exhibit.
- D. The project representatives during the term of this Agreement will be:

<b>22<sup>nd</sup> District Agricultural Association</b>		<b>Contractor</b>	
Name:	Mary Martineau, Agriculture Programs Supervisor	Name:	Kevin Wu, Director of Hospitality
Address:	2260 Jimmy Durante Boulevard Del Mar, California 92014	Address:	1200 Fox Point Farms Lane Encinitas, California 92024
Phone:	(858) 792-4247	Phone:	(310) 801-1834
Email:	<a href="mailto:mmartineau@sdfair.com">mmartineau@sdfair.com</a>	Email:	<a href="mailto:kevin@foxpointfarms.com">kevin@foxpointfarms.com</a>

Parties may change their Project Representative upon providing ten (10) business days' written notice to the other party. Said changes shall not require an Amendment to this Agreement.

**II. WORK TO BE PERFORMED BY CONTRACTOR**

- A. Contractor shall provide an organic farming display in the Farm 2U exhibit, at the 2026 San Diego County Fair (SDCF).
  - 1. Contractor shall staff the booth Wednesdays through Sundays, 11:00 a.m. through 7:00 p.m., at minimum.
- B. Contractor shall deliver and complete set-up of booth no later than June 10, 2026 at 1:00 p.m.
- C. Contractor shall teardown and remove equipment from District property between the hours of 7:00 a.m. and 10:00 a.m. on July 7, 2026.
- D. Contractor may offer produce tastings to District patrons, as agreed upon by the District.
  - 1. Contractor may utilize District's commercial kitchen to prepare produce for tastings.
  - 2. Contractor shall obtain the necessary food permits from the County of San Diego Environmental Health and Quality department at the sole expense of the Contractor.
- E. Contractor is authorized to sell exhibit-related materials that are pre-approved by the District, including farm related products, produce, herbs, and skincare products.
  - 1. Contractor shall provide own point of sale system.
  - 2. Contractor agrees that all sales shall take place within the confines of the Contractor's exhibit booth and shall not take place anywhere else in the Farm 2 U exhibit or on the District's grounds.

**EXHIBIT A**  
**SCOPE OF WORK**

3. Contractor agrees the District has the right to audit and/or monitor sales, as well as access the premises, at any time with or without notice.
  4. Contractor agrees that selling, advertising or distributing any product, service or printed material without prior authorization of the District is strictly prohibited.
  5. Contractor shall not heckle District patrons to draw patrons in or to obtain sales.
  6. Contractor acknowledges that District is providing overnight storage for merchandise as an act of cooperativeness.
    - a. Contractor shall be solely responsible for the safety and security of merchandise.
    - b. Contractor shall store merchandise at Contractor's own risk and not hold the District responsible or liable for the loss of any or all merchandise.
  7. Contractor shall follow all applicable state, federal and local laws regarding the sale of merchandise, including but not limited to a valid seller's permit, valid business license and collection and payment of applicable taxes.
- G. Contractor staff and/or volunteers shall maintain a professional appearance at all times and wear Contractor provided uniform or badge to identify each individual as a representative of Contractor.
- H. Contractor shall compensate District in the amount of FIFTY DOLLARS (\$50.00) each day of the SDCF, with a total compensation amount of ONE THOUSAND DOLLARS (\$1,000.00).

**III. DISTRICT RESPONSIBILITIES**

- A. District shall provide one (1) space no less than 10-feet by 10-feet for demonstration and exhibit purposes in the Farm 2U exhibit.
- B. District shall provide tables and chairs to be used in Contractor's booth.
- C. District shall allow pre-approved items to be sold by Contractor. Contractor shall be entitled to all proceeds from the sale of the items.
- D. District shall provide one (1) storage space for overnight storage of Contractor's merchandise and one (1) climate-controlled area for the storage of produce.
- E. District shall allow access to District's commercial kitchen to enable produce preparation for tastings.
- F. District shall provide necessary badges and/or credentials to the Contractor.
  1. Contractor shall provide staffing list to District no later than June 8, 2026, for the entire run of the SDCF.
  2. District shall issue parking and admissions credentials for Contractor staff and/or volunteers in a pre-determined amount set by the District. Number of credentials offered by District shall be non-negotiable.
  3. District shall provide delivery passes to Contractor for days the SDCF is dark.

**STANDARD AGREEMENT**

STD 213 (Rev. 04/2020)

AGREEMENT NUMBER

26-1215

GL ACCOUNT NUMBER

540-100-60

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTOR NAME

Farm Fresh To You LLC

2. The term of this Agreement is:

START DATE

06/01/2026

THROUGH END DATE

07/08/2026

3. The maximum amount of this Agreement is:

\$2,500.00 Two Thousand Five Hundred Dollars Revenue to the District

4. The parties agree to comply with the terms and conditions of the following exhibits, which are by this reference made a part of the Agreement.

Exhibits	Title	Pages
Exhibit A	Scope of Work	1 – 2
Exhibit B	Budget Detail and Payment Provisions	N/A
Exhibit C	General Terms and Conditions (GTC 02/2025)	3 – 7
Exhibit D	Contractor Certification Clauses (CCC 04/2017)	8 – 11
Exhibit E	Special Terms & Conditions	12 – 16
Exhibit F	Insurance Requirements	17 – 20
Exhibit G	Preventing Storm Water Pollution	21

Items shown with an asterisk (\*), are hereby incorporated by reference and made part of this agreement as if attached hereto. These documents can be viewed at <https://www.dgs.ca.gov/OLS/Resources>

IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.

**CONTRACTOR**

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)

Farm Fresh To You LLC

CONTRACTOR BUSINESS ADDRESS

500 West Capital Avenue

CITY

West Sacramento

STATE

CA

ZIP

95605

PRINTED NAME OF PERSON SIGNING

Rosheda Castille

TITLE

Sales Office Administrator

CONTRACTOR AUTHORIZED SIGNATURE



Rosheda Castille (Apr 21, 2026 13:49:15 PDT)

DATE SIGNED

04/21/2026

**STATE OF CALIFORNIA**

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTING AGENCY ADDRESS

2260 Jimmy Durante Boulevard

CITY

Del Mar

STATE

CA

ZIP

92014

PRINTED NAME OF PERSON SIGNING

Katie Mueller

TITLE

Chief Operations Officer

CONTRACTING AGENCY AUTHORIZED SIGNATURE



Katie Mueller (Apr 21, 2026 13:52:25 PDT)

DATE SIGNED

04/21/2026

CALIFORNIA DEPARTMENT OF GENERAL SERVICES APPROVAL

EXEMPTION (If Applicable)

FAC §4051.a. 1

**EXHIBIT A  
SCOPE OF WORK**

**I. SERVICES OVERVIEW**

- A. Farm Fresh To You LLC, hereinafter referred to as Contractor, agrees to provide to the 22<sup>nd</sup> District Agricultural Association, hereinafter referred to as District, with services as described herein.
- B. Contractor shall provide an educational display promoting agriculture in southern California at the 2026 San Diego County Fair (SDCF).
- C. Contractor shall be permitted to promote and sell produce subscription boxes.
- D. The project representatives during the term of this Agreement will be:

<b>22<sup>nd</sup> District Agricultural Association</b>		<b>Contractor</b>	
Name:	Mary Martineau, Agriculture Programs Supervisor	Name:	Rosheda Castille, Sales Office Administrator
Address:	2260 Jimmy Durante Boulevard Del Mar, California 92014	Address:	500 West Capital Avenue West Sacramento, California 95605
Phone:	(858) 792-4247	Phone:	(916) 741-1379
Email:	<a href="mailto:mmartineau@sdfair.com">mmartineau@sdfair.com</a>	Email:	<a href="mailto:eventsca@farmfreshtoyou.com">eventsca@farmfreshtoyou.com</a>

Parties may change their Project Representative upon providing ten (10) business days' written notice to the other party. Said changes shall not require an Amendment to this Agreement.

**II. CONTRACTOR RESPONSIBILITIES**

- A. Contractor shall provide an educational display promoting agriculture in the Farm 2U exhibit, at the 2026 SDCF, June 10 through July 5.
  - 1. Contractor shall staff the display booth Wednesdays through Sundays, at minimum, from 11:00 a.m. through 5:00 p.m.
- B. Contractor shall be permitted to present produce subscription boxes on the Farm 2U Stage through culinary demonstrations on June 10, June 17 and June 24, 2026.
- C. Contractor shall provide a point-of-sale system to account for produce subscription sales.
- D. Contractor is authorized to sell produce subscription boxes that are pre-approved by the District.
  - 1. Contractor agrees that sales shall stay within the confines of the Contractor's exhibit booth and shall not take place anywhere else in the Farm 2 U exhibit or on the District's grounds.
  - 2. Contractor shall not heckle District patrons to draw patrons in or to obtain sales.
  - 3. Contractor acknowledges that District is providing overnight storage for merchandise as an act of cooperativeness.



**EXHIBIT A**  
**SCOPE OF WORK**

- a. Contractor shall be solely responsible for the safety and security of merchandise.
- b. Contractor shall store merchandise at Contractor's own risk and not hold the District responsible or liable for the loss of any or all merchandise.
- 4. Contractor shall provide staff for sale of items and collection of monies, with no assistance or profit share with the District.
- 5. Contractor agrees District has the right to audit and/or monitor sales, as well as access the premises, at any time with or without notice.
- 6. Contractor agrees that selling, advertising or distributing any product, service or printed material without prior authorization of the District is strictly prohibited.
- 7. Contractor shall follow all applicable state, federal and local laws regarding the sale of merchandise, including but not limited to a valid seller's permit, valid business license and collection and payment of applicable taxes.
- E. Contractor shall deliver and install any and all items requiring set-up to the booth as early as June 1, 2026 and no later than June 4, 2026 at 1:00 p.m.
- F. Contractor shall teardown and remove Contractor-owned supplies from District property between the hours of 7:00 a.m. and 10:00 a.m. on July 8, 2026.
- G. Contractor staff and/or volunteers shall maintain a professional appearance at all times and wear Contractor provided uniform or badge to identify each individual as a representative of Contractor.

**III. DISTRICT RESPONSIBILITIES**

- A. District shall provide one (1) 10-foot by 10-foot booth in the Farm 2 U exhibit for Contractor to utilize.
- B. District shall provide one (1) eight-foot table and two (2) chairs for Contractor's booth.
- C. District shall allow pre-approved produce subscription boxes to be sold by Contractor for all operating days of the 2026 SDCF. Contractor shall be entitled to all proceeds from the sale of the items.
- D. District shall provide one (1) storage space for overnight storage of Contractor's merchandise.
- E. District shall provide up to ten (10) admission badges and up to ten (10) onsite parking credentials to Contractor. Number of credentials offered by District shall be non-negotiable.

**STANDARD AGREEMENT**

STD 213 (Rev. 04/2020)

AGREEMENT NUMBER

26-1219

GL ACCOUNT NUMBER (If Applicable)

540-100-60

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTOR NAME

Irma Esquer Roman

2. The term of this Agreement is:

START DATE

April 24, 2026

THROUGH END DATE

July 7, 2026

3. The maximum amount of this Agreement is:

\$15,000.00

Fifteen Thousand Dollars

4. The parties agree to comply with the terms and conditions of the following exhibits, which are by this reference made a part of the Agreement.

Exhibits	Title	Pages
Exhibit A	Scope of Work	1 – 2
Exhibit B	Budget Detail and Payment Provisions	3 – 4
Exhibit C	General Terms and Conditions (April 2017)	5 – 8
Exhibit D	Contractor Certification Clauses (CCC 04/2017)	9 – 12
Exhibit E	Special Terms & Conditions	13 – 17
Exhibit F	Insurance Requirements	18 – 21
Exhibit G	Preventing Storm Water Pollution	22

Items shown with an asterisk (\*), are hereby incorporated by reference and made part of this agreement as if attached hereto. These documents can be viewed at <https://www.dgs.ca.gov/OLS/Resources>

IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.

**CONTRACTOR**

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)

Irma Esquer Roman

CONTRACTOR BUSINESS ADDRESS

P.O. Box 82

CITY

Calexico

STATE

CA

ZIP

92231

PRINTED NAME OF PERSON SIGNING

Irma Esquer Roman

TITLE

Coordinator

CONTRACTOR AUTHORIZED SIGNATURE


  
Irma Esquer Roman (Apr 20, 2026 09:21:26 MDT)

DATE SIGNED

04/20/2026

**STATE OF CALIFORNIA**

CONTRACTING AGENCY NAME

22nd District Agricultural Association / Del Mar Fairgrounds

CONTRACTING AGENCY ADDRESS

2260 Jimmy Durante Boulevard

CITY

Del Mar

STATE

CA

ZIP

92014

PRINTED NAME OF PERSON SIGNING

Katie Mueller

TITLE

Chief Operations Officer

CONTRACTING AGENCY AUTHORIZED SIGNATURE


  
Katie Mueller (Apr 20, 2026 09:47:24 PDT)

DATE SIGNED

04/20/2026

CALIFORNIA DEPARTMENT OF GENERAL SERVICES APPROVAL

EXEMPTION (If Applicable)

FAC §4051.a.1

**EXHIBIT A  
SCOPE OF WORK**

**1. SERVICES OVERVIEW**

- A. Irma Esquer Roman, hereinafter referred to as Contractor, agrees to provide to the 22<sup>nd</sup> District Agricultural Association, herein after referred to as District, with services as described herein.
- B. Contractor shall provide coordination services for Fiesta Village.
- C. Contractor shall provide services at the District located at 2260 Jimmy Durante Boulevard, Del Mar, California 92014.
- D. The project representatives during the term of this Agreement will be:

<b>22<sup>nd</sup> District Agricultural Association</b>		<b>Contractor</b>	
Name:	Judith Toepel, Manager Agriculture and Education	Name:	Irma Esquer Roman, Coordinator
Address:	2260 Jimmy Durante Boulevard Del Mar, California 92014	Address:	P.O. Box 82 Calexico, California 92231
Phone:	(858) 308-2216	Phone:	(760) 554-5619
Email:	<a href="mailto:jtoepel@sdfair.com">jtoepel@sdfair.com</a>	Email:	<a href="mailto:irmaesquer@gmail.com">irmaesquer@gmail.com</a>

Parties may change their Project Representative upon providing ten (10) business days' written notice to the other party. Said changes shall not require an Amendment to this Agreement.

**2. WORK TO BE PERFORMED BY CONTRACTOR**

- A. Contractor shall be responsible for the performance of tasks and preparation of deliverables, as specified in this Exhibit A.
- B. Contractor shall recruit and coordinate Mexican and Latin American artisans and crafters for Fiesta Village.
- C. Contractor shall train Mexican and Latin American artisans and crafters for the Fiesta Village area of the San Diego County Fair (SDCF).
- D. Contractor shall chaperon the artisans and crafters as well as arrange for living quarters and provisions.
- E. Contractor shall set-up the Fiesta Village area, for the SDCF, and have it ready for the public no later than 3:00 p.m. on Tuesday, June 9, 2026.
- F. Contractor shall be responsible for all scheduling and the supervision of the Fiesta Village area and staff during all open hours of the SDCF.
- G. Contractor shall remove all artwork, crafts and decorations from Fiesta Village by 5:00 p.m. on Tuesday, July 7, 2026.



**EXHIBIT A  
SCOPE OF WORK**

Irma Esquer Roman  
Agreement Number: 26-1219  
Page 2 of 22

**3. DISTRICT RESPONSIBILITIES**

- A. District shall provide space to Contractor for the sale of merchandise relevant to Fiesta Village.
- B. District shall provide authorization to Contractor for the sale of merchandise that is relevant to Fiesta Village.
- C. District shall provide space for Mexican and Latin American artisans and crafters in the Fiesta Village area.
- D. District reserves the right to monitor any and all sales and shall have the right of access to, and inspection of any premises, used by Contractor or Mexican and Latin American artisans arranged by Contractor at any time.